1		17.	Charts Summari	zing Bids		
2		18.	ABE's Response	to GPA R	equest	for Clarification
3						
4	chief.	Furth	er, Appellant may	use additio	onal exh	ibits if needed in rebuttal after Appellee's case in
5	Cinci.	19.	Specification No	E-043 R	evision	5
6			ectfully submitted			
7						
8					BRO	OKS CONCEPÇION LAW, P.C.
9						43/
10					By:	Georgette Bello Concepcion, Esq.
11						Attorneys for Appellant America's Best Electricmart, Inc.
12						l
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EXHIBIT 1



JOSEPH T. DUENAS CCU Chairman



JOHN M. BENAVENTE, P.E. General Manager

Telephone Nos. (671) 648-3054/55 or Facsimile (671) 648-3165

Acc	countability	•	Impartiality ·	Competence	Openness	· Value
INV DES	TATION FOR BIC	(IFB) NO.: Luminaire Units and	GPA-005-17 Photo Electric Contro	ie		
		**				
	ders are reminded scertain that all of se date and time fo	to read the Sealed B the following require	lid Solicitation and Incl	OSPECTIVE BIDDERS ructions, and General T are submitted in the bid	orms and Candillan.	ittached to the IFB ginal, in duplicate,
(XX)	BID GUARANTI (NOTE: Cashie	EE (no less than 15% I's Check or Certific	% of total bid) May be i ed Check Refunds wi	n the form of; ill be ONLY be made o	ut to the name of the	Bidder.)
	Reference #11	on the General Term	s and Conditions			
	а. b. c.	Cashier's Check o Letter of Credit or Surety Bond – Vali	r Certified Check id only if accompanied	by:		
		Power of Atto	mey issued by the Su mey issued by two (2)	ed by the insurance Cor rety to the Resident Ger major officers of the Su	neral Anent	
()	STATEMENT OF	QUALIFICATION;				
()	SAMPLES;					
(XX)	BROCHURES/D	ESCRIPTIVE LITER	ATURE; (Shall provide	e detailed literature on i	tems offered.)	
(XX)	AFFIDAVIT OF C	SCLOSURE OF MA	AJOR SHAREHOLDE	RS		
(XX)	NON-COLLUSIO	N AFFIDAVIT;				
(XX)	NO GRATUITIES	OR KICKBACKS A	FFIDAVIT;			
(XX)	ETHICAL STANE	DARDS AFFIDAVIT;				
(XX)	WAGE DETERM	INATION AFFIDAVI	r;			
(XX)	RESTRICTIONS	AGAINST SEX OFF	ENDERS AFFIDAVIT	;		
Note:	a. The afficb. Date of :	lavit must be signed signature of the pers affidavit must be a	n the following requirer within 60 days of the o on authorized to sign t on original – If copy, ir	ments: date the bid is due; the bid and the notary d idicate Bid NumberiAge	ate must be the same. ency where original can	be
XX)	contract with t	ess License and/or order to provide a he Authority. Bidd Vage Determination	proposal for this eners MUST comply with under the Service C	e with proof of Emplo gagement, but is a pre th PL 26-111 dated Ju ontract Act (www.wdc ntly Issued Wage Dete	e-condition for entering ne 18. 2002, PL 28-16	ng into a 5 dated January
	The reminder π requirements w	oust be signed and re ill mean a disqualifica	eturned in the bid enve ation and rejection of t	elope together with the b	oid. Failure to comply v	vith the above
	representative of	day of <u>Novemb</u> America's Best Ele bove referenced IFB	ectricment Inc	2016, I, David Hi acknowledge receip	cks , authorst of this special remind	orized er to prospective
				Bidder Represi	entative's Signature	

INVITATION FOR BID

ISSUING OFFICE:
Guam Power Authority
Procurement Management Materials Supply
GPA Central Office, 1st. Floor
Gloria B. Nelson Public Service Building
688 Route 15
Mangilao, Guam 96913

DATE ISSUED:	D: <u>10/20/2016</u> BID INVITATION NO.: <u>GP/</u>							
BID FOR:	LED Luminaire Units an	nd Photo Electric Controls						
SPECIFICATION:	See Attached							
DESTINATION:	GPA Dededo V	/arehouse						
REQUIRED DATE:	(See Attached)							
INSTRUCTIONS TO BIT INDICATE WHETHER:		PARTNERSHIPX CORPORATION						
INCORPORATED IN:	Guam	-						
This bid shall be submitted in Date: 11/03/2016 shall be rejected. See attach	duplicate and sealed to the is and shall be public ed General Terms and Condi	ssuing office above no later than (Time) 2:00 P.M. cly opened. Bid submitted after the time and date specified above tions and Sealed Bid Solicitation for details.						
the respective items listed on expense of the Government in	the schedule provided, unless n opening, tabulating, and eva bid remain firm and irrevocable	ne specified, the articles and services at the price stated opposite s otherwise specified by the bidder. In consideration to the aluating this and other bids, and other considerations, the le within one hundred twenty (120) calendar days from the date uoted.						
NAME AND ADDRESS OF	BIDDER:	SIGNATURE AND TITLE OF PERSON AUTHORIZED TO SIGN THIS BID:						
America's Best Electricin 129 W Harmon Industria Tamuning GU 96913	I Park Rd. Unit D							
		David Hicksi Vice President						
).: AMOU	NT: DATE:						
•								
		CONTRACTING OFFICER:						
		JOHN M. BENAVENTE, P.E. DATE General Manager						
NAME AND ADDRESS (OF CONTRACTOR:	SIGNATURE AND TITLE OF PERSON						

INVITATION FOR BID NO.: GPA-005-17

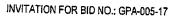
Requisition No : 29950

MO	Nequisitori No., 29930						
NU.	DESCRIPTION		QTY.	U/I		U/P;	T/P:
1.0	DESCRIPTION Led Luminaire Units, 150 Watt HPS Equivalent, 12 1-1/4" to 2" Mast Arm Compatible, 80W Max, 2800K <cct<4800k, 1"="" 3="" 6400="" approved="" as="" at="" better="" cct="" cri<65,="" e-043,="" electric="" equal="" erl1007b140agray="" general="" gpa="" index="" lumens="" marking="" mfr.:="" min.="" no.="" no.:="" or="" order="" part="" per="" proposed="" purchase="" quar<="" ref.:="" requirements:="" revision="" specification:="" ssol0936="" stencil="" td=""><td></td><td>QTY. 8830</td><td>U/I</td><td>\$</td><td>U/P;</td><td>T/P:</td></cct<4800k,>		QTY. 8830	U/I	\$	U/P;	T/P:
	Box. DELIVERY REQUIREMENT: 5,000 Each Initial Delivery 8 Weeks ARO. 3,830 Each April 28, 2017.	mty (o t					
	Any delivery extension for this specific bid shall granted due to on-going and/or scheduled projet						
1	NOTE: Not withstanding the fact that this contract was writte (1) party, it will be construed that it was written by two parties.	en by one o (2)			/¥.	ication Revie	wed by: rolis/16 Date
•	TO BE COMPLETED BY BIDDER:						
ſ	MANUFACTURED BY:						
E	BRAND NAME:						
ş	PLACE OF ORIGIN:						
E	EXPORT ABROAD:						
	TIME OF DELIVERY AFTER RECEIPT OF PURCHASE ORDER:						
E	XPORT ABROAD:						
	IME OF DELIVERY AFTER RECEIPT OF URCHASE ORDER:				,		

INVITATION FOR BID NO.: GPA-005-17

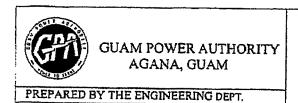
Requisition No.: 29950

NO.	DESCRIPTION	QTY.	U/I	U/P;	T/P:
2.0	Led Luminaire Units, 250 Watt HPS Equivalent, 120 Volts, 1-1/4" to 2" Mast Arm Compatible, 100W Max, 3800K <cct<4800k, 1"="" 10,000="" 3="" 400="" 8="" approval="" approved="" aro.<="" as="" at="" better="" box.="" cct="" cri<65,="" delivery="" e-043,="" each="" electric="" equal="" erl010e140agray="" general="" gpa="" index="" initial="" lumens="" marking="" mfr.:="" min.="" no.="" no.:="" or="" order="" part="" per="" proposed="" purchase="" quantity="" ref.:="" requirement:="" requirements:="" revision="" specification:="" ssol0937="" stencil="" td="" weeks=""><td>648</td><td></td><td>\$</td><td></td></cct<4800k,>	648		\$	
	248 Each April 28, 2017. Any delivery extension for this specific bid shall not be granted due to on-going and/or scheduled projects. NOTE: Not withstanding the fact that this contract was written by one (1) party, it will be construed that it was written by two (2) parties.		_	Specification Rev Reuben C. Ulloz	10/18/16
	TO BE COMPLETED BY BIDDER: MANUFACTURED BY:				
	BRAND NAME:PLACE OF ORIGIN:				
	EXPORT ABROAD:				
	TIME OF DELIVERY AFTER RECEIPT OF PURCHASE ORDER:				



PURCHASE ORDER: AS SPECIFIED

NO.	Requisition No.: 29950				
	DESCRIPTION	QTY.	U/I	U/P:	T/P:
	Photo Electric Control, Locking Type, three terminal polarized twist lock plug series P high impact plastic housing, Standard E.E.INANA 2-3/4" I.D., locking base glass to metal hermetically sealed light sensitive element, standard turn-on, 1/5 candle turn-off ration, inrush current rating 40F to 170 F. Photo Electric Control unit shall carry a two year Guarantee against defect in materials or workmanship. Must Be LED Compatiable.	9,478	Each	<u>\$_542</u>	S_51.370,76
		# 2007E	5		
(F	As Per GPA Specification: E-005, Revision 4 GPA Index No.: SSOL1010 Ref.: Mfr.: Precision or Approval Equal Ref.: Part No.: EDVT-AP-TD APPROVED EQUAL OR BETTER				
9	Marking Requirements: Stencil 1" GPA Index No./Purchase Order No./Quantity Per Box.				
P R e d	IOTE: Photo Electric Control shall comply with GPA Specification E-005, Revision 4, Section 5.6.3 The photoelectric control shall come quipped with a scratch pad feature for tracking instatllation ate, removal date and shall be marked with purchase order umber.				
5	ELIVERY REQUIREMENT: 6,400 Each Initial Delivery 8 Weeks ARO. 9,078 Each April 28, 2017.				
Ai gr	ny delivery extension for this specific bid shall not be ranted due to on-going and/or scheduled projects.				
No (1)	OTE: of withstanding the fact that this contract was written by one) party, it will be construed that it was written by two (2) arties.		\$	Specification Re	viewed by:
TC	D BE COMPLETED BY BIDDER:		F	Reuben C. Ulloa	Date
M	ANUFACTURED BY: _NSI INDUSTRIES				
	RAND NAME: NS: INDUSTRIES				
BF					
	ACE OF ORIGIN:China				



REVISION: 3 July 28, 2016

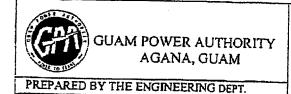
GUAM POWER AUTHORITY P.O. BOX 2977 AGANA, GUAM 96932

TRANSMISSION & DISTRIBUTION SPECIFICATION SPECIFICATION NO. E-043

FOR

LIGHT EMMITTING DIODE (LED) STREET LIGHT LUMINAIRES

EFFECTIVE DATE: 7 29 16 ISSUED: APPROVED:



PAGE 1 OF 8

REVISION: 3 July 28, 2016

LIGHT EMMITTING DIODE (LED) STREET LIGHT LUMINAIRES

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6.0	Nameplate and Exterior Wattage Label	5
7.0	Compatibility and Installation	5
8.0	Quality Control	6
9.0	Warranty	6
10.0	Packing and Shipping	6
Appendix A	150 Watt HPS replacement LED Streetlight Luminaire Information Sheet	7
Appendix B	250 Watt HPS replacement LED Streetlight Luminaire Information Sheet	Я

EFFECTIVE DATE: 7 19 16 ISSUED: APPROVED:

EXHIBIT 2

PAGE 2 OF 8

REVISION: 3 July 28, 2016

1.0 SCOPE

- 1.1 This specification covers GPA requirements for Light Emitting Diode (LED) streetlight luminaires used to replace the existing High Pressure Sodium (HPS) lights for street lighting and private outdoor lighting.
- 1.2 The streetlights are intended for use in tropical weather conditions with a corrosive sea air atmosphere and subject to moderate to severe earthquakes.

2.0 APPLICABLE PUBLICATIONS

The equipment covered by this specification shall be designed, manufactured, assembled, and tested in accordance with the standards listed below:

2.1 IESNA (ILLUMINATING ENGINEERING SOCIETY OF NORTH AMERICA)

LM-63-02 ANSI APPROVED STANDARD FILE FORMAT FOR ELECTRONIC TRANSFER OF PHOTOMETRIC DATA AND RELATED INFORMATION

LM-79-08 APPROVED METHOD FOR ELECTRICAL AND PHOTOMETRIC MEASUREMENTS OF SOLID STATE LIGHTING PRODUCTS

LM-80-08 APPROVED METHOD FOR MEASURING LUMEN MAINTENANCE OF LED LIGHT SOURCES

2.2 ANSI (AMERICAN NATIONAL STANDARDS INSTITUTE)

C78.377 SPECIFICATIONS FOR THE CHROMATICITY OF SOLID STATE LIGHTING PRODUCTS

C82.SSL1 POWER SUPPLY

C82.77 HARMONIC EMISSION LIMITS – RELATED POWER QUALITY

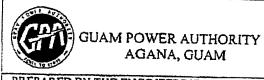
2.3 UL (UNDERWRITERS LABORATORIES)

UL 1598 THE STANDARD FOR SAFETY OF LUMINAIRES

UL 8750 THE STANDARD FOR SAFETY OF LIGHT EMITTING DIODE (LED) EQUIPMENT FOR USE IN LIGHTING PRODUCTS

ENERGY STAR PROGRAM REQUIREMENTS FOR SOLID STATE LIGHTING LUMINAIRES $^{\uparrow}$

EFFECTIVE DATE: 7 25/16 ISSUED: APPROVED: APPROVED:



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REVISION: 3 July 28, 2016

PREPARED BY THE ENGINEERING DEPT.

