

Copy of Letter of Stay of Procurement

Eddie Baza Calvo
Governor



Benita Manglona
Director, Dcpt. of Admin. (Acting)

GENERAL SERVICES AGENCY
Government of Guam
148 Route 1 Marine Drive Corp
Piti, Guam 96915

Ray Tenorio
Lt. Governor

George A. Santos
Deputy Director

March 04, 2011

Attn: Mr. Mike Salas
Xerox Corporation
138 Murray Blvd.
Hagatna, Guam 96910
(T)477-4456 (F) 472-3844

Re: Stay of Procurement

Dear Mr. Salas,

Buenas yan Hafa Adai! A stay of procurement is in effect due to a protest lodged by Island Business System dated 3/03/2011 on GSA-028-11, 60 Month Lease Agreement of a Color Multifunction Copier/Printer/Scanner/Fax for the Department of Public Health and Social Services.

If you have any questions please contact me at 475-1710.

Sincerely,


CLAUDIA S. ACFALLE
Chief Procurement Officer

RECEIVED BY: Jernine Reyes
DATE: 03-11-11
Please print/sign and fax back to
Inez @ 475-1716

MESSAGE CONFIRMATION

MAR-11-2011 01:56 PM FRI

FAX NUMBER : 6714751716
NAME : GSA PURCHASING

NAME/NUMBER : 94723844
PAGE : 1
START TIME : MAR-11-2011 01:56PM FRI
ELAPSED TIME : 00' 22"
MODE : STD ECM
RESULTS : [O.K]

Eddie Bazo Calvo
Governor



GENERAL SERVICES AGENCY
Government of Guam
148 Route 1 Marine Drive Corp
Piti, Guam 96915

Ray Tenorio
Lt. Governor

Bonita Mangiona
Director, Dept. of Admn. (Acting)

George A. Santos
Deputy Director

March 04, 2011

Attn: Mr. Mike Salas
Xerox Corporation
138 Murray Blvd.
Hagatna, Guam 96910
(T)477-4456 (F) 472-3844

Re: Stay of Procurement

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Sincerely,

CLAUDIA S. ACFALLE
Chief Procurement Officer

PLEASE PRINT/STAMP
Please print/sign and fax back to
Inez @ 475-1716
RECEIVED _____

DATE: _____

Eddie Baza Calvo
Governor



Benita Manglona
Director, Dept. of Admin. (Acting)

GENERAL SERVICES AGENCY
Government of Guam
148 Route 1 Marine Drive Corp
Piti, Guam 96915

Ray Tenorio
Lt. Governor

George A. Santos
Deputy Director

March 04,2011

Attn: Mr. Chris Babasa
SHARP
155 ETC Memorial Parkway, Ste. 201
Tamuning, Guam 96913
(T) 647-2676 (F) 647-2677

Re: Stay of Procurement

Dear Mr. Babasa,

Buenas yan Hafa Adai! A stay of procurement is in effect due to a protest lodged by Island Business System dated 3/03/2011 on GSA-028-11, 60 Month Lease Agreement of a Color Multifunction Copier/Printer/Scanner/Fax for the Department of Public Health and Social Services.

If you have any questions please contact me at 475-1710.

Sincerely,


CLAUDIA S. ACFALLE
Chief Procurement Officer

ACKNOWLEDGEMENT COPY
Please print/sign and fax back to

Inez @ 475-1716

RECEIVED

DATE: 03-11-11

MESSAGE CONFIRMATION

MAR-11-2011 01:57 PM FRI

FAX NUMBER : 6714751716
NAME : GSA PURCHASING

NAME/NUMBER : 96472677
PAGE : 1
START TIME : MAR-11-2011 01:56PM FRI
ELAPSED TIME : 00' 12"
MODE : STD ECM
RESULTS : [O.K]

Eddie Baza Calvo
Governor



Benito Mangiona
Director, Dept. of Admin. (Acting)

GENERAL SERVICES AGENCY
Government of Guam
148 Route 1 Marine Drive Corp
PHI, Guam 96915

Ray Tenorio
Lt. Governor

George A. Santos
Deputy Director

March 04, 2011

Attn: Mr. Chris Babasa
SHARP
155 ETC Memorial Parkway, Ste. 201
Tamuning, Guam 96913
(T) 647-2676 (F) 647-2677

Re: Stay of Procurement

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If you have any questions please contact me at 475-1710.

Sincerely,


CLAUDIA S. ACFALLE
Chief Procurement Officer

ACKNOWLEDGEMENT REQUIRED
Please print/sign and fax back to
Inox # 475-1716

DATE:

Eddie Baza Calvo
Governor



Benita Manglona
Director, Dept. of Admin. (Acting)

GENERAL SERVICES AGENCY
Government of Guam
148 Route 1 Marine Drive Corp
Piti, Guam 96915

Ray Tenorio
Lt. Governor

George A. Santos
Deputy Director

March 04, 2011

Attn: Mr. Joseph Slomka,
ALL STAR, INC.
720 South Marine Drive
Tamuning, Guam 96913
(T) 649-9638 (F) 649-7458

Re: Stay of Procurement

Dear Mr. Slomka,

Buenas yan Hafa Adai! A stay of procurement is in effect due to a protest lodged by Island Business System dated 3/03/2011 on GSA-028-11, 60 Month Lease Agreement of a Color Multifunction Copier/Printer/Scanner/Fax for the Department of Public Health and Social Services.

If you have any questions please contact me at 475-1710.

Sincerely,


CLAUDIA S. ACFALLE
Chief Procurement Officer

FOR NOW
Please print/sign and fax back to Inez
@ 475-1716

2nd Req 3/15/11

MESSAGE CONFIRMATION

MAR-15-2011 10:21 AM TUE

FAX NUMBER : 6714751716
NAME : GSA PURCHASING

NAME/NUMBER : 96497458
PAGE : 1
START TIME : MAR-15-2011 10:20AM TUE
ELAPSED TIME : 00' 12"
MODE : STD ECM
RESULTS : [O.K]

Eddie Baza Calvo
Governor



Benita Manglona
Director, Dept. of Admin. (Acting)

GENERAL SERVICES AGENCY
Government of Guam
148 Route 1 Marine Drive Corp
Piti, Guam 96915

Ray Tenorio
Lt. Governor

George A. Santos
Deputy Director

March 04, 2011

Attn: Mr. Joseph Slomka,
ALL STAR, INC.
720 South Marine Drive
Tamuning, Guam 96913
(T) 649-9638 (F) 649-7458

Re: Stay of Procurement

Dear Mr. Slomka,

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If you have any questions please contact me at 475-1710.

