1 2 3 4 5 6	FISHER & ASSOCIATES Suite 101 De La Corte Building 167 East Marine Corp. Drive Hagåtña, Guam 96910 Telephone: (671) 472-1131 Facsimile: (671) 472-2886 Counsel for Guam Visitors Bureau  BEFORE THE OFFICE OF PI HAGÅTÑ.	
8	IN THE APPEAL OF	OPA-PA-16-003
9	TLK MARKETING CO., LTD.	REPLY TO A RESPONSE TO AGENCY'S MAY 27 <sup>TH</sup> SUBMISSION
10	Appellant	AGENCI'S MAT 27 SUBMISSION )
11		)
13	COMES NOW APPELLEE Guam Visitors Bureau and Replies to Appellant	
14	TLK Marketing's Opposition to the Guam Visitors Bureau's Motion in re a	
15	Hearing filed 27 May 2016.	
16	*** Reply***	
17	1. TLK Marketing asks this Office to disregard the Guam Visitor's Bureau	
18	objection to a hearing in this matter because it was inartfully titled. Filed	
19	herewith is an erratum.	
20	2. TLK Marketing did not request a hearing in this matter. This constitutes a	
21	waiver. The law states,	
22	In all Appeals to the Public Auditor of suspension or debarment, a hearing	
23	shall be conducted. In all other Appeals, including Appeals of protests or	
24	contract disputes, the parties shall either request a hearing in writing or	
25		

waive their right to a hearing and submit the case on the record without a hearing. Request for a hearing shall be made prior to the expiration of the time period allowed for filing comments on the agency report, and shall be in a form substantially similar to Appendix D to this Chapter. Except in unusual circumstances, requests for a hearing received after such time will not be honored.

2 Guam Admin. R. & Reg. §12108(emphasis added).

The language of the rule is not permissive, it is mandatory, i.e. "will not be honored". TLK's characterization of the law as permissive, i.e. "need not be honored" is counter-factual, without textual support, and wrong.

- 3. TLK argues that an incomplete procurement record mandates the holding of a hearing in this matter. Why a hearing follows "incompleteness" is not explained. In any case the procurement record is complete. To the extent TLK asks for more documents, it has a discovery device through this Office. It is true that the scheduling in this Appeal is compressed, but that is at TLK's urging. If it feels constrained by these fewer days to prosecute an appeal, TLK is merely hoisted with its own petard.
- 4. TLK argues there is present here an unusual circumstance. That "unusual circumstance" is, it appears, a request by TLK to consolidate two appeals. TLK doesn't explain why this circumstance is unusual.
- 5. The fact is that TLK neglected to request the hearing through oversight or ignorance; that's not unusual either, simply a quotidian error.

Γhomas J. Fisher

Legal Counsel for Appellee