3.0 DEVIATIONS AND NON-CONFORMANCE REQUIREMENTS

- 3.1 Deviations from this specification or changes in the material or design after the purchase order has been placed must be approved by the GPA Engineering department and acknowledged by a Purchase Order Amendment issued by GPA.
- 3.2 Units received with deviations or non-conformances that are not acknowledged per Section 3.1 are subject to rejection. The Supplier of rejected units is responsible for any corrective action including but not limited to materials, labor and transportation necessary to dispose of or make the units conform to the specification.
- 3.3 Notification of defective units discovered before or after installation that are believed to be inherent to manufacturing problems or workmanship shall be made and forwarded to the Supplier. The description of the item, documentation of the problem and the described information, disposition and/or follow-up (as appropriate) that GPA expects from the Supplier will be specified. The Supplier's response shall be made within thirty (30) days unless an extension is acknowledged and approved in writing by the GPA Manager of Engineering.

4.0 RATINGS

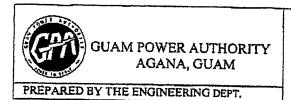
4.1 All photometric data must be collected via absolute photometry which tests the LED light when installed in the applicable luminaire. Ratings of the LED light shall be as specified Table 1. Appendices A and B shall follow the requirements stated in Table 1.

	150W HPS replacement LED	250W HPS replacement LED
Input Voltage	120V	120V
Nominal Rating (Light + driver)	80 W max	100 W max
Burning Position	Horizontal	Horizontal
Off-state power	zero	zero
Power Factor	>0.9	>0.9
THD	<20%	<20%
Initial Lumens	6400 lm min. at CCT	10,000 lm min. at CCT
CCT	3800 - 4800K	3800 - 4800K
CRI	> 65	> 65
Lamp Lumens per Watt	> 90 lm/W	> 90 lm/W
IES Classification	Type II, III or equivalent	Type III, IV or equivalent
Longitudinal classification	Long	Long
Shielding	Non-shielded	Non-shielded
ated Life for outdoor temp of 25° C	50,000 Hours min.	50,000 Hours min.
Weight	<20 lbs	<25 lbs

Table 1

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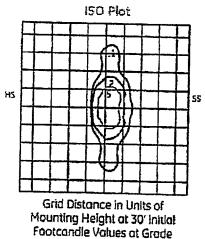
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5.0 REQUIRED DOCUMENTS

The required documents stated in this section are outlined in Appendices A and B for the respective lights. Appendix A and B must be filled out. Failure to do so may result in the disqualification of the proposed luminaires.

- 5.1 Luminaires must come with wiring diagrams and all necessary equipment and hardware for installation.
- 5.2 The manufacturer shall furnish completed Appendices A and B as applicable providing manufacturer information, electrical information, photometric information, weight, and dimensions. The information provided in the appendices must be specific to the model proposed.
- 5.3 Provide an LM-79-08 report.
- 5.4 Provide isometric plots for each luminaire at 25 foot and 30 foot mounting heights like the graph shown below



6.0 NAMEPLATE AND EXTERIOR WATTAGE LABEL

The manufacturer shall furnish with each luminaire a nameplate attached to the light. The nameplate shall include the following data:

a.	√anuf	acturer'	s name	/				
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GUAM POWER AUTHORITY AGANA, GUAM

SPECIFICATION No. E-043

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PREPARED BY THE ENGINEERING DEPT.

- b. Catalog number
- c. Lamp Type
- d. Wattage
- e. Voltage
- f. Frequency
- g. Connection diagram
- h. Serial number The serial number shall be specified in the as P.O.# manufacturer #. Example: (Serial number: 27567-12345678)

Each light shall come with an exterior wattage label showing the light type i.e. "LED100". The wattage shown shall be based on the total power of the luminaire, LED plus driver.

7.0 COMPATIBILITY AND INSTALLATION

- 7.1 Luminaires shall be compatible with the existing NEMA standard 3-terminal twist lock type photoelectric control device (ECDV-AP-TD) or have a built in photoelectric cell that is covered under the warranty.
- 7.2 The Luminaire mounting bolts and tilt adjustment mechanism must be easily accessible. Full vertical clearance is necessary to allow the use of an impact gun.
- 7.3 Luminaires must be compatible with 1-1/4" I.P.S (1-5/8" O.D.) to 2" O.D. mast arms.
- 7.4 The luminaire shall provide an effective method of preventing bird entrance to the luminaire.
- 7.5 Terminal blocks shall accept a two (2) wire 120VAC input ranging from #14 awg to #10 awg.
- 7.6 Terminal blocks shall accept no smaller than a #2 screwdriver.
- 7.7 Installation of the luminaire shall only require the use of a screwdriver and standard hex head sockets.
- 7.8 Termination of the light shall not require splicing and/or the use of wire nuts.

8.0 QUALITY CONTROL

8.1 The Supplier shall have a quality control program to ensure compliance with the requirements of this specification. The program shall be documented and available for GPA's review if requested.

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GUAM POWER AUTHORITY AGANA, GUAM

SPECIFICATION No. E-043

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REVISION: 3 July 28, 2016

PREPARED BY THE ENGINEERING DEPT.

8.2 Documentation of the quality control program shall indicate where in the production and manufacturing process the quality checks are taken, describe the purpose of the checks, and describe the nature of the check, e.g. if check is visual only or if electrical or mechanical testing is used.

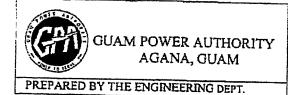
9.0 WARRANTY

All products shall come with a minimum five (5) year warranty on all parts and labor associated with the product. At time of bid, Vendor shall submit with his/her bid the contact information for warranty implementation complete with a copy of any forms required to fulfill warranty requirements.

10.0 PACKING AND SHIPPING

- 9.1 The equipment shall be placed and crated with suitable material to prevent damage and injury during shipment and handling operations.
- 9.2 The equipment shall be securely blocked to prevent shifting during transit.
- 9.3 Instructions for handling, shipping, packaging, and storing shall be provided by the manufacturer to prevent damage, loss, deterioration, and substitution of the luminaires.

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REVISION: 3 July 28, 2016

Appendix A 150 Watt HPS replacement LED Streetlight Luminaire Information Sheet

NOTE: Please complete the product information and provide the required documents. Incomplete information shall be cause for rejection.

	Product Information	· · · · · · · · · · · · · · · · · · ·	
1.	NEMA Standard 3-terminal twist lock type PEC receptacle or PEC supplied with light that is covered with the luminaire warranty.		Ţ.,
2.	Mounting, Horizontal Tenon, 1-1/4"I.P.S (1-5/8" O.D.) to 2" O.D. I.P.S. pipe	Yes	No
3.	Voltage (120VAC)	Yes	No
4.	Frequency (60Hz)	Yes	No
5.	Manufacturer's Name	Yes	No
6.	Brand Name		
7.	Model # (Full detail with numbering logic sheet)		
8.	Weight (<25lbs)		
9.	Luminaire Wattage to include driver (<80W)		
10.	Luminaire leveling adjustment (degrees)		
11.	Initial Lumens (>6,400 lm)		
12.	Drive Current		
13.	Light Distribution		
14.	Correlated Color Temperature (CCT) (3800-4800K)	······································	
15.	Color Rendering Index (CRI) (>65)	······································	
16.	Specify tools required for entry		
17.	Specify tools require for mounting		
18.	Specify tools required for termination of wires.		
19.	Applicable Accessories & Description (Provide Attachment if more space is needed)	· · · · · · · · · · · · · · · · · · ·	
	(= 10 vide remember it more space is needed)		······································

	Required Documents		
1.	Product Literature (Product sheet for only the specified luminaires showing the electrical, photometric, and physical characteristics of only the light specified in this appendix.)		
2.	Warranty	Yes	
3.	Isometric plots at 25 foot and 30 foot mounting heights as specified in section 5.7.	Yes	+
	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	Yes	No

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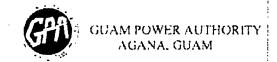
Appendix B 250 Watt HPS replacement LED Streetlight Luminaire Information Sheet

NOTE: Please complete the product information and provide the required documents. Incomplete information shall be cause for rejection.

	NEMA Standard 3-terminal twist lock type PEC receptacle or PEC supplied with light		T -
1.	that is covered with the luminaire warranty.	Yes	No
2.	Mounting, Horizontal Tenon, 1-1/4"I.P.S (1-5/8" O.D.) to 2" O.D. I.P.S. pipe	Yes	No
3.	Voltage (120VAC)	Yes	No
4.	Frequency (60Hz)	Yes	No
<u>5.</u>	Manufacturer's Name	1	, 110
6.	Brand Name		
7.	Model # (Full detail with numbering logic sheet)		
8.	Weight (<30lbs)		
9.	Luminaire Wattage to include driver (<100W)		
10.	Luminaire leveling adjustment (degrees)		***************************************
11.	Initial Lumens (>10,000 lm)		
12.	Drive Current	***************************************	
13.	Light Distribution		
14.	Correlated Color Temperature (CCT) (3800-4800K)		
15.	Color Rendering Index (CRI) (>65)		
16.	Specify tools required for entry.		
17.	Specify tools required for mounting.		
18.	Specify tools required for termination of wires.		
19.	Applicable Accessories & Description (Provide Attachment if more space is needed)		
	(More space is needed)		

	Required Documents		
1.	Product Literature (Product sheet for only the specified luminaires showing the electrical, photometric, and physical characteristics of only the light specified in this appendix.)		
2.	Warranty	Yes	No
3.	Isometric plots at 25 foot and 30 foot mounting heights as specified in section 5.7.	Yes	No
	+ restricted pro-s at 25 root and 50 root modifing neights as specified in section 5.7.	Yes	No

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REVISION: 4 July 28, 2009

PREPARED BY THE ENGINEERING DEPT.

GUAM POWER AUTHORITY P.O. BOX 2977 AGANA, GUAM 96932

FRANSMISSION & DISTRIBUTION SPECIFICATION SPECIFICATION NO. E-005

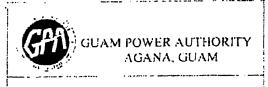
FOR

HIGH PRESSURE SODIUM LUMINAIRES AND MAST ARMS

EFFECTIVE DATE: 8/17/05

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APPROVED: MY WILLIAM



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REVISION: 4 July 28, 2009

PREPARED BY THE LNGINEERING DEPT.

HIGH PRESSURE SODIUM LUMINARES AND MAST ARMS

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5.0	Design and Construction	3
6.0	Quality Control	8
7.0	Packing and Shipping	8

EFFECTIVE DATE: 8/17/05

ISSUED

APPROVED: WWW.

GUAM POWER AUTHORITY AGANA, GUAM	SPECIFICATION No. E-005

PAGE 2 OF 8

REVISION: 4 July 28, 2009

PREPARED BY THE ENGINEERING DEPT.

1.0 SCOPE

- 1.1 This specification covers GPA requirements for High Pressure Sodium (HPS) luminaires and mast arms used for street lighting and private outdoor lighting.
- 1.2 The High Pressure Sodium (HPS) luminaires and mast arms are intended for use in tropical weather conditions with a corrosive sea air atmosphere, sustained winds of 155 miles per hour with gusts to 180 miles per hour and subject to moderate to severe earthquakes.

2.0 APPLICABLE PUBLICATIONS

The equipment covered by this specification shall be designed, manufactured, assembled, and tested in accordance with ANSI-IESRP-8-1998, IES LM-31, ANSI C33.31, and NEMA SH-17-1998 standards.

3.0 DEVIATIONS AND NON-CONFORMANCE REQUIREMENTS

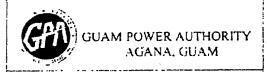
- 3.1 Deviations from this specification or changes in the material or design after the purchase order has been placed must be approved by the GPA Engineering department and acknowledged by a Purchase Order Amendment issued by GPA.
- 3.2 Units received with deviations or non-conformances that are not acknowledged per Section 3.1 are subject to rejection. The Supplier of rejected units is responsible for any corrective action including but not limited to materials, labor and transportation necessary to dispose of or make the units conform to the specification.
- 3.3 Notification of defective units discovered before or after installation that are believed to be inherent to manufacturing problems or workmanship shall be made and forwarded to the Supplier. The description of the item, documentation of the problem and the described information, disposition and/or follow-up (as appropriate) that GPA expects from the Supplier will be specified. The Supplier's response shall be made within thirty (30) days unless an extension is acknowledged and approved in writing by the GPA Manager of Engineering.

4.0 RATINGS

Ratings of the HPS luminaires and lamps shall be as specified in the following table:

	150 Watt HPS Luminaire	250 Watt HPS Luminaire
BASE	MOGUL	MOGUL
BULB COATING	Clear	Clear
NOMINAL RATING	150 Watts	250 Watts

EFFECTIVE DATE: 1/17/05 ISSUED: 1 APPROVED: WOM ONLY



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REVISION: 4 July 28, 2009

PREPARED BY THE ENGINEERING DEPT.

	150 Watt HPS Luminaire	250 Watt HPS Luminaire
BURNING POSITION	Horizontal	Horizontal
INITIAL LUMENS	16.000	30,000
MEAN LUMENS	14,400	27,000
RATED LIFE	24,000 hours	24,000 hours
ARC TUBE VOLTAGE	55 Volts	100 Volts
BALLAST (Type)	HPF reactor	Autoregulator
BALLAST (Volts)	120 + 5%	120 + 10%
LIGHT TYPE	IES II	IES IV

5.0 DESIGN AND CONSTRUCTION

5.1 Luminaire Housing

- 5.1.1 Luminaire housings, both upper and lower (lens holder), shall be made of precision dieeast aluminum with weather-resistant baked-on enamel finish applied by an electrostatic process.
- 5.1.2. The upper housing shall include a slip-fitter capable of accepting 1 ¼ inch to 2 inch IPS pipe without the need for a separate attachment or for rearrangement of mounting parts. The slip-fitter shall be provided with an approved stop or method to prevent contact of the pipe with electrical components inside the luminaire.
- 5.1.3 The upper and lower housings shall be joined by means of hinging and latching. Hinging shall incorporate a safety device to prevent accidental disengagement of the lower housing. Latching and unlatching shall be designed for ease of operation without the need for tools. The lens holder shall automatically align to the upper housing.
- 5.1.4 The ballast assembly module shall be connected to the upper housing by means of hinges and an interlock device. Hinging shall have provisions to prevent accidental disengagement from upper housing. The locking device shall be stainless steel.
- 5.1.5 The upper housing shall have a receptacle for connecting the twist-lock photo-electric control unit.
- 5.1.6 The design shall provide for an effective method of preventing bird entrance to the luminaire.