Sincerely,

CLAUDIA S. ACFALLE
Chief Procurement Officer

ACKNOWLEDGEMENT COPY
Please print/sign and fax back to Inex
@ 475-1716
RECEIVED _____

DATE: _____

2nd Req 3/15/11

Eddie Baza Calvo
Governor



GENERAL SERVICES AGENCY
Government of Guam
148 Route 1 Marine Drive Corp
Piti, Guam 96915

Ray Tenorio
Lt. Governor

Benita Manglona
Director, Dept. of Admin. (Acting)

George A. Santos
Deputy Director

March 04, 2011

Attn: Mr. Rolland Franquez
ISLAND BUSINESS SYSTEM
P.O. Box 7
Hagatna, Guam 96932

Re: Stay of Procurement

Dear Mr. Franquez,

Buenas yan Hafa Adai! A stay of procurement is in effect due your protest lodged on dated 03/03/2011 on GSA-028-11, 60 Month Lease Agreement of a Color Multifunction Copier/Printer/Scanner/Fax for the Department of Public Health.

If you have any questions please contact me at 475-1710.

Sincerely,

CLAUDIA S. ACFALLE
Chief Procurement Officer

NOTE: please see
Acknowledgement from
Mr. Cruz on Attachments

ACKNOWLEDGEMENT COPY
Please print/sign and fax back to
Inez @ 475-1716
RECEIVED BY: _____

2nd Reg 3/15/11

Transmission Report

Date/Time: 03-04-2011 05:41:11 p.m. Transmit Header Text
 Local ID 1: 671-475-1727 Local Name 1: GSA BUYERS XEROX

This document : Confirmed
 (reduced sample and details below)
 Document size : 8.5"x11"

Eddie Baza Cahlo
 Governor



Benito Mangiona
 Director, Dept. of Admin. (Acting)

GENERAL SERVICES AGENCY
 Government of Guam
 148 Route 1 Marine Drive Corp
 Piti, Guam 96915

Ray Tenorio
 Lt. Governor

George A. Santos
 Deputy Director

March 04, 2011

Attn: Mr. Rolland Franquez
 ISLAND BUSINESS SYSTEM
 P.O. Box 7
 Hagatna, Guam 96932

Re: Stay of Procurement

Dear Mr. Franquez,

Buenas yan Hafa Adwi! A stay of procurement is in effect due your protest lodged on dated 03/03/2011 on GSA-028-J 1, 60 Month Lease Agreement of a Color Multifunction Copier/Printer/Scanner/Fax for the Department of Public Health.

If you have any questions please contact me at 475-1710.

Sincerely,

CLAUDIA S. ACPALLE
 Chief Procurement Officer

Total Pages Scanned : 1

Total Pages Confirmed : 1

No.	Job	Remote Station	Start Time	Duration	Pages	Line	Mode	Job Type	Results
001	140	671 477 7660	05:40:29 p.m. 03-04-2011	00:00:10	1/1	1	EC	HS	CP28800

Abbreviations:

HS: Host send	PL: Polled local	MP: Mailbox print	CP: Completed	TS: Terminated by system
HR: Host receive	PR: Polled remote	RP: Report	FA: Fail	G3: Group 3
WS: Waiting send	MS: Mailbox save	FF: Fax Forward	TU: Terminated by user	EC: Error Correct

Eddie Baza Calvo
Governor



GENERAL SERVICES AGENCY

(Aghenslan Setbision Hinirat)

Department of Administration

148 Route 1 Marine Drive, Piti, Guam 96915

Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

Ray Terorrio
Lieutenant Governor

Benita A. Manglona
Acting Director

George A. Santos
Deputy Director

March 11, 2011

Roland R. Franquez
General Manager
Island Business Systems & Supplies
P.O. BOX 7
Hagatna, Guam 96932

Re: **Invitation for Bid No.: GSA-028-11**
(60 Months Lease Agreement for Color Copier/Printer/Scan/Fax Machine

Dear Mr. Franquez:

Hafa Adai! This is in reference to your protest letter dated March 03, 2011 that was lodged on the above referenced bid number.

Upon review of your protest it has been determined that your protest is without merit based on the following:

Issue

Given the relatively low volume requirements in the IFB, the print speed requirements are excessively high over the commercial standards, resulting in a disproportionately high cost to the government and noncompetitive requirements. The commercial standard print speed for the indicated volume is only 31-40 ppm, which is less than half the speed you require. The indicated cost of a machine for your required print speed is \$31,500, whereas the indicated cost of a machine that meets the commercial standard print speed is only \$9,400.

Response:

The department needs more than a commercial standard print speed. The department has justified the need to acquire the speed of higher level of utilization the copier has to be able to print at a higher rate of speed to maximize availability in accommodating the continuously high demand of servicing 8,000 WIC clients. Therefore, the minimum speed indicated on the invitation for bid remains the same.

ACKNOWLEDGMENT
Please print/sign & fax back to
Inez @ 475-1716
RECEIVED BY: *[Signature]*

COMMITTED TO EXCELLENCE DATE: *3/15/11 12:43 PM*
Island Business System Fax 477-7660

Based on the above, it is our determination that your protest is without merit. Upon receipt of this letter, you are, therefore, notified of our determination and that you have a right to seek administrative and or judicial review.

Sincerely,


CLAUDIA S. ACFALLE
Chief Procurement Officer

cc: Office of the Attorney General

MESSAGE CONFIRMATION

MAR-15-2011 10:27 AM TUE

FAX NUMBER : 6714751716
NAME : GSA PURCHASING

NAME/NUMBER : 94777660
PAGE : 2
START TIME : MAR-15-2011 10:27AM TUE
ELAPSED TIME : 00' 16"
MODE : STD ECM
RESULTS : [O.K]

Eddie Baza Caivo
Governor

Benita A. Mangiona
Acting Director



GENERAL SERVICES AGENCY

(Añensian Setibiston Hinirat)
Department of Administration
148 Route 1 Marine Drive, Piti, Guam 96915
Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

Ray Tenorio
Lieutenant Governor

George A. Santos
Deputy Director

March 11, 2011

Roland R. Franquez
General Manager
Island Business Systems & Supplies
P.O. BOX 7
Hagatna, Guam 96932

Re: **Invitation for Bid No.: GSA-028-11**
(60 Months Lease Agreement for Color Copier/Printer/Scan/Fax Machine

Dear Mr. Franquez:

Hafa Ada! This is in reference to your protest letter dated March 03, 2011 that was lodged on the above referenced bid number.