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PREPARED BY THE ENGINEERING DEPT

5.2 Optical Assembly

- 5.2.1 The HPS luminaire shall include an enclosed optical assembly which provides the light distribution pattern as specified in Section 4.0, Light Type. The assembly shall consist of a reflector, refractor, gasket, and filter. The optical assembly shall be sealed and filtered. Breathing shall be only through the gasket.
- 5.2.2 The reflector shall be hard, highly polished anodic surfaced aluminum secured with spring latches for easy removal and accurate and easy positioning.
- 5.2.3 The refractor shall be prismatic borosilicate glass or polycarbonate with minimum transmittance of 90% and secured with spring latches.
- 5.2.4 The gasket shall be made of high temperature polyester fiber to filter air entering the optical assembly.

5.3 Lamp Socket

The lamp socket shall be porcelain enclosed multiple mogul-type. The lamp socket support shall be adjustable to permit changes in the light distribution pattern. The lamp socket and support shall be pre-set by the supplier to provide the light distribution pattern specified on the Purchase Order.

5.4 Lamp

- 5.4.1 The lamps shall be a 150 or 250 wart, 120V mogul base High Pressure Sodium vapor lamp as specified on the GPA Purchase Order.
- 5.4.2 The lamp shall come equipped with a scratch pad feature for tracking the installation date, removal date, and shall be marked with the purchase order number.

5.5 Ballast Assembly

- 5.5.1 The HPS luminaire shall include the ballast assembly module which may be attached to or detached from the upper housing with a screwdriver.
- 5.5.2 The ballast assembly shall be removable and replaceable by use of quick disconnect plugs.
- 5.5.3 Ballasts shall be pre-wired at the factory for 120-Volt AC operation, suitable for high ambient temperature and with a high power factor of 90%+.

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PREPARED BY THE ENGINEERING DEPT

5.6 Photoelectric Control

- 5.6.1 The receptacle connection for the twist lock external photoelectric control unit shall include rigid weatherproof electrical and mechanical connections.
- 5.6.2 The external photoelectric control shall be an EEI-NEMA standard three-terminal, polarized, twist lock type.
- 5.6.3 The photoelectric control shall come equipped with a scratch pad feature for tracking installation date, removal date, and shall be marked with the purchase order number.

5.7 Terminal Strip

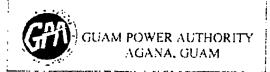
The terminal strip attached to the upper housing shall be connected so that the incoming conductors will not be in contact with the ballast assembly when the luminaire is in operation.

5.8 Mast Arm and Hardware

- 5.8.1 All hardware used shall be corrosion resistant.
- 5.8.2 The mast arm shall be a tapered oval type design using an aluminum extrusion "tongue and groove" locking system to maximize strength. The arm shall be designed to exceed the ANSI C136.13 standard specification for metal brackets for poles used in roadway lighting. (See Figure 1)

EFFECTIVE DATE: \$1705 ISSUED:

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6' or 12'

Luminaire Unit Outline

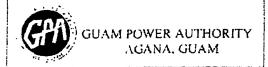
> See Mounting Plate Detail

1-1/4" LP.S. Slipfitter (1.5/8" O.D) Minimum 5" long, one Continuous Piece (No Welding)

> Aluminum Mast Arm Wire Entry Hole Minimum I" Diameter Concrete Power Pole Outline

Mast Arm Elevation Detail Figure 1

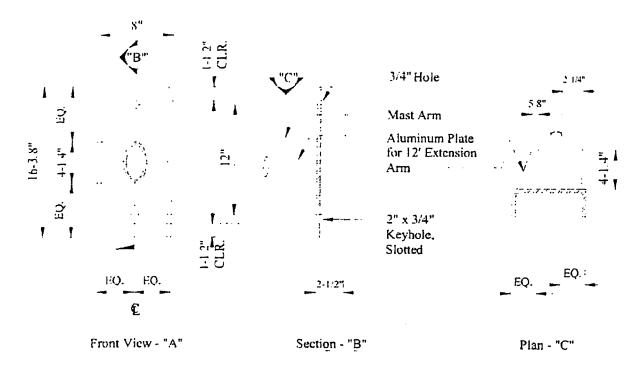
5.8.3 The mounting bracket shall be aluminum extrusion providing for maximum surface contact with the pole to increase vertical and horizontal stability. The plate shall have one 2" keyhole and one 3/4" hole for 5/8" machine bolts. (See Figure 2).



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REVISION: 4 July 28, 2009

PREPARED BY THE ENGINEERING DEPT.

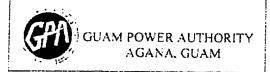


Mounting Plate Detail Figure 2

- 5.8.4 The mast arm shall be made of three 6063-T6 aluminum alloy extrusion. The mounting plate shall be made of one 6063-T6 aluminum extrusion. The finish shall be a natural aluminum finish.
- 5.8.5 The wire entry hole location shall be through the bottom of the arm two inches from the pole mounting plate. The edges of the hole must be rounded to protect the wire from damage.
- 5.8.6 All weld connections shall be full penetration.

EFFECTIVE DATE: F/17/05 ISSUED:

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PAGE 8 OF 8

REVISION: 4 July 28, 2009

PRI PARED BY THE ENGINEERING DEPT.

5.9 Nameplate

The manufacturer shall furnish with each luminaire a nameplate attached to and inside of the upper housing. The nameplate shall include the following data:

- a. Manufacturer's name
- b. Catalog number
- c. Lamp type and ANSI code
- d. Wattage
- e. Voltage
- f. Starting and running current
- g. Complete connection diagram

6.0 QUALITY CONTROL

The Supplier shall have a quality control program to ensure compliance with the requirements of this specification. The program shall be documented and available for GPA's review if requested.

Documentation of the quality control program shall indicate where in the production and manufacturing process the quality checks are taken, describe the purpose of the checks, and describe the nature of the check, e.g. if check is visual only or if electrical or mechanical testing is used.

7.0 PACKING AND SHIPPING

- 7.1 The equipment shall be placed and crated with suitable material to prevent damage and injury during shipment and handling operations.
- 7.2 The equipment shall be securely blocked to prevent shifting during transit.
- 7.3 Instructions for handling, shipping, packaging, and storing shall be provided by the manufacturer to prevent damage, loss, deterioration, and substitution of the units.

EFFECTIVE DATE: \$/17/05 | ISSUED:

APPROVED: NOW MINE

EXHIBIT 3



GUAM POWER AUTHORITY

ATURIDĀT ILEKTRESEDĀT GUAHAN P.O.BOX 2977 • AGANA, GUAM U.S.A. 96932-2977

November 04, 2016

PLEASE ACKNOWLEDGE RECEIPT BY SIGNING BELOW AND RETURN THIS FAX/ TO VINCE BARCINAS, FAX, NO.: 648-3169.

RINT/SIGNATURE

COMPANY

APPRECIATE YOUR IMMEDIATE RESPONSE. THANK YOU.

GPA PROCUREMENT DIVISION TEL.: (671) 648-3054/55

TO

AMENDMENT NO.: II

INVITATION FOR BID NO.: GPA-005-17

FOR

LED LUMINAIRE UNITS AND PHOTO ELECTRIC CONTROLS

Prospective Bidders are hereby notified of the following changes and response to inquiries received from JMI Edison dated 10/26/16, KOLTA Global PNB Inc. dated 10/31/2016, and Benson Guam Ent. Inc. dated 11/02/16.

CHANGES:

1. REMOVE Page 3 of 39 and REPLACE with Page 3a of 39 (see attached):

Refer to Table 1 of GPA Specification E-043, Revision 3 for CCT requirements.

Bid Description item 1.0 and 2.0 will be changed to reflect Table 1 requirements as shown in GPA Specification E-043, Revision 3.

2. REMOVE Page 4 of 39 and REPLACE with Page 4a of 39 (see attached):

Refer to Table 1 of GPA Specification E-043, Revision 3 for CCT requirements.

Bid Description item 1.0 and 2.0 will be changed to reflect Table 1 requirements as shown in GPA Specification E-043, Revision 3.

JMI Edison Inquiry dated 10/26/16;

QUESTION:

 Given the speed that the LED technology is improving, it is very possible that bidders will be bidding on products that are much more efficient than what GPA's specifications call for. Therefore, we think it is in GPA's and Guam best interest to include lighting efficiency in the evaluation criteria, or possibly evaluate the bids based on the lite-cycle cost of the fixtures.



GPA Bid 005-17 will be awarded based on the lowest responsive bid, as outlined in GPA's General Terms and Conditions. This is found on page 35 of 39 of the bid package for GPA-005-17. Additionally, GPA Specification E-043 is updated periodically to reflect advances in LED Technology.

QUESTION:

Many good and established manufacturers of LED lighting fixtures with proven record of competitiveness and reliability are swamped with current orders such that their production schedule is set and not subject to much change. While the delivery requirement of GPA may be reasonable to new and smaller companies, bigger companies may have a hard time meeting it. Thus, we suggest as an example, a staggered delivery of possibly 1,000 fixtures per month, starting 8 weeks from award date.

ANSWER:

GPA's delivery requirements are specified in the bid documents. The required delivery time reflect anticipated installation schedules.

KOLTA Global PNB Inc. dated 10/31/16:

QUESTION:

1. Page. 3 of 39. 1.0 Led Luminaire Units, 150 Watt HPS Equivalent, 120 volts. Ref. Mfr., General Electric or Approved equal. General Electric is a brand/manufacturer. What is considered Approved equal? Does it have to be approved ahead of time prior to the Bidding Date? Who approves it?

ANSWER:

Approved equal indicates that a luminaire has been evaluated and approved by GPA to be in accordance with GPA Specification E-043. This evaluation is performed during the bid review.

QUESTION:

2. Page 4 of 39, 2.0 Led Luminaire Units, 250 Watt HPS Equivalent, 120 volts. Ref. Mfr., General Electric or Approved equal. General Electric is a brand/manufacturer. What is considered Approved equal? Does it have to be approved ahead of time prior to the Bidding Date? If so, who approves it?

ANSWER:

Approved equal indicates that Luminaire has been evaluated and approved by GPA to be in accordance with GPA Specification E-043. This evaluation is performed during the bid review.

QUESTION:

3. Page 5 of 30. 3.0. Photo Electric Control, Locking Type, Ref. Mfr.: Precision or Approved Equal. Precision is considered a Brand/Manufacturer. What is considered Approved equal? Does it have to be approved ahead of time prior to the Bidding Date? If so, who approves it?

ANSWER:

Approved equal indicates that a Photo Electric Control has been evaluated and approved by GPA to be in accordance with GPA Specification E-005. This evaluation is performed during the bid review.

QUESTION:

4. Specifications No. E-043. Pg. 6 of 8, 9.0 Warranty. Is the company liable for the cost associated with removal and replacing of the Fixtures on the Poles? If so, what is the cost?

ANSWER:

The company is not liable for the cost associated with removal of the damaged fixtures. The company will be responsible for providing a new working fixture.

Benson Guam Enterprises Inc. dated 11/02/16:

QUESTION:

 There is some minor inconsistency between the description of the items under your bid invitation and that of Specifications E-043, please advise which one to follow:

The bid description indicated 2800K<CCT<4800K for item 1, while your table 1 chart indicates 3800 - 4800K.

ANSWER:

Refer to CHANGES #1 above.

QUESTION:

The bid description indicated CRI of <65, while the specs on table 1 indicates >65.

ANSWER:

Refer to CHANGES #2 above.

All other Terms and Conditions in the bid package shall remain unchanged and in full force.

JOHWM. BENAVENTE, P.E

General Mana

EXHIBIT 4

TIME OF DELIVERY AFTER RECEIPT OF PURCHASE ORDER: As specified

Page 3a of 39

INVITATION FOR BID NO.: GPA-005-17

Requisition	No.: 29950

	Requisition No.: 29950					
NO.	DESCRIPTION	QTY.	U/I	U/P:	T/P:	
1.0	Led Luminaire Units, 150 Watt HFS Equivalent. 120 Volts, 1-1/4" to 2" Mast Arm Compatible	8830	Each	\$ <u>172.17</u>	\$ <u>1.520.261.1</u> 0	BASIC
	As Per GPA Specification: E-043, Revision 3 GPA Index No SSOL0936			127.97	1,129.975.10	ALTERNATE
	APPROVED EQUAL OR BETTER	BASIC (OLT R2 NL C1	36.22 RFD225582
	Marking Requirements: Stencil 1* GPA Index No./Purchase Order No./Quantity Per Box.			OFFER: GCJ2-20H-I	MV-NW-*-GY-9	00-WL
	DELIVERY REQUIREMENT: 5,000 Each Initial Delivery 8 Weeks ARO 3,630 Each April 28, 2017.					
	Any delivery extension for this specific bid shall not be granted due to on-going and/or scheduled projects.					
	No.			Specification Revie	ewed by:	
	NOTE: Not withstanding the fact that this contract was written by one			12.12	ulale	
	(1) party, it will be construed that it was written by two (2)			Reuben C. Ulloa	Date	
	parties. BASIC	ALTERNATE		ATE		
	TO BE COMPLETED BY SIDDER:					
	MANUFACTURED BY. ACUITY	TINO		LEOTEK		•
	AMERICAN ELECTRIC LIGH BRAND NAME. Lithonia	11NG/ -		LEOTEK		
	PLACE OF ORIGIN. USA			USA		
	EXPORT ABROAD: Okay to export to Guam		(Okay to expo	rt to Guam	
	TIME OF DELIVERY AFTER RECEIPT OF PURCHASE ORDER: As specified			As specified		
	EXPORT ABROAD; Okay to export to Guam			Okay to expo	rt to Guam	

As specified

Page 4a of 39

INVITATION FOR BID NO. GPA-005-17

Requisition No.: 29950

NO.	DESCRIPTION	QTY.	UII	U/P:	T/P:		
2.0	Led Luminaire Units, 250 Watt HPS Equivalent, 120 Vol 1-1/4" to 2" Mast Arm Compatible	ts, 648	Each	\$ <u>237.91</u>	\$ <u>154.165.68</u>	BASIC	
	As Per GPA Specification: E-043, Revision 3 GPA index No.: SSQL0937			198.28	128.485.44	ALTERNATE	
	GFA INDEX NO.: 220E033/	BASIC O			V(0) = 00 \ \ 0.4		
	APPROVED EQUAL OR BETTER	Ĺ	A1#	AIBS H M	VOLI RZ NE C1	36.22 RFD225582	
	Marking Requirements: Stencii 1" GPA Index NoJPurchase Order NoJQuantity Per Box	ALTERNATE OFFER: CAT# GCM2-40G-MV-NW-*-GY-700-WL					
	DELIVERY REQUIREMENT: 400 Each Initial Delivery & Weeks ARO. 248 Each April 28, 2017.						
	Any delivery extension for this specific bld shall not be granted due to on-going and/or scheduled projects.					•	
	NOTE:			Specification Re	eviewed by:		
	Not withstanding the fact that this contract was written by one			0,			
	(1) party, it will be construed that it was written by two (2) parties.			Reuben C. Ulio	- 11/7/16 B Date		
	BASIC			ALTER			
	TO BE COMPLETED BY BIDDER:						
	MANUFACTURED BY: ACUITY			LEOTE	K		
	AMERICAN ELECTRIC LIGH BRAND NAME, Lithonia	TING/ -		LEOTE	K		
	PLACE OF ORIGIN. USA			USA			
	EXPORT ABROAD; Okay to export to Guam			Okay to	export to Guam		
	TIME OF DELIVERY AFTER RECEIPT OF PURCHASE ORDER. As specified			As spec	ified		

EXHIBIT 5



GUAM POWER AUTHORITY

ATURIDAT ILEKTRESEDAT GUAHAN P.O.BOX 2977 • AGANA, GUAM U.S.A. 96932-2977

January 04, 2017

Dave Hicks
Vice President
America's Best Electricmart, Inc.
129 W. Harmon Industrial Park, Rd.
Tamuning, Guam 96913

RE: Invitation for Bid No.: GPA-005-17 for LED Luminaire Units and Photo Electric Controls

Dear Mr. Hicks,

In compliance with the New Streetlight Tariff, the Authority has determined this bid canceled.

A re-bid with the updated GPA Specification No. E-043, Revision 4 will therefore be issued.

GPA apologizes for any inconvenience this may have caused you.

Should you require any additional information, please feel free to contact Mrs. Jamie L.C. Pangelinan, Supply Management Administrator at Tel.: (671) 648-3054/55 or Fax: 648-3165.

Respectfully,

PLEASE ACKNOWLEDGE RECEIPT BY SIGNING BELOW AND RETURN THIS FAX TO VINCE BARCINAS, FAX, NO.: 648-3165.

PHINT/SIGNATURE

DATE

COMPANY

APPRECIATE YOUR IMMEDIATE RESPONSE. THANK YOU.

GPA PROCUREMENT DIVISION TEL.: (671) 648-3054/55 pu JOHN M. BENAVENTE, P.E.

General Manager



AMERICA'S BEST ELECTRICMART, INC.

HARTESSING THE POWER OF SUPPLY.

Tel: (671)647-6674/5

Fax: (671)647-6676

January 6, 2017

Jamie Pangelinan Supply Management Administrator Guam Power Authority

RE: IFB: GPA-005-17

Dear Ms. Pangelinan,

I am in receipt of a Jan 04 2017 letter notifying me of the cancellation of IFB GPA-005-17. The letter states that the reason for the bid cancellation is to be in compliance with the New Streetlight Tariff. I'm not familiar with the compliance issue that this bid does not meet. Can you expand on what specific compliance issue of the New Streetlight Tariff was not met? Can I also get a copy of the New Streetlight Tariff?

Regards,

Dave Hicks



AMERICA'S BEST ELECTRICMART, INC.

HARRESSING THE POLUER OF SUPPLY.

January 17, 2017

Jamie Pangelinan Supply Management Administrator Guam Power Authority Tel: (671)647-6674/5

Fax: (671)647-6676

RE: IFB: GPA-005-17

Dear Ms. Pangelinan,

Please consider this an official protest of the bid cancellation and re-bid for GPA's Invitation to Bid # GPA-005-17.

The reasons for this protest are as follows:

• The reason for the cancellation is not specific and does not appear to have anything to do with the specific LED streetlight specifications. The reason given was that in order to be in compliance with the New Streetlight Tariff the Authority determined this bid cancelled. America's Best Electricmart, Inc sent a letter requesting clarification (dated 1/6/2017) on the specific compliance concern. To date, no response has been given.

The CCU resolution 2016-003 authorizing GPA to petition the PUC for approval to implement an interim or new streetlight tariff does not discuss or even address a new or updated LED streetlight specification. The resolution does not list any requirement that would require a change of specification for the actual LED streetlight. Thereby negating GPA's reasoning for cancelling this bid.

- Cancelling and re-bidding GPA-005-17 for issues unrelated to the technical specifications
 is unfair to the bidders who participated in this bid in good faith. GPA expressed in the
 cancellation notice that their intent was to issue a re-bid.
- Cancelling and re-bidding GPA-005-17 also goes against the timely implementation GPA's, the CCU's, and the PUC's specified intent to replace the remaining streetlights with energy efficient LED streetlights further delaying savings to be realized by GPA and the ratepayers.

- Cancelling and re-bidding GPA-005-17 further delays implementing the changes that GPA (through the bid itself) indicated were urgent. To that point, the initial delivery of 5400 streetlights was due in 8 weeks after award with the remaining balance of 4078 due by April 28th 2017.
- A re-bid of GPA-005-17 is unfair and harms the bidders of GPA-005-17 and more specifically the low-bidders. The prices offered by all bidders are now public providing re-bidders an advantage. In good faith America's Best Electricmart offered a price that was much lower than all other bidders in the initial bid.

In summary, America's Best Electric art, Inc is a locally owned and independently operated Guam company. Our owners and staff live and work on Guam. We participated in the Invitation for Bid GPA-005-17 in good faith and we offered a price that was significantly lower than the other qualified bidders. Based upon the information we have to-date cancelling this bid with the intent to rebid is unfair and is not the right and ethical thing to do.

Tel: (671)647-6674/5

Fax: (671)647-6676

I look forward to your favorable response on this matter and hope that it clears up concerns addressed in this protest.

Regards,

David Hicks





GUAM POWER AUTHORITY ATURIDÅT ILEKTRESEDÅT GUAHAN P.O. BOX 2977, HÅGATÑA, GUAM 96932-2977

DENIAL OF PROCUREMENT PROTEST

March 31, 2017

Mr. Dave Hicks America's Best Electricmart, Inc. 129 W. Harmon Industrial Park, Unit D Tamuning, Guam 96913

RE: Guam Power Authority's Response to America's Best Electricmart, Inc. Protest dated January 17, 2017, for IFB GPA-005-17, LED Luminaire Units and Photo Electric Controls Dear Mr. Hicks:

I have reviewed your protest letter dated January 17, 2017, protesting Guam Power Authority's (GPA) letter to your company advising you that IFB-GPA-005-17 had been cancelled due to a change in technical specifications. Your Protest is hereby denied for the following reasons:

You indicated in your letter that you believe that the streetlight tariff had nothing to do with the change in specification. This is not correct, as the previous tariff reflected HPS lights, and this has now been changed to reflect LED lights with different standards. In addition, GPA engineering has changed the technical specifications to reflect a cost evaluation based on the total cost of ownership (TOC) computed by adding the initial purchase price plus the total life energy cost. The LED streetlight nominal power rating for the specified make, model, CCT, drive current, and IES classification will be utilized to calculate the GPA Total Cost of Ownership (TOC).

We appreciate your interest in this bid and look forward to your continued participation in the re-bid for IFB GPA-005-17.

America's Best Electricmart, Inc. is hereby ON NOTICE that this is the Guam Power Authority's final decision concerning America's Best Electricmart, Inc.'s January 17, 2017, protest for the above described IFB. You are hereby advised that America's Best Electricmart, Inc. has the right to seek judicial review.

Sincerely,

#JOHN M. BENAVENTE, P.E. General Manager

PLEASE ACKNOWLEDGE RECEIPT BY SIGNING BELOW AND RETURN THIS FAX TO VINCE BARCINAS. FAX. NO.: 648-3165.

PRINT/SIGNATURE

DATE

COMPANY

APPRECIATE YOUR IMMEDIATE RESPONSE.

GPA PROCUREMENT DIVISION TEL.: (671) 648-3054/55



IN'S HARE WARE 248 of 582

P.O. Box 26478 Barrigada, Guam 96921 Tel: (671)648-3488 Fax: (671)648-3490

Store Location: 2149 San Miguel Building, Route 16, Suite#2 Dededo, Guam 96929

e-mail: linshardware@gmail.com

To GPA General Manager, and GPA Procurement Office

Hafa Adai Mr. John M. Benavente,

We have learned that the bid (GPA-005-17) for LED Luminaire Units and Photo Electric Controls was cancelled due to the New Streetlight Tariff. But there were no explanation which part of the bidding process did not meet this New Streetlight Tariff laws and what new requirements were in there. We would like to know the reasons so we can understand what caused this cancellation and be prepared for the future bidding solicitations.

The second concern is that the GPA told us that the approval process of the bid should take only two weeks. We had been following up with GPA in regard of the time when the bid would be open. No definite answer was given until the notice of the cancellation two month later!

Right now, we have a concern about our bidding bond of \$328,877.44 paid in by a cashier check. According to the bank, that cashier check was cleared through the bank and the money appears to be transferred out of our bank account. Based on our understanding, this bond deposit can be a bank promise and no cash outlay at the time of bidding until the bidder was awarded the contract. But our deposit seems to be cashed and deposited into your bank account! As a matter of fact, that was a drawn down from our bank credit line and the bank is charging us interest at 6.25%. We inquired about our cashier check and want it back after the cancelation of the bid. But they informed us that they had to go through some kind of process to approve returning our money! We finally had to go to GPA to pick up a GPA check for the re-turn of our funds last Friday (January 13th, 2017). So, we would like to ask GPA to reimburse this interest charged by the bank on our cashier check amount.

If you have any questions, please don't hesitate to contact us and hopefully, we can settle this amicably.

Sincerely,

Lin Yu Yao (President)



DIN'S HARDNARE 249 of 582

P.O. Box 26478 Barrigada, Guam 96921 Tel : (671)648-3488 Fax : (671)648-3490

Store Location: 2149 San Miguel Building, Route 16, Suite#2 Dededo, Guam 96929

e-mail: linshardware@gmail.com

To GPA General Manager, and GPA Procurement Office

Hafa Adai Mr. John M. Benavente,

We have learned that the bid (GPA-005-17) for LED Luminaire Units and Photo Electric Controls was cancelled due to the New Streetlight Tariff. But there were no explanation which part of the bidding process did not meet this New Streetlight Tariff laws and what new requirements were in there. We would like to know the reasons so we can understand what caused this cancellation and be prepared for the future bidding solicitations.

The second concern is that the GPA told us that the approval process of the bid should take only two weeks. We had been following up with GPA in regard of the time when the bid would be open. No definite answer was given until the notice of the cancellation two month later!

Right now, we have a concern about our bidding bond of \$328,877.44 paid in by a cashier check. According to the bank, that cashier check was cleared through the bank and the money appears to be transferred out of our bank account. Based on our understanding, this bond deposit can be a bank promise and no cash outlay at the time of bidding until the bidder was awarded the contract. But our deposit seems to be cashed and deposited into your bank account! As a matter of fact, that was a drawn down from our bank credit line and the bank is charging us interest at 6.25%. We inquired about our cashier check and want it back after the cancelation of the bid. But they informed us that they had to go through some kind of process to approve returning our money! We finally had to go to GPA to pick up a GPA check for the re-turn of our flinds last Friday (January 13th, 2017). So, we would like to ask GPA to reimburse this interest charged by the bank on our cashier check amount.

If you have any questions, please don't hesitate to contact us and hopefully, we can settle this amicably:

Sincerely,

Lin Yu Yao (President)



GUAM POWER AUTHORITY

ATURIDAT ILEKTRESEDAT GUAHAN P.O.BOX 2977 • AGANA, GUAM U.S.A. 96932-2977

FOR IMMEDIATE RELEASE

FOR MORE INFORMATION CONTACT

ART S. PEREZ

COMMUNICATIONS MANAGER

4 November 2016 P

PHONE NO.: 648-3000 ext. 7

PUC APPROVES NEW LED STREETLIGHT TARIFF

The Guam Power Authority received approval from the Public Utilities Commission (PUC) of its petition to reduce the existing HPS streetlight tariff to the new LED streetlight tariff an average of 22 percent.

"We pleased with this latest order from the PUC," stated John M. Benavente, P.E., GPA General Manager, "Existing High Pressure Sodium (HPS) streetlight system were the most efficient type of its time, but new LED streetlights today are much more efficient which provides GPA the opportunity to invest in a new system which reduces cost . . . there are approximately 10,360 HPS lights remaining to be changed over to the more efficient Light Emitting Diode (LED) technology out of a total of 16,000 streetlights installed islandwide."

As of September 2016, a total of <u>5.675</u> LED replacements or change-outs have been completed. GPA estimates approximately \$5 million to change out the remaining public and private streetlights from HPS to LED with the program's expected completion to be within one to two years.

"The decrease in fixture prices is effective 1 November 2016 for public & private streetlights while providing an opportunity to fund the program internally. Original estimate was around \$15M, however, funding required today is about \$5M," remarked Benavente, "The planned source of funding is the line extension and internal CIP with annual maintenance costs to drop by about 80% saving nearly \$400K per year. The reduced tariff provides the Department of Public Works the opportunity to add additional streetlights in the villages by working alongside each village Mayor."

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Editor's Note:



GUAM POWER AUTHORITY

ATURIDĀT ILEKTRESEDĀT GUAHAN P.O.BOX 2977 • AGANA, GUAM U.S.A. 96932-2977

December 27, 2016

MEMORANDUM

TO:

General Manager

FROM:

Manager, Engineering

SUBJECT:

Cancelation of GPA Bid 005-17, LED Luminaire Units & Photo Electric Control

GPA's new streetlight tariff, Rate Schedule F, does not correspond with GPA's power requirements for LED street lights specified in GPA Specification E-043. Specifically, the new tariff specifies LED wattage levels at 67 and 120 Watts for 150 and 250 Watts streetlights respectively. To ensure GPA is not under collecting, GPA Specification E-043 has been updated to reflect the lower wattage requirements. Additionally, lumen levels have also been increased to reflect recent upgrades in LED technology.

In light of the above reasons, I am requesting cancelation of GPA Bid 005-17 for LED streetlight luminaires and photo electric controls.

Concurred by:

Approved by:

AGMO

Mohn M. Benavente, P.E.

General Manager

vjs/JGA

cc:

Engineering Supervisor, Distribution

Engineer III

BEFORE THE GUAM PUBLIC UTILITIES COMMISSION

GPA DOCKET 16-01

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IN THE MATTER OF:

TARIFF FOR LED STREETLIGHTS

ORDER

INTRODUCTION

This matter came before the Guam Public Utilities Commission (the "PUC") pursuant to the PUC's September 24, 2013 FY13 Rate Decision for Guam Power Authority ("GPA") and GPA's February 3, 2016 Petition to establish a tariff on LED Street Lighting.

DETERMINATIONS

In the PUC's FY13 Rate Decision, the PUC ordered GPA to submit with the PUC a filing regarding "LED Street Lighting, which will include rates to be charged for LED street lights, and a position statement on the development of cost-based maintenance-only charges for LED street lights that are purchased directly by the customer or separately financed by the customer through GPA."