Upon review of your protest it has been determined that your protest is without merit based on the following:

Issue

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Response:

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ACKNOWLEDGMENT
Please print/sign & fax back to
Inez @ 475-1716
RECEIVED

COMMITTED TO EXCELLENCE
Island Business System Tax 477-766

Eddie Baza Calvo
Governor



GENERAL SERVICES AGENCY

(Ahensian Setbision Hinirat)
Department of Administration

148 Route 1 Marine Drive, Piti, Guam 96915
Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

Ray Tenorio
Lieutenant Governor

George A. Santos
Deputy Director

Benita A. Mangiona
Acting Director

March 11, 2011

Roland R. Franquez
General Manager
Island Business Systems & Supplies
P.O. BOX 7
Hagatna, Guam 96932

Re: **Invitation for Bid No.: GSA-028-11**
(60 Months Lease Agreement for Color Copier/Printer/Scan/Fax Machine

Dear Mr. Franquez:

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ACKNOWLEDGEMENT COPY

Please print/sign & fax back to
Inez @ 475-1716

RECEIVED BY: GERRIE REYES

Xerox

DATE: _____

MESSAGE CONFIRMATION

MAR-15-2011 10:29 AM TUE

FAX NUMBER : 6714751716
NAME : GSA PURCHASING

NAME/NUMBER : 94723844
PAGE : 2
START TIME : MAR-15-2011 10:29AM TUE
ELAPSED TIME : 00' 34"
MODE : STD ECM
RESULTS : [O.K]

Eddie Baza Calvo Governor	GSA	GENERAL SERVICES AGENCY (Aghensian Setebison Hinirat) Department of Administration 148 Route 1 Marine Drive, Piti, Guam 96915 Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716	Ray Tenorio Lieutenant Governor
Denita A. Mangiona Acting Director			George A. Santos Deputy Director

March 11, 2011

Roland K. Franquez
General Manager
Island Business Systems & Supplies
P.O. BOX 7
Hagatna, Guam 96932

Re: Invitation for Bid No.: GSA-028-11
160 Months Lease Agreement for Color Copier/Printer/Scan/Fax Machine

Dear Mr. Franquez:

Hafa Adui! This is in reference to your protest letter dated March 03, 2011 that was lodged on the above referenced bid number.

Upon review of your protest it has been determined that your protest is without merit based on the following:

Issue

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RECEIVED
Please print/sign & fax back to
Inez @ 475-1716
RECEIVED

ATB:
COMMITTED TO EXCELLENCE Xerox Fax 472-3844

Eddie Baza Calvo
Governor

GSA

GENERAL SERVICE AGENCY

(Aghensian Setbision Minirat)
Department of Administration
148 Route 1 Marine Drive, Piti, Guam 96915
Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

Ray Tenorio
Lieutenant Governor

Genita A. Mangiona
Acting Director

George A. Santos
Deputy Director

March 11, 2011

Roland R. Franquez
General Manager
Island Business Systems & Supplies
P.O. BOX 7
Hagatna, Guam 96932

Re: **Invitation for Bid No.: GSA-028-11**
(60 Months Lease Agreement for Color Copier/Printer/Scan/Fax Machine)

Dear Mr. Franquez:

Hafa Adai! This is in reference to your protest letter dated March 03, 2011 that was lodged on the above referenced bid number.

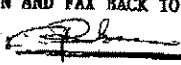
Upon review of your protest it has been determined that your protest is without merit based on the following:

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ACKNOWLEDGEMENT COPY
PLEASE PRINT/SIGN AND FAX BACK TO
INEZ @ 475-1716
RECEIVED: 

COMMITTED TO EXCELLENCE DATE: 03-15-11
SHARP FAX 647-2677

MESSAGE CONFIRMATION

MAR-15-2011 10:30 AM TUE

FAX NUMBER : 6714751716
NAME : GSA PURCHASING

NAME/NUMBER : 96472677
PAGE : 2
START TIME : MAR-15-2011 10:30AM TUE
ELAPSED TIME : 00'16"
MODE : STD ECM
RESULTS : [O.K]

Eddie Daza Calvo
Governor
Benita A. Mangiona
Acting Director



GENERAL SERVICE AGENCY
(Ahensian Setbisjon Hinrat)
Department of Administration
148 Route 1 Marine Drive, Piti, Guam 96915
Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

Ray Tenorio
Lieutenant Governor
George A. Santos
Deputy Director

March 11, 2011

Roland R. Franquez
General Manager
Island Business Systems & Supplies
P.O. BOX 7
Hagatna, Guam 96932

Re: Invitation for Bid No.: GSA-028-11
(60 Months Lease Agreement for Color Copier/Printer/Scan/Fax Machine)

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PLEASE PRINT/SIGN AND FAX BACK TO
INEZ @ 475-1716

COMMITTED TO EXCELLENCE
SHARP FAX 647-2677

MESSAGE CONFIRMATION

MAR-15-2011 10:20 AM TUE

FAX NUMBER : 6714751716
NAME : GSA PURCHASING

NAME/NUMBER : 96497458
PAGE : 2
START TIME : MAR-15-2011 10:19AM TUE
ELAPSED TIME : 00' 16"
MODE : STD ECM
RESULTS : [O.K]

Eddie Baza Calvo Governor	GSA	GENERAL SERVICES AGENCY (Ahenlan Setbision Hinirat) Department of Administration 148 Route 1 Marine Drive, Piti, Guam 96915 Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716	Ray Tenorio Lieutenant Governor
Benita A. Mangiona Acting Director			George A. Santos Deputy Director

March 11, 2011

Roland R. Franquez
General Manager
Island Business Systems & Supplies
P.O. BOX 7
Hagatna, Guam 96932

Re: **Invitation for Bid No.: GSA-028-11**
60 Months Lease Agreement for Color Copier/Printer/Scan/Tax Machine

Dear Mr. Franquez:

Hafa Adis! This is in reference to your protest letter dated March 03, 2011 that was lodged on the above referenced bid number.

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PLEASE PRINT/sign & fax back to
Inez @ 475-1716

COMMITTED TO EXCELLENCE All Star, Inc. Fax # 649-7458

Eddie Baza Calvo
Governor



GENERAL SERVICES AGENCY

(Ahensian Setbision Hinirat)
Department of Administration
148 Route 1 Marine Drive, Piti, Guam 96915
Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

Ray Tenorio
Lieutenant Governor

Benita A. Mangiona
Acting Director

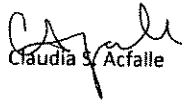
George A. Santos
Deputy Director

March 4, 2011

Memorandum

To: Attorney General
From: Chief Procurement Officer
Subject: Protest – GSA-28-11 60 Month Lease Agreement of a Color Multifunction Copier/Pringer/Scanner/Fax

Hafa Adai! Pursuant to 2GAR Chapter 9 §9109 (4) Notification of the Attorney General, attached is a copy of the protest letter lodge by Island Business Systems & Supplies, dated March 3, 2011, Invitation to Bid No: GSA-028-11. The protest was received by the General Services Agency on March 4, 2011.