On November 12, 2015, the PUC issued a reminder to GPA, indicating that GPA had not prepared a proposed tariff on LED Street Lighting, and that it must do so by December 30, 2015. On December 30, 2015, GPA requested an extension to file its proposed tariff, which the PUC granted. On February 3, 2016, GPA submitted its proposed tariff for LEDs for private outdoor lighting and street lighting, in the form of

FY13 Rate Decision, GPA Docket 11-09, p. 9 (Sept. 24, 2013).

amendments to rate schedules "F" and "H." In accordance with the Ratepayers Bill of Rights, on October 18, 19, and 20, 2016, public hearings were held in the villages of Hagåtña, Asan, and Dededo, to receive testimony related to GPA's proposed tariff.

On October 26, 2016, the Administrative Law Judge of the PUC, Joephet R. Alcantara (the "ALJ") filed a report regarding review of the subject Petition, which included his findings and recommendations based on the administrative record before the PUC. The ALJ made the following findings.

A. GPA's February 3, 2016 Petition

In its February 3, 2016 Petition, GPA proposed amendments to rate Schedules "F" and "H." Specifically, GPA proposed to add to these schedules, rates for Light-Emitting Diode ("LED") street lamps. GPA's current streetlight rates indicated on Schedules "F" and "H" are "comprised on an energy charge, a fixture charge, and fuel recovery charge among other applicable surcharges which utilizes the established energy consumption of an HPS light." GPA requested that the following LED items be added to Schedule F, Street Lighting, and Schedule H, Private Outdoor Lighting.

Lamp Type	Wattage	kWh per month	Amount per lamp per month
Light Emitting Diode (LED 250)	120	43.2	\$26.15
Light Emitting Diode (LED 150)	67	24.1	\$19.10

Resolution No. 2016-03, issued by the Consolidated Commission on Utilities ("CCU"), p. 1 (Jan. 26, 2016).

However, "[t]he energy consumption of an LED light is significantly lower than that of a HPS light which is a 24 kWh for LED vs 67 kWh for HPS per month for 150 W equivalent lights and 43 kWh vs 108 kWh per month for 250 W equivalent lights." Accordingly, the rates for the LED lamps reflected this reduction in energy consumption.

Lamp Type	Wattage	kWh per month	Amount per lamp per month
High Pressure Sodium	250	101	\$26.15
High Pressure Sodium	150	54	\$19.10
Light Emitting Diode (LED 250)	120	43.2	\$26.15
Light Emitting Diode (LED 150)	67	24.1	\$19.10

³ Id.

⁴ Id. at 2.

In addition, the proposed rates would also result in a savings for customers who currently pay the rates for the High Pressure Sodium ("HPS") streetlamps. The monthly revenue for HPS streetlights are as following: \$47.63 for an HPS 250 lamp; and \$30.59 for an HPS 150 lamp. Accordingly, it appeared that the proposed rates satisfy the revenue requirements, as well as result in a savings for the customers who currently pay the rates for the HPS lamps.

B. Public Hearings

At the October 18, 2016 public hearing in Hagåtña, GPA General Manager John Benavente gave a brief presentation concerning its LED streetlight program. The following are highlights from the presentation.

As indicated in its Petition, GPA proposed a \$26.15 fixture charge for an LED 250 lamp; and a \$19.10 fixture charge for an LED 150 lamp. The energy and fuel recovery charge is identical to the charges for the high pressure sodium lamps. However, GPA also proposed changes to energy usage to reflect the reduced energy consumption of LED lamps. Accordingly, the proposed KWHR is reduced by more than fifty-percent for less wattage. In the case of an LED 250 lamp, GPA set the KWHR per month at 43.2, and 24.1 for an LED 150 lamp. According to GPA, this results in a reduction of between 19% to almost 25%, depending on the LED lamp.

At present, LED lamps are much more affordable than they were two (2) years ago, which allows GPA to internally fund the LED replacement program. Additionally, GPA submitted that its annual maintenance cost for the LED lights should drop about 80%, resulting in a savings of \$400,000 per year.

Around 5,675 streetlights have been replaced with LED lamps. GPA estimated that it will cost about \$5 million to replace the remaining streetlights, and that such replacement should be completed within the next two (2) years.

At the Dededo and Asan public hearings, there were a few members of the public who attended, and who mainly had questions regarding the LED replacement program, as well as any effect it had on their bills. Representatives from GPA were present and answered these questions.

C. <u>Conclusion and Recommendation</u>

Based on the costs calculated by GPA, the LED streetlights require an annual revenue requirement of S225.13 for an LED 250 lamp, and \$194.44 for an LED 150 lamp. Based on the calculations prepared by GPA, the proposed rates would result in the following monthly revenues: \$35.34 for an LED 250 lamp; and \$24.23 for an LED 150 lamp, which satisfy the monthly revenue requirement. Accordingly, approval of the LED tariff would allow GPA to meet its operating expenses with regard to its LED replacement program. In addition, the proposed rates would also result in a savings for customers who currently pay the rates for the HPS streetlights. Compared to the HPS rates, a customer could expect to save 57.8 KWHR per month for an LED 250 lamp, or 29.9 KWHR per month for an LED 150 lamp. Based on the study prepared by GPA, the proposed rates indicated in its Petition appeared just and reasonable.

Moreover, research indicates that upgrading to LED lamps can reduce energy usage by up to eighty percent (80%).⁵ Research also indicates that LEDs provide superior lighting inasmuch as they produce more light output per unit of energy than other forms of lighting.⁶ They also typically have longer lives, lasting between twelve (12) to twenty-three (23) years.⁷ Further, LEDs provide these additional advantages: provide even light distribution, resulting in fewer hotspots and dark areas, and therefore improve driver safety; provide instant illumination with no warm-up time, and can better withstand physical shocks that would normally shatter conventional lamps; last for decades; offer silent operation with no humming; and have no ultraviolet or infrared radiation, to list a few.⁸

Therefore, based on the record before the Commission, the ALJ recommended that the PUC approve the LED Streetlight Tariff rates, as proposed by GPA, and therefore approve the proposed amendments to GPA's Schedules "F" and "H."

The Commission hereby adopts the findings contained in the October 26, 2016 ALJ Report and, therefore, issues the following:

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⁵ Tim Steams, "A Guide to Municipal Street Lighting Upgrades," http://www.efficiencysmart.org/Media/Documents/Publications/Street%20Lighting%20Guide%20FINAL.pdf, p. 1 (last accessed Oct. 25, 2016).

Id. at 2.

Id. at 2.

^B *Id*. at 3.

ORDERING PROVISIONS

After careful review and consideration of the above determinations, the October 26, 2016 ALJ Report, and the record herein, for good cause shown, on motion duly made, seconded and carried by the undersigned Commissioners, the Guam Public Utilities Commission hereby ORDERS the following:

- That GPA's February 3, 2016 Petition to establish an LED
 Streetlight Tariff is GRANTED.
- That GPA is therefore authorized to assess the new LED Streetlight
 Tariff rates, as indicated in the proposed amendments to Schedule F and Schedule H, filed
 with the PUC on February 3, 2016, effective November 1, 2016.
- 3. That GPA is ordered to pay the Commission's regulatory fees and expenses, including, without limitation, consulting and counsel fees and the fees and expenses associated with the instant proceeding. Assessment of the PUC's regulatory fees and expenses is authorized pursuant to 12 G.C.A. §§ 12002(b), 12024(b) (renumbered as 12 G.C.A. §§ 12103(b) and 12125(b)), and Rule 40 of the Rules of Practice and Procedure before the Public Utilities Commission.

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SO ORDERED this 27th day of October, 2016.

CJJOHNSON

Commissioner

JOSEPH M. MCDONALD Commissioner

FILOMENA M. CANTORIA

Commissioner

CHAEL A. PANGELINAN

Commissioner

Commissioner

P161038.JRA



CONSOLIDATED COMMISSION ON UTILITIES

Guam Power Authority • Guam Waterworks Authority P.O.BOX 2977 • Agana, Guam 96932

Resolution No. 2016-03

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AUTHORIZING THE GUAM POWER AUTHORITY TO PETITION THE PUC FOR APPROVAL TO IMPLEMENT AN INTERIM STREETLIGHT TARIFF FOR ENERGY EFFICIENT LED STREETLIGHTS INSTALLED ON THE GPA POWER SYSTEM

WHEREAS, GPA is responsible for the installation and maintenance of streetlights installed and operated on GPA power poles along public rights-of-way; and

WHEREAS, 16,413 streetlights are installed for public use to provide illumination of the roadways, vehicles, and pedestrians at night and to safeguard and facilitate vehicular and pedestrian traffic; and

WHEREAS, GPA has implemented an LED Streetlight Replacement program which will save on operating and maintenance costs by upgrading the technology of existing streetlights from High Pressure Sodium (HPS) to LED; and

WHEREAS, the total cost of replacing streetlights including, labor, materials, and equipment is approximately \$5.5 million for 16,413 lights changed from HPS to LED; and

WHEREAS, GPA has changed out 3,495 lights in 2015 and will continue the program at a rate of approximately 5,000 per year; and

WHEREAS, the current Rate Schedule F, for Public Streetlight and Rate Schedule H, Private Outdoor Lighting are the applicable tariffs for the streetlights; and

WHEREAS, the tariffs for streetlights are comprised of an energy charge, fixture charge, and fuel recovery charge among other applicable surcharges which utilizes the established energy consumption of an HPS light; and

WHEREAS, the energy consumption of an LED light is significantly lower than that of a HPS light which is a 24 kWh for LED vs 67 kWh for HPS per month for 150 W equivalent lights and 43 kWh vs 108 kWh per month for 250 W equivalent lights; and

WHEREAS, as the streetlight replacement program converts more lights from HPS to LED, the savings in energy and fuel should be realized by the customer; and

WHEREAS, the customer may elect to install additional streetlights or reduce expenses with the savings; and

WHEREAS, the fixture charge shall remain the same in the interim to provide additional capital 32 to fund the change out program and until a cost of service study can be conducted once the project is 33 completed; and 34 WHEREAS, GPA is seeking approval from the Consolidated Commission on Utilities to petition 35 the PUC for approval to implement an interim streetlight tariff as provided in Exhibit A to apply to LED 36 Streetlights installed on the GPA system; and 37 38 NOW, THEREFORE, BE IT RESOLVED, by the Consolidated Commission on Utilities subject to the 39 review and approval of the Public Utilities Commission as follows: 40 41 1. GPA's request to establish interim streetlight tariffs to apply to LED streetlights installed 42 on the GPA system is reasonable, prudent, and necessary to save ratepayer costs and improve operations and maintenance of the GPA Transmission & Distribution system. The General Manager of the Guam Power Authority is authorized to implement the 2. interim streetlight tariffs as provided in Exhibit A. RESOLVED, that the Chairman certifies and the Secretary attests the adoption of this Resolution. DULY and REGULARLY ADOPTED this 26th day of January, 2016. Certified by: Attested by: J. GEORGÉ BAMBA Chairman Secretary

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Rate Schedule "H"

Rules:

Service supplied under this rate shall be subject to the Service Rules of the Authority.

Riders:

Charges in addition to the above are applicable under certain conditions more specifically set forth and incorporated herein.

Schedule A - Accommodation Service Charges Schedule B - Service Establishment Charges Schedule C - Net Metering

Rate Schedule "H"

SCHEDULE "H" (Continued)

Terms and Conditions:

1. Determination of Energy:

Standard service will be unmetered dusk to dawn service. The kilowatt-hours shall be the average kWh use per month by lamp type.

2. Standard Equipment Furnished:

Bracket or mast arm construction will be furnished and attached to existing wooden poles and secondary voltage.

3. Other Than Standard Equipment:

Where the customer requests the installation of other than the standard equipment be furnished by the Authority, including underground, and such requested equipment is acceptable to the Authority, the Authority will install the requested equipment provided the customer agrees to make a contribution of the estimated difference in cost installed between such equipment and standard equipment.

Contributions made for this purpose will not be refunded. Where the customer requests fixtures to be installed on electroliers or other ornamental standards that are acceptable to the Authority, in lieu of making the contribution, the customer may elect to pay added facilities charge of 2% per month of the added investment required for such facilities. Facilities installed in connection with such agreements become and remain the sole property of the utility.

4. Replacement Cost:

Where the customer requests an existing street lighting fixture or electrolier be replaced with another type within 60 months from the date of the original installation of the equipment to be replaced, the customer shall make contribution to the estimated cost of the new equipment installed plus the cost of the removal of the existing equipment.

61 SECRETARY'S CERTIFICATE 62 1, J. George Bamba, Secretary for the Consolidated Commission on Utilities do hereby certify 63 that the foregoing is a full, true, and correct copy of the resolution duly adopted at a regular meeting of 64 the members of Guam's Consolidated Commission on Utilities, duly and legally held at the meeting place 65 thereof on January 26, 2016, at which meeting of all said members had due notice and at which at least 66 67 s majority thereof were present, and 68 69 At said meeting said resolution was adopted by the following vote: 70 Ayes: Nays: 71 Absent: 72 73 Abstain: 74 Said original resolution has not been amended, modified, or rescinded since the date of its 75 adoption, and the same is now in full force and effect. 76 77 SO CERTIFIED this 26th day of January 2016. 78 79 80 81 George Bamba Secretary 82 Consolidated Commission on Utilities 83 84

Rate Schedule "H"

GUAM POWER AUTHORITY

SCHEDULE "H"

Private Outdoor Lighting

Availability:

Applicable to private outdoor lighting service where the Authority owns, maintains and operates such facilities.

Rate:

Energy Charge:

All kilowatt-hours per month

- per kWh \$0.10784

FIXTURE CHARGE: (To be added to the Energy Charge)

		kWh	Amount per lamp
Lamp Type	Wattage	per month	per month
High-Intensity Discharge	400	163	\$29.50
High Pressure Sodium (Lucalox)	250	101	\$26.15
High Pressure Sodium (HPS)	150	54	\$19.10
Light Emitting Diode (LED 250)	120	43.2	\$26.15
Light Emitting Diode (LED 150)	67	24.1	\$19.10

Fuel Recovery Charge:

The Fuel Recovery Charge, as specified in Schedule "Z", will be added to each bill for service based on the above kWh.

Insurance Charge:

An insurance charge of \$0.00290 per kWh shall be billed monthly unless suspended by the Authority when Commission insurance reserve criteria have been met. The Authority may reinstate the insurance charge when Commission reinstatement criteria have been met. The insurance charge will be suspended or reinstated in conjunction with the Navy insurance charge.

Working Capital Fund Surcharge:

A Working Capital Fund (WCF) Surcharge of was established by the Public Utilities Commission (PUC) on June 20, 2011. The surcharge allows adjustments every six months to enable the Authority to recover increases or decreases in the Working Capital Fund Requirement caused by the increasing or decreasing price of fuel. GPA will petition the PUC in conjunction with its Levelized Energy Adjustment Clause filings every June 15 and December 15 for the increase or decrease required to ensure the Authority is able to meet this funding requirement.

Rate Schedule "F"

SCHEDULE "F" (Continued)

Terms and Conditions:

1. Determination of Energy:

Standard service will be unmetered dusk to dawn service. The kilowatt-hours shall be the average kWh use per month by lamp type.

2. Standard Equipment Furnished:

Bracket or mast arm construction will be furnished and attached to existing wooden poles and secondary voltage.

3. Other Than Standard Equipment:

Where the customer requests the installation of other than the standard equipment be furnished by the Authority, including underground, and such requested equipment is acceptable to the Authority, the Authority will install the requested equipment provided the customer agrees to make a contribution of the estimated difference in cost installed between such equipment and standard equipment.

Contributions made for this purpose will not be refunded. Where the customer requests fixtures to be installed on electroliers or other ornamental standards that are acceptable to the Authority, in lieu of making the contribution, the customer may elect to pay added facilities charge of 2% per month of the added investment required for such facilities. Facilities installed in connection with such agreements become and remain the sole property of the utility.

4. Replacement Cost:

Where the customer requests an existing street lighting fixture or electrolier be replaced with another type within 60 months from the date of the original installation of the equipment to be replaced, the customer shall make contribution to the estimated cost of the new equipment installed plus the cost of the removal of the existing equipment.

Rules:

Service supplied under this rate shall be subject to the Service Rules of the Authority.

Riders:

Charges in addition to the above are applicable under certain conditions more specifically set forth and incorporated herein.

Schedule A - Accommodation Service Charges Schedule B - Service Establishment Charges Schedule C - Net Metering

Rate Schedule "F"

GUAM POWER AUTHORITY

SCHEDULE "F"

Streetlighting

Availability:

Applicable to public outdoor lighting service where the Authority owns, maintains and operates such facilities.

Rate:

Energy Charge:

All kilowatt-hours per month

- per kWh \$0.05245

FIXTURE CHARGE: (To be added to the Energy Charge)

Lamp Type	Wattage	kWlı per month	Amount per lamp per month
High-Intensity Discharge	400	163	\$29.50
High Pressure Sodium (Lucalox)	250	101	\$26.15
High Pressure Sodium (HPS)	150	54	\$19.10
Light Emitting Diode (LED 250)	120	43,2	\$26.15
Light Emitting Diode (LED 150)	67	24.1	519.10

Fuel Recovery Charge:

The fuel adjustment cost, as specified in Schedule "Z", will be added to each bill for service based on the above kWh.

Insurance Charge:

An insurance charge of \$0.00290 per kWh shall be billed monthly unless suspended by the Authority when Commission insurance reserve criteria have been met. The Authority may reinstate the insurance charge when Commission reinstatement criteria have been met. The insurance charge will be suspended or reinstated in conjunction with the Navy insurance charge.

Working Capital Fund Surcharge:

A Working Capital Fund (WCF) Surcharge of was established by the Public Utilities Commission (PUC) on June 20, 2011. The surcharge allows adjustments every six months to enable the Authority to recover increases or decreases in the Working Capital Fund Requirement caused by the increasing or decreasing price of fuel. GPA will petition the PUC in conjunction with its Levelized Energy Adjustment Clause filings every June 15 and December 15 for the increase or decrease required to ensure the Authority is able to meet this funding requirement.

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GUAM POWER AUTHORITY Page 348 of 582

ATURIDÅT ILEKTRESEDÅT GUAHAN P.O.BOX 2977 • AGANA, GUAM U.S.A. 96932-2977

November 30, 2016

MEMORANDUM

To:

Supply Management Administrator

From:

Evaluation Committee

Subject:

GPA BID 005-17

Luminaire Units and Photo Electric Control

The Evaluation Committee has reviewed the bid packages for **BID 005-17** and would like to request clarification concerning the following:

Lin's Hardware

For Item #1 – Provide IESNA testing reports for LM-80-08. Provide ANSI specifications for C78.377, C82.SSL1, and C82.77. Clarify IES classification, CCT, initial lumens, and CRI. Clarify wire connection. Will a terminal block be provided or will source wire need to wired in the street light boom.

For Item #2 – Provide IESNA testing reports for LM-80-08. Provide ANSI specifications for C78.377, C82.SSL1, and C82.77. Clarify IES classification, CCT, initial lumens, and CRI. Clarify wire connection. Will a terminal block be provided or will source wire need to wired in the street light boom.

For Item #3 – Provide documentation for Photoelectric Control showing rated voltages, frequency, and if the PEC is a NEMA standard 3-terminal twist lock type.

Benson

For Items #1 and #2 – Clarify tools needed for installation and connection of luminaire. Is a hex head socket used or an allen wrench and what is the standard or metric size needed. Clarify if the terminal block is included in the luminaire or comes separate and has to be assembled. Please provide a photograph/photographs showing the mounting bolts, terminal block location, and the tilt adjustment. Clarify if the tilt adjustment option is provided in the **bid price**. Provide photometric plots.

For Item #3 - Clarify if scratch pad provided.

Dawn/Mice

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Signature

Kolta Global PNB, Inc

For Items #1 and #2 – Clarify if photoelectric control receptacle is included. Clarify wire termination type (i.e. splice in luminaire, splice in boom, termination on a terminal block, etc.) and size of screw driver for the terminal block if provided. Terminal block only shown in catalog.

Canton Construction Corp

For Items #1 and 2 – Provide literature specific to each individual luminaire with model numbers and specified electrical and photometric information. Clarify if luminaires and associated hardware is UL listed. Provide diagrams for the luminaires showing all components, descriptions of components, dimensions, weight, and wire connection details. Provide IESNA testing reports for LM-79-08 and LM-80-08. Provide ANSI specifications for C78.377, C82.SSL1, and C82.77. Clarify IES classification, CCT, initial lumens, CRI, Voltage, and lumens/watt. Provide installation instructions. Provide photometric plots.

America's Best Electricmart

For Alternate Items #1 and #2 - Provide detailed cut sheets showing mounting, tools required with sizes, hardware, terminal block, and luminaire leveling/tilt adjustments. Clarify model # offered. Missing the light distribution pattern type in the model #. i.e. (GCJ2-20H-MV-NW-X-GY-900; what is value for "X".)

Samjin Wadaco, Inc

For Items #1 and #2 – Verify model # offered. Model number on bid incomplete. Clarify if tilt adjustment provided. Appendix showing a 5% tilt adjustment but specs show a separate tilt mechanism required. Clarify wire termination type (i.e. splice in luminaire, splice in boom, termination on a terminal block, etc.) and size of screw driver for the terminal block if provided. Clarify if photoelectric control receptacle is included. Clarify reference to CREE XLamp for LM-80-08. There is no other documents stating in catalog or test reports showing the luminaire is using CREE LED's.

Thank you on behalf of the Committee Members.

Lens C. Camacho, P.E., Engineering Engineer III

Vincent J. Sablan, P.E. Engineering

Supervisor

Joey S. Arceo, T&D (O/H) Vine Electrician, Leader Edward R Leon Guerrero, T&D (O/H) Line Electrician, Supervisor

....

Jøaquin C. Rosario, T&D (U/G) HVCS Line Electrician, Supervisor

Romanchito Soriano, T&D (U/G) HVCS Line Electrician, Leader

EXHIBIT 15

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EXHIBIT 16



GUAM POWER AUTHORITY

ATURIDÂT ILEKTRESEDÂT GUAHAN P.O.BOX 2877 * AGANA, GUAN U.S.A. 96932-2977

November 10, 2016

Victoria G. Borja General Manager Radio Com 129 Rojas St. Harmon Industrial Park Tamuning, Guam 96913

SUBJECT:

Extension Request for GPA-005-17 LED Luminair Units and Photo

Electric Controls

Dear Mrs. Borja:

This is in response to your letter dated November 09, 2016.

Due to the urgency and time constraints, the Authority, at this time Is unable to grant the extension. Therefore, the closing date for GPA-005-17, remains as is, 2:00 P.M., N:vember 10, 2016.

If you have any questions or concerns regarding this matter, you may contact me at 648-3054/55 or by fax at 648-3165.

Respectfully

JAMIE L.C. PANGIL

Supply Management Administrator

PLEASE ACKNOWLEDGE RECEIPT BY SIGNING BELOW AND RETURN THIS FAX TO VINCE BARCINAS, FAX, NO.: 648-3165.

PRINT/SIGNATURE

DATE

. . . .

COMPANY

APPRECIATE YOUR IMMEDIATE RESPONSE.

GPA PROCUREMENT DIVISION TEL.: (671) 648-3054/55

EXHIBIT 17

250W HPS Replacement LED

			Leotek	GE	AEL	SAMJIN	AEL	Kolta	lin's	Yong Yuan	SLG
Þit	Specs dated 7/28/2016 Specs dated 2/2//2017		.28	65.	.52	00:	.91	\$227.94 Appendix B not completed	\$319.00 Appendix B not completed	.00 Model # not provided	
(20.1			\$198.28	\$224.59	\$212.52	\$180.00	\$237.91	┼	\$319	┼	\$359.50
Total Cost of Ownersh:		1	\$1,147.76	\$1,195.65	\$1,237.53	\$1,258.96	\$1,262.92	\$1,273.45	\$1,290.06	\$1,303.96	#VALUE!
Total _{Life} Energy C _{ost}	\$0.22		5949.48	\$971.06	\$1,025.01	\$1,078.96	\$1,025.01	\$1,045.51	\$971.06	\$1,078.96	#VALUE!
^{148i9W}	<25lbs	-	10lbs	15.15lbs	211bs	14lbs	21lbs			<30lbs	22lbs
_{zzelo len} ebujig ^{no J}	Long	-	Long		Long		Long				
M/W dwe]	w/ml 36<		114.//2/	111.111	123.0526	105	123.0526			100	
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15)	3800-4800K 4060K +/ 300K	YOOOK	4000K	4000K	4000K	4500K	4000K			4000K	4000K
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on. Rating. الم	120W 100W 120W	88	00	06	95	81	35	96.9	8	100	<100
	PUC GPA-005-17 REDId Spec	ABE-ALT	1741	IMI	R&D Marketing	Samjin WADA	ABE-BASIC	Kolta Globai	Lin's Hardware	Canton Cons.	Benson

PUC Order and GPA LED Rate Schedule only mentions fixture wattage. The PUC wattage is higher than the then current GPA wattage requirement
 All bidders met the PUC Wattage
 Bid Amount and TOC do not include correction for Local Procurement Preference (15%).

150W HPS Replacement LED

		_	1				1	_		
		Leotek	AEI.	Samjin	AEL	Kolta	Lin's	35	Yong Yuar	SLG
^x ipuədd y	Specs dated 7/28/2016 Specs dated 2/27/2017					Appendix A not completed	Appendix A not completed		Model# not provided	
yuomA biβ		\$127.97	\$148.55	\$154.00	\$172.17	\$209.95	\$219.00	\$208.26	\$148.00	\$293.40
Total Cost of Ownership (201)		\$753.76	\$795.92	\$801.37	\$819.54	\$844.38	\$866.37	\$931.16	\$1,011.16	#VALUE!
Total Life Secret Cost	\$0.27	\$625.79	\$647.37	\$647.37	\$647.37	\$634.43	\$647.37	\$722.90	\$863.16	#VALUE!
_} 48 ^j §h	<20lbs	7lbs	12lbs	9.7lbs	12lbs			12.4lbs	<25lbs	20lbs
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^{M/W} l dwe7	>90 lm/w >101 lm/w	114.3103	119.9		119.9			101.4925	Ł	
כאַו	>65	>70	>70	>80	>70			0/	>65	<78
42)	3800-4800K 4000K #/- 300K	4000K	4000K	4500K	4000K			4000K	4000K	4000K
^{init.} Lumens	6400 7000	9630	7194	7500	7194			0089	6400	<7600
^{Vo} m. R ^{ating}	67W 80W 67W	58	99	09	9	58.8	09	29	88	<80
Changed specifications	PUC GPA-005-17 Spec Rebid Spec	ABE Alternative	R&D Marketing	Samjin WADA	ABE Basic	Kolta Global	Lin's Hardware	IMI	Canton Cons.	Benson

^{1.} PUC Order and GPA LED Rate Schedule only mentions fixture wattage.

⁻ For the most part bidders met the PUC Wattage

You can see from the minor changes in the GPA specs and from the products bid that the LED technology advancements did not change in a significant way between 7/28/2016 and 2/27/2017.
 Bid Amount and TOC do not include correction for Local Procurement Preference (15%).
 GPA cancellation appears to have been done without analysis as to whether or not current bids met GPA's concerns.

EXHIBIT 18



GUAM POWER AUTHORITY

ATURIDĀT ILEKTRESEDĀT GUAHAN P.O.BOX 2977 • AGANA, GUAM U.S.A. 96932-2977

December 06, 2016

Dave Hicks
Vice President
America's Best Electricmart, Inc.
129 W. Harmon Industrial Park, Rd.
Tamuning, Guam 96913

SUBJECT: GPA-005-17 for LED Luminaire Units and Photo Electric Controls

Dear Mr. Hicks.

Upon review of your company's proposal, the Evaluation Committee requests clarification for the following:

Line Items 1.8 and 2.0 (Alternate Offer):

- Provide detailed cut sheets showing mounting, tools required with sizes, hardware, terminal block, and luminaire leveling/tilt adjustments.
- Clarify model # offered, missing the light distribution pattern type in the model #. i.e. (GCJ2-20H-MV-NW-X-GY-900; what is value for "X".)

Requesting your response no later than close of business Friday, December 09, 2016.

PLEASE ACKNOWLEDGE RECEIPT BY SIGNING BELOW AND RETURN THIS FAX TO VINCE BARCINAS, FAX, NO.: 648-3165.