Claudia S. Acfalle

COMMITTED TO EXCELLENCE

Eddie Baza Calvo
Governor



GENERAL SERVICES AGENCY

(Ahensian Setbision Hinirat)
Department of Administration
148 Route 1 Marine Drive, Piti, Guam 96915
Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716

Ray Tenorio
Lieutenant Governor

George A. Santos
Deputy Director

Benita A. Manglona
Acting Director

2011 f

Fax

To: Honorable Leonardo M. Rapadas,
Attorney General **From:** Claudia S. Acfalle,
Chief Procurement Officer

Agency Attorney General's Office

Fax: 472-2493 **Pages:** 4

Phone: 475-1710 (Frasia Lujan) **Date:** March 8, 2011

Re: Notice Protest on GSA-028-11 **cc:**

- Urgent
- For Review
- Please Comment
- Please Reply
- Please Recycle

● **Comments:**

To follow is a letter from the CPO regarding the above subject as well as the Protest letter from the Vendor Island Business System & Supplies. Please acknowledge receipt by re-sending this cover page.

Thank You. Frasia

Acknowledgement Copy (Please Print)

Received By: M. Blas

Date: 18 MARCH 2011

RECEIVED
3-08-11
Attorney General
Civil/Solicitor

COMMITTED TO EXCELLENCE

Transmission Report

Date/Time 03-08-2011 09:35:24 a.m. Transmit Header Text
 Local ID 1 671-475-1727 Local Name 1 GSA BUYERS XEROX

This document : Confirmed
 (reduced sample and details below)
 Document size : 8.5"x11"

Eddie Baza Calvo Governor	GSA	GENERAL SERVICES AGENCY (Añensian Setibision Hiniraf) Department of Administration 148 Route 1 Marine Drive, PHL, Guam 96915 Tel: (671) 475-1707 Fax Nos: (671) 475-1727 / 475-1716	Ray Tenorio Lieutenant Governor
Benita A. Mangiona Acting Director			George A. Santos Deputy Director

Fax

To: Honorable Leonardo M. Rapadas, Attorney General From: Claudia S. Acfalle, Chief Procurement Officer
 Agency Attorney General's Office
 Fax: 472-2493 Pages: 4
 Phone: 475-1710 (Frasia Lujan) Date: March 8, 2011
 Re: Notice Protest on GSA-02B-11 cc:

Urgent For Review Please Comment Please Reply Please Recycle

● Comments:

To follow is a letter from the CPO regarding the above subject as well as the Protest letter from the Vendor Island Business System & Supplies. Please acknowledge receipt by re-sending this cover page.

Thank You. Frasia

Acknowledgement Copy (Please Print)
 Received By: _____
 Date: _____

COMMITTED TO EXCELLENCE

Total Pages Scanned : 4		Total Pages Confirmed : 4							
No.	Job	Remote Station	Start Time	Duration	Pages	Line	Mode	Job Type	Results
001	452	94722493	09:34:13 a.m. 03-08-2011	00:00:39	4/4	1	EC	HS	CP28800

Abbreviations:

HS: Host send	PL: Polled local	MP: Mailbox print	CP: Completed	TS: Terminated by system
HR: Host receive	PR: Polled remote	RP: Report	FA: Fall	G3: Group 3
WS: Waiting send	MS: Mailbox save	FF: Fax Forward	TU: Terminated by user	EC: Error Correct

RECEIVED
3/4/11 3:40

ibss

Island Business Systems & Supplies

Canon

Authorized Dealer

Guam Office:

P.O. Box 7 Hagaiña, Guam 96932
• Tel: (671) 477-7454, 472-2200 • Fax: (671) 477-7660 •
email: support@ibssguam.com

Salpan Office:

P.O. Box 167 CK Salpan MP 96950
• Tel: (670) 234-8002, 234-5165 • Fax: (670) 234-8060 •
email: support@ibssguam.com

Date: March 3, 2011

To: General Services Agency

Attn: Ms. Claudia S. Acfaile
Chief Procurement Officer

Re: Letter of Protest for GSA-028-011

IBSS (Island Business Systems and Supplies), is a division of Town House Department Stores, Inc., a J&G affiliate, a locally owned and operated Guam corporation. IBSS provides document management services and equipment and is a potential bidder for the referenced GSA IFB.

The IFB is issued to procure a copier with its own specifications.

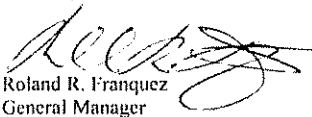
The hardware specifications are overly restrictive by deviating unnecessarily over competitive common industry standards, in a manner that both costs the government far more than necessary and favors Xerox products above others. The specifications thus violate the policy of 5 GCA § 5001(b)(5) and (6) and the requirements of 5 GCA §§ 5268(a) and (b), and 2 GAR §§ 4102(a)(1) and (a)(3).

"It is the general policy of this territory to procure standard commercial products whenever practicable. In developing specifications, accepted commercial standards shall be used and unique requirements shall be avoided to the extent practicable." (2 GAR § 4103(a)(3).)

Having carefully reviewed the specifications, attached is our comparative cost analysis showing commercial standards and the tremendous savings that can be realized by modifying the copying speed/pages per minute in accordance with commercial standards published by independent analytical group Buyers Lab/Feature by Segment Chart.

Given the relatively low volume requirements in the IFB, the print speed requirements are excessively high over the commercial standards, resulting in a disproportionately high cost to the government and noncompetitive requirements. The commercial standard print speed for the indicated volume is only 31-40 ppm, which is less than half the speed you require. The indicated cost of a machine for your required print speed is \$31,500, whereas the indicated cost of a machine that meets the commercial standard print speed is only \$9,400. The thousands of dollars that could be saved, based on the suggested retail prices, can be used for other DPHSS Projects that could include improvements in its facilities.

Sincerely,


Roland R. Franquez
General Manager

Cc: Attorney John Thos. Brown

Vs ex. No.	UOG's Quantity	GSA's Copier Speed Specifications- Pages-Per-Minute (PPM)	GSA's Monthly Print Volume Black- Color	Buyers Lab Inc.'s (BLI) Suggested Retail Price Based on GSAs Copier Speed Specifications	BLI's Copier Speed Recommendation Based on Monthly Print Volume	BLI's Average Suggested Retail Price Based on the BLI's Recommended Copier Speed	DPHSS's Estimated Savings)
1	1	85/75ppm	10,000-2,000	\$31,500.00	31-40ppm	\$9,400.00	\$22,100.00

te chart, which cannot be reproduced or reprinted without BLI's approval, can be viewed from their website www.buyerslab.com.

3/14/11 3:40

Newspaper Advertisement



Display Ad

Please review the ad proof for accuracy of all information contained. Please indicate additions, deletions or changes on this proof. Your signature will affirm acceptance of ad layout and content.

FINAL APPROVALS MUST BE SUBMITTED NO LATER THAN 3PM DAY BEFORE FIRST AD RUN DATE.

Approval may be sent via fax at 648-2007 or call 649-1924

FAXED

Advertiser: GSA/DPHSS

Fax No: 475.1727

Advertisement Order No.: 15430

Size: _____ Color: _____

Run Date(s): 2/18

1st Proof 2/17 2nd Proof _____

3rd Proof _____ 4th Proof _____

LAST PROOF _____

X MICHAEL TERLAUE CSR
Print Name / Title

Please Sign Below ONLY if APPROVED or OK to Run

[Signature] 2-17-11
Authorized Signature Date Signed

GSA GSA General Services Agency
(Ahasalon Setibalon Hinirat)
Department of Administration
Government of Guam
148 Route 1 Marine Drive, Ptd. Guam 96818
Tel: 475-1707-13 Fax: 472-4217/476-1716/476-1727

**THIS ADVERTISEMENT WAS PAID WITH GOVERNMENT FUNDS BY:
GUAM WIC PROGRAM (DPHSS)**

A non-refundable fee of \$10.00 per bid package will be assessed.
Certified Check, Cashier's Cash will be accepted. No personal or company check.
Payment for bid package picked up after 3:00 pm will not be accepted.

BID INVITATION

Bid No.: GSA-028-11
FOR: 60 MONTH LEASE AGREEMENT FOR MULTIFUNCTION COPIER/PRINTER/SCANNER/FAX

OPENING DATE: 05-MAR-2011 **TIME:** 10:00 AM

INTERESTED PARTY MAY PICK UP FORM/SPECIFICATIONS AT SAID PLACE

/s/ CLAUDIA S. ACELLE
Chief Procurement Officer

ATTENTION PLEASE

PLEASE CHANGE DATE TO READ
FROM: 05-MAR-2011 TO NOW
READ 07-MAR-2011

THANK-YOU. MICHAEL TERLAUE
GSA/CSR

T# 475-1711



215 Rojas Street Suite 204
IXORA Industrial Complex
Harmon, Guam 96913

Advertising Order / Invoice

Date	A.O. No.
2/16/2011	A15438

Advertiser / Address		Account #
Department of Public Health 123 Chalan Kareta Rte. 10 Mangilao, Guam 96923-6304 Guam WIC Program		GA0166
Customer Contact		P.O. No.
		P116A02247

Ad placed through
FAX

Item	Description	Run Dates	Col(s)	Ln(s)	Color	Rate	Amount
DISP	Bid Invitation - 60 month Lease Agreement for a Multifunction Copier/Printer/Scanner/Fax - GSA-028-11	02/18/11	2	4	BW	96.00	96.00

NOTES

Total	\$96.00
--------------	----------------

Additional Charges:

Expedited Order Fee: Any advertisement ordered one (1) day before specified publication date will be assessed an additional \$50.00.
 Late Cancellation Fee: Any advertisement cancelled one (1) day before specified publication date will be assessed an additional \$50.00.
 Ad Layout Fee: Any artwork requested from Publisher (excluding classified advertisements) will be assessed a \$20.00 per hour artwork fee.
 Preferred Placement: Publisher does not guarantee any requested preferred placement of advertisements. Any request for preferred placement will be taken into consideration but will not affect this agreement if preferred placement is not delivered.

Legal Terms:

Advertiser has the right change, alter, or replace advertising copy throughout the duration of this Agreement provided that any changes, alteration, or replacement be submitted (2) days prior to the desired publication date. In the event if advertising copy is not furnished by Advertiser to Publisher within (2) days prior to desired publication date, Publisher may, at its option, publish on behalf of Advertiser the last advertisement ordered or such minimum size advertisement as shall be necessary for Advertiser to comply with the terms of this Agreement.

Neither Publisher nor its affiliates shall be liable by reason of any error in connection with any advertisement (including, without limitation, typographical errors, failures to publish advertisement on desired dates or in requested positions in Publisher's newspapers, omissions or additions to advertisements); provided, however, that Publisher shall be obligated to adjust or rebate pro rata the charge on any advertisement which has been materially affected by any error of Publisher; and provided, further, however, that Publisher's obligation with respect to such advertisements or rebates shall not apply to more than one incorrect insertion of such advertisement unless and until Publisher is notified of the error twenty-four (24) hours prior to repetition of the insertion.

Past Due Accounts:

Advertiser understands that accounts not paid within ninety (90) days of invoice date will be subject to interest penalty of 1.5% per day thereafter plus all attorney and collection fees in case of default of payment. A service charge of \$35.00 will be charged on all returned checks.

Authorized Representative:

Advertiser represents and warrants that the person signing below on behalf of Advertiser is a duly authorized representative of Advertiser and, as such, upon execution by such person this Agreement shall constitute the legally binding obligation of Advertiser. Advertiser or representative thereof agrees to the terms attached to this form and has inspected all the details of this contract to be deemed correct and effective.

Authorized Name x: MICHAEL TERLAVE Authorized Signature x: [Signature] Date x: 2-17-11

Send For
SW

**Thank you for your
business!**

Payments/Credits	\$0.00
Balance Due	\$96.00

Phone # (671) 649-1924

Fax # (671) 648-2007

accounting@mvguam.com

www.mvguam.com

Transmission Report

Date/Time 02-16-2011 11:56:05 p.m. Transmitt Header Text
 Local ID 1 671-475-1727 Local Name 1 GSA BUYERS XEROX

This document : Confirmed
 (reduced sample and details below)
 Document size : 8.5"x11"

Felix P. Carracho Governor	Michael W. Cruz, M.D. Lt. Governor
<p>GSA General Services Agency (Ahensian Satbision Hinirat) Department of Administration Government of Guam 148 Route 1 Marine Drive, Piti, Guam 96915 Tel: 475-1707-13 Fax: 472-4217/ 475-1716/ 475-1727</p>	
<p>THIS ADVERTISEMENT WAS PAID WITH FEDERAL FUNDS BY:</p> <p>GUAM WIC PROGRAM (DPHSS)</p>	
<p><small>A non-refundable fee of \$10.00 per bid package will be assessed. Certified Check, Cashier's Check, Cash will be accepted. No personal or company check. Payment for bid package picked up after 3:00 pm will not be accepted</small></p>	
<p>BID INVITATION</p> <p>BID NO. GSA-028-11</p> <p>FOR: 60 MONTH LEASE AGREEMENT FOR A MULTIFUNCTION COPIER/PRINTER/SCANNER/FAX</p> <p>Opening Date: 07-MAR-2011 Time: 10:00 AM</p> <p>INTERESTED PARTY MAY PICK UP FORMS/SPECIFICATIONS AT SAID PLACE</p> <p><small>/s/ CLAUDIA S. ACFALLE Chief Procurement Officer</small></p>	

INSTRUCTIONS: PLEASE FAX PROOF TO GSA, ATTN: MR. MICHAEL TERLAJE, CSR
 ADVERTISEMENT SIZE: 2 X 4
 ADVERTISEMENT DATE: February 18, 2011
 Reference Purchase Order: P118A02247 (Marianas Variety)

Total Pages Scanned : 1

Total Pages Confirmed : 1

No.	Job	Remote Station	Start Time	Duration	Pages	Line	Mode	Job Type	Results
001	912	PRESTON RESIDENT	11:54:44 p.m. 02-16-2011	00:00:17	1/1	1	EC	HS	CP31200