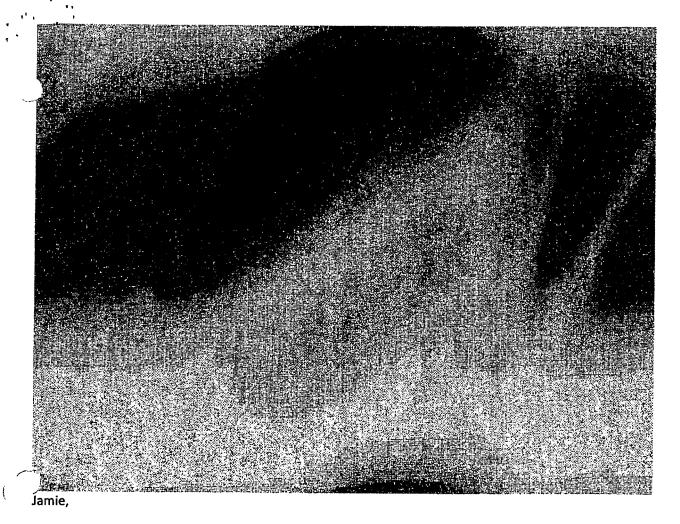
Myka Durlas
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Afot ketriconart, Inc

APPRECIATE YOUR IMMEDIATE RESPONSE.

GPA PROCUREMENT DIVISION TEL.: (671) 648-3054/55 Sincerely,

Supply Management Administrator



In response to your request for clarification of our Alternate offer for GPA-005-17.

First bullet point: Provide detailed cut sheets showing mounting, tools required with sizes, hardware, terminal block, and luminaire level/tilt adjustments

See attached data sheets

See attached installation guide

As far as tools go, the only thing needed is a wrench and screw driver for the terminal blocks.

Second bullet point. Clarify model # offered, missing the light distribution type in the model #.

We can provide either Type 2 or Type 3 distribution and can aid in the selection by doing lighting layouts based on typical pole spacing, mounting height, roadway width, etc.

Regards,

Dave Hicks
America's Best Electricmart, Inc.
DUNS: 855024902 CAGE#: 1XCY6
(671)647-6674
71)998-2041 ©

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copying, distribution or taking any action in reliance on the contents of this information is strictly prohibited and may be unlawful. If you have received this communication in error, please notify us immediately by responding to this email and then delete it from your system. Guam Power Authority is neither liable for the proper and complete transmission of the information contained in this communication nor for any delay in its receipt.



Project

Guam GPA-005-17

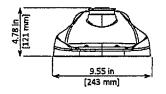
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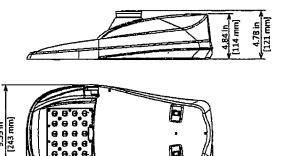
Catalog No. GCJ2-20H-MV-NW-X-GY-900

GreenCobra™ Jr. LED Street Light GCJ H-Series Specification Data Sheet

Luminaire Data

Weight 7 lbs [3.2 kg] EPA 0.39 ft²





(466 mm)

Ordering Information

Sample Catalog No. GCI1 20H MV NW 2R GY 580

GCJ2	20H	MV	NW	X	GY	900	
Produs	LED COOLS	Selloy.	ග්ලා නම්පලාන	Distribution	Finel	COODAC COOCOANO	Quions .
GC10	15H	MV 120-277V	WW 3000K NW 4000K CW 5000K	2R Type 2 3 Type 3 4 Type 4 5 Type 5	GY Gray DB Dark Bronze BK Black	300 390 490 590 700	FDC ² Fixed Drive Current LPCR Less Photocontrol Receptacle PCR5 ³ ANSI 5-wire Photo- control Receptacle PCR7 ³ ANSI 7-wire Photo-
GCJ1	20H					(CO) Drive (Cultant Coric ² 350 450 530	control Receptacle PCR5-CR4 Control Ready 5-wire PC Receptacle PCR7-CR4 Control Ready 7-wire PC Receptacle
GCJ2	20Н					580 680 700 (GCP:D)(V): (GU)(GO)(C):	WL Utility Wattage Label 4B 4-Bolt Mounting Bracket DSC Door Safety Cable RWG Rubber Wildlife Guard
No. 4- and a second						830 900 1A	

Notes

- 1 Factory set drive current, field adjustable standard. Refer to Performance Data Table. Consult factory if wattage limits require a special drive current.
- 2 Non-field adjustable, fixed drive current. Specify required drive current code. Not available with PCRS-CR or PCR7-CR options.
- 3 Field adjustable current selector included. Wireless node dimming is disabled, field changeable connectors included to enable dimming with PCR5/7.
- 4 Control-ready wiring at factory for wireless node dimming. Default maximum drive current code (700 or 1A) must be specified.
- 5 Flush mounted house side shield. Shield cuts light off at 1/2 mounting height behind luminaire.
- 6 Flush mounted cul-de-sac shield. Shield cuts light off at 1/2 mounting height behind luminaire and 1-1/2 mounting height on either side of luminaire.

Specify Color (GY, DB, BK)

	ीरव्यक्तामार्का
HSSS	House Side Shield, Snap-On*
CSS ⁶	Cul-De-Sac Side Shield, Snap-On*
SPB7	Square Pole Horizontal Arm Bracket
RPB ⁷	Round Pole Horizontal Arm Bracket
PTB ⁷	Pole Top Tenon Horizontal
	Arm Bracket
WB ⁷	Wall Horizontal Arm Bracket
BSK	Bird Deterrent Spider Kit
PC	Twist Lock Photocontrol
LLPC	Long-Life Twist Lock Photocontrol
SC	Twist Lock Shorting Cap

^{*}Accessories are ordered separately and not to be included in the catalog number. For factory installed HSS, CSS specify as option in luminaire catalog number.











GreenCobra™ Jr. LED Street Light GCJ H-Series Specification Data Sheet

Luminaire Specifications

Housing

Die cast aluminum housing with universal two-bolt slip fitter mounts to 1-1/4" to 2" (1-5/8" to 2-3/8" O.D.) diameter mast arm. One-piece aluminum housing provides passive heat-sinking of the LEDs and has upper surfaces that shed precipitation. Four-bolt mounting bracket is available. Mounting provisions meet 3G vibration per ANSI C136.31-2001 Normal Application, Bridge & Overpass. Mounting has leveling adjustment from ± 5° in 2.5° steps. Electrical components are accessed without tools via a high-strength, non-conductive polycarbonate door with quick-release latches. Polycarbonate material meets UL 746C for outdoor usage. Available rubber wildlife guard (RWG option) conforms to mast arm with no

Light Emitting Diodes

Hi-flux/Hi-power white LEDs produce a minimum of 90% of initial intensity at 100,000 hours of life based on IES TM-21. LEDs are tested in accordance with IES LM-80 testing procedures. LEDS have correlated color temperature of 3000K (WW), 4000K (NW), or 5000K (CW) and 70 CRI minimum. LEDs are 100% mercury and lead free.

Optical Systems

Micro-lens optical systems produce IESNA
Type 2, Type 3, Type 4, or Type 5 distributions
and are fully sealed to maintain an IP66 rating.
Luminaire produces 0% total lumens above
90° (BUG Rating, U=0). Optional house side
shield cuts light off at 1/2 mounting height
behind luminaire. Cul-de-sac shield provides
back and side light control for end of cul-de-sac
applications. Both shields are field installable
without tools.

Electrical

Rated life of electrical components is 100,000 hours. Uses isolated power supply that is 1-10V dimmable. Power supply is wired with quick-disconnect terminals. LED drive current can be changed in the field to adjust light output for local conditions (not available with PCR5-CR or PCR7-CR options). Power supply features a minimum power factor of .90 and <20% Total Harmonic Distortion (THD). EMC meets or exceeds FCC CFR Part 15. Terminal block accommodates 6 to 14 gauge wire. Surge protection complies with IEEE/ANSI C62.41 Category C High, 20kV/10kA.

Controls

3-Wire photocontrol receptacle is standard. ANSI C136.41 5-wire (PCR5) or 7-wire (PCR7) photocontrol receptacles are available. All photocontrol receptacles have tool-less rotatable bases. Wireless control module is provided by others.

Finish

Housing receives a durable, fade-resistant polyester powder coat finish. Finish tested to withstand 5000 hours in salt spray exposure per ASTM B117. Finish tested 500 hours in UV exposure per ASTM G154 and meets ASTM D523 gloss retention.

Listings/Ratings/Labels

Luminaires are UL listed for use in wet locations in the United States and Canada. DesignLights Consortium™ qualified 120-277V product. International Dark Sky Association listed. Luminaire is qualified to operate at ambient temperatures of -40°C to 40°C. Assembled in the U.S.A

Photometry

Luminaires photometrics are tested by certified independent testing laboratories in accordance with IES LM-79 testing procedures.

Warranty

10-year limited warranty is standard on luminaire and components.

Adjustable Drive Current Code Ranges

Field adjustable drive current selections can be made according to the table below. For GCIO and GCI2, all drive current codes are selectable with all products. For GCI1, the other selectable drive currents depend on if the product is specified with a drive current from Range 1 or Range 2 below.

(GCII)	G	Ú	G E 7 2'
: Range	(ibnge)	Gen;192	Conga '
300	350	450	700
390	580	530	830
490	700	680	900
590			1A
700			



GreenCobra™ Jr. LED Street Light GCJ H-Series Specification Data Sheet

Performance Data: 3000K (WW) Consult factory for IES files or LM-79 reports.

Consult factory for les		extre	Sysiem	Delvered	aversy
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		390²	19	2280	120
GC10	15H	490³	24	2840	118
		590	30	3410	114
		700	35	3910	112
		350³	25	3040	122
		450	29	3470	120
GCJ1	20H	530	34	3980	117
do1	ZUFI	580	39	4470	115
		680	44	4960	113
		700	46	5130	112
		700	45	5020	112
GCJ2	20H	830	54	5780	107
- COL	2011	900	58	6120	106
		1A	68	6960	102

Notes

- ${\bf 1} \ \ \text{Nominal lumens. Normal tolerance} \pm 10\% \ \text{due to factors including distribution type, LED bin variance, and ambient temperatures.}$
- 2 DLC Approved only at 120VAC.
- 3 DLC Approved at 120-240VAC.

Performance Data: 4000K (NW) and 5000K (CW)

Consult factory for IES files or LM-79 reports.

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		300²	15	2000	133
		390²	19	2490	131
GC10	15H	490³	24	3070	128
		590	30	3650	122
		700 -	35	4180	119
		350³	25	3240	130
		450	29	3720	128
GCJ1	20H	530	34	4320	127
doi	2011	580	39	4850	124
		680	44	5370	122
		700	46	5510	120
1		700	45	5430	121
GCJ2	20H	830	54	6210	115
GU2	2011	900	58	6630	114
		1A	68	7430	109

Notes:

- 1 Nominal lumens. Normal tolerance ± 10% due to factors including distribution type, LED bin variance, and ambient temperatures.
- 2 DLC Approved only at 120VAC.
- 3 DLC Approved at 120-240VAC.



GreenCobra™ Jr. LED Street Light GCJ H-Series Specification Data Sheet

BUG Ratings: 3000K (WW)

All data nominal. IES files for all CCTs are available at leotek.com.

		Type 2R	Type 3	Type 4	Type 5
Process &	Day Grain	306	306	DUG	346
(III) (COCI)	ලොල	Come	Bethre	tening	ading
	300	80 U0 G0	81 U0 G1	B1 U0 G1	81 UO GO
	390	B1 U0 G0	81 UO G1	B1 U0 G1	81 UO GO
GCJ0 15H	490	B1 U0 G1	B1 U0 G1	81 UO G1	B2 U0 G0
	590	B1 U0 G1	B1 U0 G1	B1 U0 G1	B2 U0 G0
	700	B1 U0 G1	B1 U0 G1	B1 U0 G1	B2 U0 G1
	350	81 UO G1	81 U0 G1	B1 U0 G1	B2 U0 G0
	450	B1 U0 G1	81 U0 G1	81 UO G1	82 U0 G0
GCJ1 20H	530	B1 U0 G1	B1 U0 G1	81 UO G1	B2 U0 G1
33220	580	B1 U0 G1	B1 U0 G1	81 UO G1	B2 U0 G1
	680	B1 U0 G1	B1 U0 G1	B2 U0 G1	B3 U0 G1
	700	B1 U0 G1	82 UO G 1	B2 U0 G1	B3 U0 G1
	700	B1 U0 G1	B1 U0 G1	B2 U0 G1	83 U0 G1
GCJ2 20H	830	B1 U0 G1	B2 U0 G2	B2 U0 G1	B3 U0 G1
J 2011	900	B1 ∪0 G1	B2 U0 G2	B2 U0 G1	B3 U0 G1
	1A	B1 U0 G2	B2 U0 G2	82 UO G2	B3 U0 G1

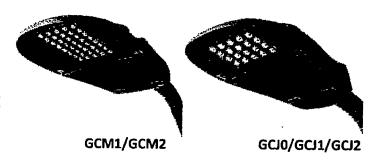
BUG Ratings: 4000K (NW) and 5000K (CW)

All data nominal. IES files for all CCTs are available at leotek.com.

		Type 2R	Type 3	Type 4	Type 5
වැටෙලුවෙනි	Days Grown	EUG	eve	aug	<u> </u>
16000000		Ceidng	Reing	रिवामित	Reling
	300	B1 U0 G0	81 U0 G1	B1 U0 G1	81 U0 G0
	390	81 UO GO	81 UO G1	B1 U0 G1	B1 U0 G0
GCJ0 15H	490	B1 U0 G1	B1 U0 G1	81 UO G1	B2 U0 G0
	590	B1 U0 G1	B1 U0 G1	B1 U0 G1	B2 U0 G1
	700	B1 U0 G1	B1 U0 G1	B1 U0 G1	B2 U0 G1
	350	B1 U0 G1	B1 U0 G1	B1 U0 G1	82 U0 G1
	450	81 UO G1	81 U0 G1	81 UO G1	B2 U0 G1
GCJ1 20H	530	81 UO G1	B1 U0 G1	B1 U0 G1	B2 U0 G1
0012011	580	B1 U0 G1	B1 U0 G1	82 UO G1	B3 U0 G1
	680	B1 U0 G1	B2 U0 G1	B2 U0 G1	B3 U0 G1
	700	B1 U0 G1	B2 U0 G1	82 UO G1	83 U0 G1
	700	B1 U0 G1	B2 U0 G1	B2 U0 G1	B3 U0 G1
GCJ2 20H	830	B1 U0 G1	82 UO G2	82 U0 G1	B3 U0 G1
GG2 2011	900	81 U0 G1	B2 U0 G2	B2 U0 G2	B3 U0 G1
	1A	B1 U0 G2	B2 U0 G2	B2 U0 G2	B3 U0 G1



GreenCobra™ LED Street Light 120-277 & 347-480 Vac GCJ/GCM Series



Installation Guide

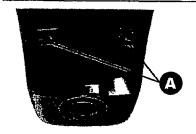
This procedure is designed as an installation aid. Skilled tradespeople that are familiar with general construction and electrical installation techniques should perform the installation. Licensed electricians should provide electrical installation connections. Installations and connections should be done in accordance with all national and local codes and permits. In no way is this document intended to construe warranty or fitness of use of the products described, nor is it intended to provide safety instruction for those installing the product.