Abbreviations:

HS: Host send	PL: Polled local	MP: Mailbox print	CP: Completed	TS: Terminated by system
HR: Host receive	PR: Polled remote	RP: Report	FA: Fail	G3: Group 3
WS: Waiting send	MS: Mailbox save	FF: Fax Forward	TU: Terminated by user	EC: Error Correct

Felix P. Camacho
Governor

Michael W. Cruz, M.D.
Lt. Governor

**GSA General Services Agency
(Ahensian Setbision Hinirat)
Department of Administration
Government of Guam
148 Route 1 Marine Drive, Piti, Guam 96915
Tel: 475-1707-13 Fax: 472-4217/ 475-1716/ 475-1727**

THIS ADVERTISEMENT WAS PAID WITH FEDERAL FUNDS BY:

GUAM WIC PROGRAM (DPHSS)

A non-refundable fee of \$10.00 per bid package will be assessed.
Certified Check, Cashier's Check, Cash will be accepted. No personal or company check.
Payment for bid package picked up after 3:00 pm will not be accepted

BID INVITATION

BID NO. GSA-028-11

**FOR: 60 MONTH LEASE AGREEMENT FOR A MULTIFUNCTION
COPIER/PRINTER/SCANNER/FAX**

Opening Date: 07-MAR-2011 Time: 10:00 AM

**INTERESTED PARTY MAY PICK UP
FORMS/SPECIFICATIONS AT SAID PLACE**

/S/ CLAUDIA S. ACFALLE
Chief Procurement Officer

INSTRUCTIONS: PLSE FAX PROOF TO GSA, ATTN: MR. MICHAEL TERLAJE, CSR
ADVERTISEMENT SIZE: 2 X 4
ADVERTISEMENT DATE: February 18, 2011
Reference Purchase Order: P116A02247 (Marianas Variety)



PURCHASE ORDER
 GENERAL SERVICES AGENCY
 DEPARTMENT OF ADMINISTRATION
 GOVERNMENT OF GUAM
 148 Route 1
 Marine Drive
 P.O. Box 96925

TRAN CODE *2047*
 THIS PURCHASE ORDER NUMBER
No. *1712111916*
 MUST APPEAR ON ALL INVOICES
 PACKING SLIPS, PACKAGES, B/L,
 CORRESPONDENCE ETC.

O B AIR FREIGHT TEL. CONTACT SHIP VIA: DATE 1-08-2011 JOB ORDER NO. 1712111916 OBJCL

PREPAID SHOW SHIPPING CHARGES AS SEPARATE ITEM ON INVOICE

VENDOR TO: **VENDOR** SHIP TO: CONSIGNEE, DESTINATION & MARKING

148 ROUTE 1
 MARINE DRIVE
 P.O. BOX 96925
 GUAM

DEPT. OF HEALTH
 111 ORCHARD PARKWAY APT. 111
 HADDONFIELD NJ 08033-0001

GUAN MIL - ADMIN

AUTHORITY: INVITATION NO. CONTRACT NO. TIME FOR DELIVERY SEE BELOW EXPIRING DISCOUNT TERMS:

EM	ARTICLES OF SERVICES	QTY.	UNIT	UNIT PRICE	AMOUNT	DOCUMENT NUMBER	FAC
	<p>8P4 ISSUES 12 COVER PER COPY</p> <p>OF WHOSE PRESENTATION DATE AND ADVERTISING COST TO BE COORDINATED BETWEEN THE AGENCY AND VENDOR ON AN MONTHLY BASIS COMMENCING WITH RECEIPT OF PURCHASE ORDER AND EXPIRING 09/30/2011 OR UPON EXHAUSTION OF FUNDS, WHICHEVER OCCURS FIRST.</p> <p>AUTHORIZED PERSONNEL: JULIO MARTINEZ, DESIG-VEL TEL: 468-0100 FAX: 478-1111</p> <p>NOTE: THE GOVERNMENT OF GUAM WILL NOT BE RESPONSIBLE FOR UNAUTHORIZED PURCHASES OR SERVICES. Notes: Amounts on this Purchase Order may be offset for monies due the Government plus for other charges, penalties and attorney's fees, after failure to be coordinated between the requesting agency and vendor. THE CHIEF PROCUREMENT OFFICER WILL CONDUCT PERIODICALLY REVIEW TO DETERMINE COMPLIANCE WITH THE GUAM PROCUREMENT LAW.</p>				2500.00	0111/12075	

SPECIAL INSTRUCTIONS TO VENDOR:

B. SEND CERTIFIED ORIGINAL AND THREE (3) COPIES OF INVOICE TO DIVISION OF ACCOUNTS, DEPARTMENT OF ADMINISTRATION, GOVERNMENT OF GUAM, P.O. BOX 884, AGANA, GUAM 96910.

C. PAYMENT IN THIRTY (30) DAYS UPON RECEIPT OF MERCHANDISE IN GUAM IN GOOD CONDITION.

D. THIS ORDER SUBJECT TO CONDITIONS ON REVERSE SIDE.

E. THIS ORDER IS SUBJECT TO THE SPECIAL PROVISIONS, AND BID GENERAL TERMS AND CONDITIONS SPECIFIED ON THIS BID.

F. ON ALL AIR SHIPMENTS HAVE AIR FREIGHT COMPANY CALL THIS NUMBER UPON ARRIVAL OF GOODS IN GUAM.

↑ **TOTAL** ↑ 2500.00

A. DO NOT FILL THIS ORDER IF YOUR TOTAL COST EXCEEDS THIS TOTAL.

INSERT CHANGES AND RETURN THIS ORDER FOR AMENDMENT.

SIGNATURE: *[Signature]* 1/26/2011

DATE RECEIVED SIGNATURE ADVANCE PAYMENT AUTHORIZATION PAYMENT ENCLOSED

NAME TITLE

Control No.

RECEIVING REPORT COPY

Eddie Baza Calvo
Governor

Ray Tenorio
Lt. Governor

**gsa General Services Agency
(Ahensian Setbision Hinirat)
Department of Administration
Government of Guam**

**148 Route 1 Marine Drive, Piti, Guam 96915
Tel: 475-1707-13 Fax: 472-4217/ 475-1716/ 475-1727**

THIS ADVERTISEMENT IS PAID WITH FEDERAL FUNDS BY:

GUAM WIC PROGRAM (DPHSS)

**A non-refundable fee of \$10.00 per bid package will be assessed.
Certified Check, Cashier's Check, Cash will be accepted. No personal or company check.
Payment for bid package picked up after 3:00 pm will not be accepted**

INVITATION TO BID

Bid No.

**For: 60 Month Lease Agreement for a Multifunction
Copier/printer/Scanner/Fax**

Opening Date: TIME:

Place: GENERAL SERVICES AGENCY, PITI GUAM

**INTERESTED PARTY MAY PICK UP
FORMS/SPECIFICATIONS AT SAID PLACE**

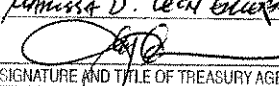
**/S/ CLAUDIA S. ACFALLE
Chief Procurement Officer**

**INSTRUCTIONS: PLSE FAX PROOF TO GSA, ATTN: INEZ PEREZ, BUYER I 475-1716
ADVERTISEMENT SIZE: 2 X 4
ADVERTISEMENT DATE:
PURCHASE ORDER NO. CHARGED: P116A02247**

FIELD RECEIPT

TREASURER OF GUAM
DEPARTMENT OF ADMINISTRATION
FINANCIAL MANAGEMENT DIVISION
P.O. BOX 884
HAGÁTNA, GUAM 96932

USE TAX 1120
 GRT 1090
 EXCISE W-1
 COLLECTION OTHERS
RETURNED CHECKS
 COLLECTION ON TAX REC
FOR REVENUE & TAX USE ONLY

(REQUIRED WHEN PAYMENT IS MADE BY CHECK) PAYOR'S NAME: <u>RAUL DEZ VALLE</u>		COLLECTION DATE: <u>2/18/2011</u>	
SSN# OR EIN#		TAXPAYER'S EIN#	
PAYMENT FOR CUSTOMER/TAXPAYER NAME: <u>IBSS</u>			
PAYMENT DESCRIPTION	REVENUE ACCT. NO.	AMOUNT	
<u>GSA (REG) BID PRG. FEE</u>	<u>3100.60602</u>	<u>\$</u>	<u>10.00</u>
<u>RE: GSA-028-11</u>	<u>3</u>		
<u>60 Month Lease Agreement for 3 Color / front facing copier</u>			
<u>Copier - BPHS</u>			
TAX RECEIVABLE	<u>1</u>		
METHOD COVERED:	METHOD OF PAYMENT (CASH, MONEY ORDER OR CHECK) <u>CASH</u>	TOTAL <u>\$ 10.00</u>	
NAME OF TREASURY AGENT (PRINT) <u>Lumisa D. Local Guerrero</u>		AGENCY TELEPHONE NO. <u>475-1707</u>	
SIGNATURE AND TITLE OF TREASURY AGENT 		FY 07 <u>11</u> <u>145733</u>	

FIELD RECEIPT

TREASURER OF GUAM
 DEPARTMENT OF ADMINISTRATION
 FINANCIAL MANAGEMENT DIVISION
 P.O. BOX 884
 HAGATNA, GUAM 96932

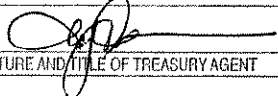
- USE TAX
 - GRT
 - EXCISE
 - COLLECTION
 - RETURNED CHECKS
 - COLLECTION ON TAX REC
 - FOR REVENUE & TAX USE ONLY
- 1120
 - 1940
 - W-1
 - OTHERS

(REQUIRED WHEN PAYMENT IS MADE BY CHECK)		COLLECTION DATE:	
PAYOR'S NAME: <u>Chris Babasa</u>		08-23-2011	
SSN# OR EIN# <u>Shang</u>		TAXPAYER'S EIN/SSN:	
PAYMENT FOR CUSTOMER/TAXPAYER NAME:			
PAYMENT DESCRIPTION	REVENUE ACCT. NO.	AMOUNT	
<u>GSARBAT</u>	<u>30060602</u>	<u>10.</u>	<u>00</u>
<u>GSA-028-11</u>	<u>3</u>	/	
<u>OPASS.</u>	<u>3</u>		
TAX RECEIVABLE			
PERIOD COVERED:	METHOD OF PAYMENT (CASH, MONEY ORDER OR CHECK)	TOTAL	
	<u>01</u>	<u>\$ 10.00</u>	
NAME OF TREASURY AGENT (PRINT)		AGENCY TELEPHONE NO.	
<u>Anto Tar</u>		<u>475-1707</u>	
SIGNATURE AND TITLE OF TREASURY AGENT		FY <u>11</u> <u>145735</u>	

FIELD RECEIPT

TREASURER OF GUAM
DEPARTMENT OF ADMINISTRATION
FINANCIAL MANAGEMENT DIVISION
P.O. BOX 584
HAGATNA, GUAM 96832

- USE TAX
- GRT
- EXCISE
- COLLECTION
- RETURNED CHECKS
- COLLECTION ON TAX REC
- FOR REVENUE & TAX USE ONLY
- 1100
- 1040
- W-1
- OTHERS

(REQUIRED WHEN PAYMENT IS MADE BY CHECK)		COLLECTION DATE:	
PAYOR'S NAME: MIKE SALAS		2/18/2011	
SSN# OR EIN#		TAXPAYER'S EIN#	
PAYMENT FOR CUSTOMER/TAXPAYER NAME: XEROX			
PAYMENT DESCRIPTION	REVENUE ACCT. NO.	AMOUNT	
GSA (REG) BID PKG FEE	3100.60602	\$	10.00
RE: GSA. 028.11	3		
60 Month Lease Agreement of a Color Multifunction Copier / printer / Scanner / Fax			
TAX RECEIVABLE	1		
PERIOD COVERED:	METHOD OF PAYMENT (CASH, MONEY ORDER OR CHECK): CASH	TOTAL \$ 10.00	
NAME OF TREASURY AGENT (PRINT): Laura D. Leon Guerrero		AGENCY TELEPHONE NO. 475-1707	
SIGNATURE AND TITLE OF TREASURY AGENT: 		FY 07 145729	



Approval of Specifications

*Must be able to track print, copy, fax & scan created by individual end users

*Scan to any PC on the network (Network Scanning), scan to mailbox & e-mail

*Must be able to compress scan files using JBIG2

*Machine scanning to Tiff, multi-page TIFF, JPEG, PDF, PDF/A and text-searchable PDF

*Ability to scan & create PDF/A (achievable format)

*Ability to automatically scan & create text searchable PDS files from the copier

*Energy star certified

*Print on envelopes up to 9 X 12

*To include training & complete analyst services to support installation

*Vendor shall replace machine w/identical machine if machine cannot be satisfactorily repaired or maintained at Agency's discretion /request

*Must include all consumables/supplies such as toners cartridges, drums

Bidding on:

Manufacturer: _____

Make: _____

Model: _____

Place of Origin: _____

Date of Delivery: _____

Reviewed by:



David S.N. Gumataotao FEB 14 2011

Acting BNS Administrator
Guam WIC Program

Copy of Requisition

REQUISITION

REQUISITION #: Q111712079
 APPROPRIATION: 5101E111712PA101230

TO: PROCUREMENT FACILITIES MGMT.DIVISION ADMINISTRATOR ENCUMBERED DATE
 12/30/2010

SUBMITTED BY:

Martinez, Julito JR. - DPHSS
 AUTHORIZED DEPARTMENT REPRESENTATIVE SIGNATURE DATE

DEPARTMENT/DIVISION: DIVISION OF PUBLIC HEALTH - CP REQUEST DATE: 12/22/2010

ITEM NO.	DESCRIPTION OF ITEM	UOM	QTY	UNIT PRICE	AMOUNT
1	ISSUED TO COVER COST FOR A 60-MONTH LEASE OF COLOR COPIER/PRINTER/SCANNER/FAX. INCLUDES 10,000 BLACK/WHITE PRINT ALLOWANCE PER MONTH AND 2,000 COLOR PRINT ALLOWANCE PER MONTH.	MOS	9	858.14	7723.26
2	EXCESS BLACK/WHITE PRINTS OF 3,000/QTR BILL @ \$0.0088 (\$0.0088 X 3,000 = \$26.40)	QTR	3	26.40	79.20
3	EXCESS COLOR PRINTS (BUSINESS COLOR) OF 36,000/QTR BILL @ \$0.0319 (\$0.0319 X 36,000 = \$1,148.40)	QTR	3	1148.40	3445.20
4	EXCESS COLOR PRINTS (GRAPHIC) OF 9,000/QTR BILL @ \$0.0869 (\$0.0869 X 9,000 = \$782.10)	QTR	3	782.10	2346.30

TOTAL =====> 13593.96

JUSTIFICATION:

100% FEDERALLY FUNDED.

GRANT EXPIRES 09/30/2011.

** PRINT NAME & SIGN

() APPROVAL () DISAPPROVAL

RECEIVED BY DATE
 (CERTIFYING OFFICER)

APPROVING AUTHORITY (DIRECTOR)

REQUISITION

REQUISITION #: Q111712079
 APPROPRIATION: 5101E111712PA101230

TO: PROCUREMENT FACILITIES MGMT. DIVISION ADMINISTRATOR ENCUMBERED DATE
 12/30/2010

SUBMITTED BY:

Martinez, Julito JR. - DPHSS
 AUTHORIZED DEPARTMENT REPRESENTATIVE SIGNATURE DATE

DEPARTMENT/DIVISION: DIVISION OF PUBLIC HEALTH - CP REQUEST DATE: 12/22/2010

ITEM NO.	DESCRIPTION OF ITEM	UOM	QTY	UNIT PRICE	AMOUNT
	This covers months 1 thru 9 of a 60-month lease agreement. Service Period: 01/01/2011 - 09/30/2011 See attached description & specifications required. POC: Julito Martinez, DPHSS-WIC TEL: 671-475-0297 FAX: 671-477-7945 (c) 488 - 1199				

TOTAL =====> 13593.96

JUSTIFICATION:
 100% FEDERALLY FUNDED. GRANT EXPIRES 09/30/2011.

** PRINT NAME & SIGN

() APPROVAL () DISAPPROVAL

RECEIVED BY DATE
 (CERTIFYING OFFICER)

APPROVING AUTHORITY (DIRECTOR)

Machine Requirements

Description	Specifications (Minimum)
Black and White with Color Multifunctional device	Copy, Print, Scan and Fax
Minimum Black/White copy and print speed	85 PPM B&W
Minimum Color copy and print speed	70 PPM Color
Paper Sizes	Letter, legal and 11x17
Document Feeder	100 sheets
Duplex (2-sided)	Yes
Automatic Stapling	Up to 100 sheets in 2 positions
Reduction/Enlargement	25% to 400%
Fax	Fax up to 11"X17", 2 sided, from document feeder and glass
LAN/ PC Fax	Fax from the computer

Copy/Print Resolution	600 x 600 DPI
Print Drivers	PCL and PS drivers are required. Informs users real-time when there is an issue with the device (i.e. consumables status, status of print job, low on paper)
Processor Speed	1 GHz
Hard Drive/RAM	80 GB /512 MB
Network and Protocol	10/100/1000 Base Ethernet
Security	Secure print or scan using SSL or IPsec. Built in firewall on the machine to prohibit unauthorized users. Image Overwrite - Ability to perform a full disk overwrite for security reasons
Accounting	Ability to track print, include copy, Fax and scan volume created by individual end users
Network Scanning	Scan to network repository, e-mail and mailbox
Scan Speed	75 images per minute B&W and 51 images per minute full color
Compression	Scan files to be compressed using JBIG2 to minimize storage space
Scan File Formats	TIFF, Multi-page TIFF, JPEG, PDF, PDF/A, and Text-searchable PDF

PDF/A	Ability to scan and create PDF/A (archiveable format) files from the machine
Text Searchable PDF	Automatically to scan and create text searchable PDF files from the copier.
Energy Star	Energy Star 2009 Certified
Replacement Guarantee	Premium Satisfaction Guarantee for entire lease term: Vendor shall replace machine with identical machine if the machine cannot be satisfactorily repaired or maintained at Agency's discretion or request
Envelope printing	Ability to print on envelopes up to 9" x 12"
Installation	Price to include training and complete analyst services to support installation

LEASE TERMS:

60 Month Lease	Fixed Price for the term of the lease
Monthly Maintenance included	Maintenance to include parts and labor
Black/White copies/prints included in Price (Monthly Allowance)	15,000 Black/White copies/prints per month are included
Black/White Print/Copy Charge over the allowance	State cost for black/white overage charges
Color copies/prints included in Price (Monthly Allowance)	10,000 Color copies/prints per month are included (Business color)
Color Print/Copy Charge over the allowance	State cost for color overage charges
Supplies	Must include all consumables/supplies such as toners, cartridges, drums,

1/07/11

Requisition # : Q111712079
 Department/division : 17 12 **DIVISION OF PUBLIC HEALTH - CPHO**
 Requisition amount : 13593.96
 Return date : 1 7 2011
 Return reason : REQUISITION IS RETURNED.THIS REQUIREMENT
 NEEDS TO GO OUT ON BID. NEED COMPLETE
 SPECIFICATIONS TO PREPARE BID PACKAGE.
 THANK YOU! PETE SN

Dept resubmit date :
 Dept resubmit notes :

Cleared by department user :
 Date added/user : 1/07/2011 GSASANNP
 Date updated/user :

Bottom

Enter=Continue F3=Exit F12=Cancel Roll=Next/Prev Scn

1/7/10

DPHSS

attn: Julio Martinez 01
 Dave Gumatostas

(F) 477-7945

See above.

Jabs! PSN, GSA

DPHSS

Department:

Q111712079

P116A

Requisition No.:

R.F.Q. / P.O ROUTING SLIP	INITIALS	DATE REC'D	DATE FWRD	DATE RTN'D	DATE ISSUED
Control Section:					
Buyer:	<i>[Signature]</i>	12/3			
Purchasing Administrator:					
CPO	<i>UA</i>	2/15	2/15	2/15	Number pages 1 of 2 and correct the changes.
Control Section:					

REMARKS:

2/2

Resubmit 2/10

2/15 - correction Done