WARNING

Before proceeding with installation or service maintenance of this product:

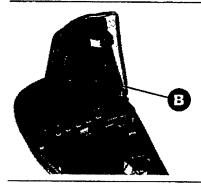
- Disconnect power to reduce electrical shock risk.
- Review the entire Installation Guide.
- Inspect this properly packaged product for any damage that may have occurred during transit.
- Verify product application complies with manufacturer design recommendations.
- Verify the availability of necessary tools and incidental material.
- Verify applicable code requirements. Field assembly and installation are subject to acceptance by local inspection authority.
- Appropriate safety equipment to be determined by end user, per applicable safety standards and precautions.





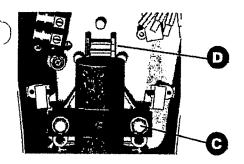
Step 1 Unfasten the plastic latches. A





Step 2 Open the power door. B





Step 3 Loosen the two slip-fitter bracket bolts C and insert the mounting arm. The maximum outside diameter for the mounting arm is 2-3/8" (60.3mm). The minimum outside diameter for the mounting arm is 1-5/8" (41.28mm). Mounting arm to be placed "stopped" against appropriate step required to achieve desired degree of tilt.* Securely tighten the bolts per torque specification table.

* important: see note below.

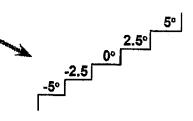
Warning! Tighten slip-fitter bracket bolts by alternating from bolt to bolt in equal, measured amounts. Refrain from unevenly tightening bolts, as it will cause cross-threading.



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Tilt Angle Feature

*Note: After installing the fixture on the mast arm, lay the mast arm against the appropriate step to achieve the desired degree of tilt. Options vary from from 0° to get no tilt to 5°/-5° to get maximum tilt.

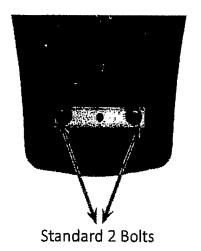


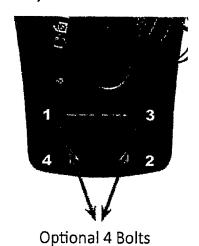


Torque Specification

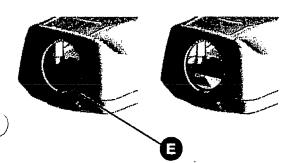
গৌতগ্রহ	Alpe Position	Balt Torque (GHlbs)	Coldionary (174m)
	+5.0 degrees tilt	25	35
4 605; 44 54 ;)	+2.5 degrees tilt	25	35
1.625in (1 % in) (41.28mm)	0 degrees tilt	25	35
,	-2.5 degrees tilt	25	35
	-5.0 degrees tilt	25	35
	+5.0 degrees tilt	25	35
2 2 2 2 4 2 4 2 4 2 4 2 4 2 4 2 4 2 4 2	+2.5 degrees tilt	25	35
2.375in (2 ¾ in) (60.3mm)	0 degrees tilt	25	35
	-2.5 degrees tilt	25	35
	-5.0 degrees tilt	25	35

2 Bolts Standard / 4 Bolts Optional Both Factory Installed





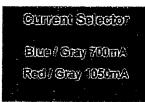
Recommended for tightening 4-bolt bracket: Tighten each bolt in order from 1-4 in 4 different passes each with 25% torque.



Wildlife Guard Specification

The default factory setting is shown here on the left for a pipe O.D. that is less than 1-1/2". If the O.D. of pipe is from 1-1/2" to 2-3/8", remove the insert.







(Sample Diagram)

Step 4 - Adjust Drive Current*

Drive current should comport with designed illumination levels and circuit loading. Consult with design engineer before changing. Open the fast connector and change the connection according to the current selector diagram installed in the fixture. Note: If the FDC option was ordered, the drive current cannot be changed.

* Control Ready (CR) doesn't have field adjustable option

GCJ G-Series Drive Current Table

acin	ලබන
350	
580	
700	700
	1A

GCJ H-Series Drive Current Table

G GD	<u> </u>	ල්බුව	
	9,000 00 B	Option 2	
300	350	450	700
390	580	530	830
490	700	680	900
590		700	1A
700			

GCM F-Series Drive Current Table

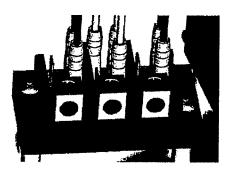
ভৰ্মা	GGM2
350	
530	
700	700
	1A

GCM G-Series Drive Current Table

GEMT.	GGMZ
350	
530	
700	700



Electrical Wiring Connection



Standard Wiring Selections

	17/17 ¹ (1920/ <i>1220</i> /27/78/1)	EV.* (847//450V)
L	Hot 1	Hot 1
N	Neutral Hot 2 (208V/240V)	Hot 2
G	Ground	Ground

- Step 5 Connect the green conductor to the ground chassis (shown to the right of the terminal block).
- Step 6 Connect the black conductor (Hot 1) to the input terminal marked "L".
- **Step 7 -** Connect the white conductor (Neutral) or second black conductor (Hot 2) to the input terminal marked "N" according to Wiring Table.

Note 1: All Power Supplies are Auto-Sensing. Note 2: GCJ does not have HV Option.



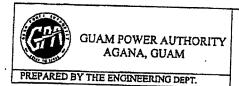
Step 8 Close the power door.



Step 9 If luminaire is furnished with photocontrol receptacle, install the photocontrol **F** or shorting cap.



EXHIBIT 19



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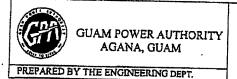
TRANSMISSION & DISTRIBUTION SPECIFICATION

SPECIFICATION NO. E-043

FOR

LIGHT EMMITTING DIODE (LED) STREET LIGHT LUMINAIRES

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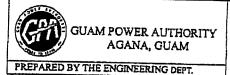
TRANSMISSION & DISTRIBUTION SPECIFICATION

SPECIFICATION NO. E-043

FOR

LIGHT EMMITTING DIODE (LED) STREET LIGHT LUMINAIRES

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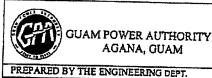
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LIGHT EMMITTING DIODE (LED) STREET LIGHT LUMINAIRES

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7.0	Nameplate and Exterior Wattage Label	6
8.0	Compatibility and Installation	6
9.0	Quality Control	7
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11.0	Packing and Shipping	•
Appendix A	150 Watt HPS replacement LED Streetlight Luminaire Information Sheet	7 8
Appendix B	250 Watt HPS replacement LED Streetlight Luminaire Information Sheet	٥

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1.0 SCOPE

- 1.1 This specification covers GPA requirements for Light Emitting Diode (LED) streetlight luminaires used to replace the existing High Pressure Sodium (HPS) lights for street lighting and private outdoor lighting.
- 1.2 The streetlights are intended for use in tropical weather conditions with a corrosive sea air atmosphere and subject to moderate to severe earthquakes.

2.0 APPLICABLE PUBLICATIONS

The equipment covered by this specification shall be designed, manufactured, assembled, and tested in accordance with the standards listed below:

- 2.1 IESNA (ILLUMINATING ENGINEERING SOCIETY OF NORTH AMERICA)
 - LM-63-02 ANSI APPROVED STANDARD FILE FORMAT FOR ELECTRONIC TRANSFER OF PHOTOMETRIC DATA AND RELATED INFORMATION
 - LM-79-08 APPROVED METHOD FOR ELECTRICAL AND PHOTOMETRIC MEASUREMENTS OF SOLID STATE LIGHTING PRODUCTS
 - LM-80-08 APPROVED METHOD FOR MEASURING LUMEN MAINTENANCE OF LED LIGHT SOURCES
- 2.2 ANSI (AMERICAN NATIONAL STANDARDS INSTITUTE)
 - C78.377 SPECIFICATIONS FOR THE CHROMATICITY OF SOLID STATE LIGHTING PRODUCTS

C82.SSL1 POWER SUPPLY

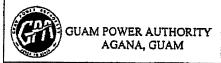
C82.77 HARMONIC EMISSION LIMITS - RELATED POWER QUALITY

C136.31-2010 FOR ROADWAY AND AREA LIGHTING EQUIPMENT – LUMINAIRE VIBRATION

2.3 UL (UNDERWRITERS LABORATORIES) – Luminaires must UL Listed. Vendor at time of bid must submit a copy of UL Certification.

UL 1598 THE STANDARD FOR SAFETY OF LUMINAIRES

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THE STANDARD FOR SAFETY OF LIGHT EMITTING DIODE (LED) EQUIPMENT FOR USE IN LIGHTING PRODUCTS

3.0 DEVIATIONS AND NON-CONFORMANCE REQUIREMENTS

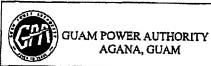
- 3.1 All deviations from this specification must be specified in writing by the vendor and submitted as part of their bid submittal prior to bid opening. Failure to provide this information may be grounds for immediate bid rejection.
- 3.2 Deviations from this specification or changes in the material or design after the purchase order has been placed must be approved by the GPA Engineering department and acknowledged by a Purchase Order Amendment issued by GPA.
- 3.3 Units received with deviations or non-conformances that are not acknowledged per Section 3.1 are subject to rejection. The Supplier of rejected units is responsible for any corrective action including but not limited to materials, labor and transportation necessary to dispose of or make the units conform to the specification.
- 3.4 Notification of defective units discovered before or after installation that are believed to be inherent to manufacturing problems or workmanship shall be made and forwarded to the Supplier. The description of the item, documentation of the problem and the described information, disposition and/or follow-up (as appropriate) that GPA expects from the Supplier will be specified. The Supplier's response shall be made within thirty (30) days unless an extension is acknowledged and approved in writing by the GPA Manager of Engineering.

4.0 RATINGS

4.1 All photometric data must be collected via absolute photometry which tests the LED light when installed in the applicable luminaire. Ratings of the LED light shall be as specified Table 1. Appendices A and B shall follow the requirements stated in Table 1.

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	150W HPS replacement LED	250W HPS replacement LED
Input Voltage	120V	120V
Nominal Rating (Light + driver)	67 W max	120 W max
Burning Position	Horizontal	Horizontal
Off-state power	zero	Zero
Power Factor	>0.9	>0.9
THD	<20%	<20%
Initial Lumens	7000 lm min. at CCT	11.500 lm min, at CCT
CCT	4000K ± 300K	4000K ± 300K
CRI	> 68	> 68
Lamp Lumens per Watt	> 101 lm/W	> 95 lm/W
TES Classification	Type II, III or equivalent	Type II, III or equivalent
Shielding	Non-shielded	Non-shielded
ated Life for outdoor temp of 25° C	50,000 Hours min.	50,000 Hours min.
Weight	<22 lbs	<22 lbs

5.0 REQUIRED DOCUMENTS

The required documents stated in this section are outlined in Appendices A and B for the respective lights. Appendix A and B must be filled out. Failure to do so may result in the disqualification of the proposed luminaires.

- 5.1 Luminaires must come with wiring diagrams and all necessary equipment and hardware for installation. Diagrams must show connection to terminal block. A picture of the luminaire showing the internal wire connections could be provided as well.
- 5.2 Streetlights must already be in production and not a prototype model. Manufacturer must submit documentation indicating production history.
- 5.3 The manufacturer shall furnish completed Appendices A and B as applicable providing manufacturer information, electrical information, photometric information, weight, and dimensions. The information provided in the appendices must be specific to the model proposed.
- 5.4 Provide an LM-79-08 report.
- 5.5 The Manufacturer shall provide certified laboratory test results to determine LED Streetlight nominal ratings and photometric data. The test reports shall be certified as true and correct by an independent testing firm and submitted to the Guam Power Authority prior to shipment of LED streetlights.

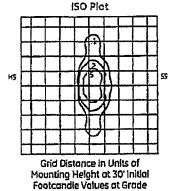
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Provide isometric plots for each luminaire at 25 foot and 30 foot mounting heights like the graph 5.6 shown below



6.0 **COST EVALUATION**

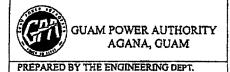
Ownership (TOC)

During the bid evaluations, GPA will conduct a Cost evaluation to determine the equivalent cost for 6.1 owning and operating the LED streetlight. The LED streetlight nominal power rating for the specified make, model, CCT, drive current, and IES classification will be utilized to calculate a projected GPA Total Cost of Ownership (TOC). The calculation is as follows:

Total Life Current GPA Rate Schedule Nominal Power 50,000 hours **Energy Cost** H Energy Rate (S/kWh) Rating (kW) Total Cost of Total Life Initial Purchase Price

- The LED Streetlight with the lowest Total Cost of Ownership (TOC) shall be considered the lowest 6.2 bid.
- GPA will review actual certified test reports of nominal ratings and photometric data. 6.3
- GPA will test streetlights upon delivery to GPA for verification of nominal power ratings. In the 6.4 event actual power ratings are greater than specified during the bid, GPA may reject the LED

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Streetlights or reduce the supplier's contract amount. The price reduction shall be the difference between the TOC using the tested power rating and the TOC as calculated during the bid.

7.0 NAMEPLATE AND EXTERIOR WATTAGE LABEL

The manufacturer shall furnish with each luminaire a nameplate attached to the light. The nameplate shall include the following data:

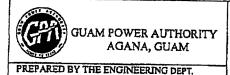
- a. Manufacturer's name
- b. Catalog number
- c. Lamp Type
- d. Wattage
- e. Voltage
- f. Frequency
- g. Connection diagram
- Serial number The serial number shall be specified in the as P.O.# manufacturer #.
 Example: (Serial number: 27567-12345678)

Each light shall come with an exterior wattage label showing the light type i.e. "LED100". The wattage shown shall be based on the total power of the luminaire, LED plus driver.

8.0 COMPATIBILITY AND INSTALLATION

- 8.1 Luminaires shall be compatible with the existing NEMA standard 3-terminal twist lock type photoelectric control device (ECDV-AP-TD).
- 8.2 The Luminaire mounting bolts and tilt adjustment mechanism must be easily accessible. Full vertical clearance is necessary to allow the use of an impact gun.
- 8.3 Tilt adjustment mechanism must provide a minimum +/- 5 degree adjustment for leveling.
- 8.4 Luminaires must be compatible with 1-1/4" I.P.S (1-5/8" O.D.) to 2" O.D. mast arms.
- 8.5 The luminaire shall provide an effective method of preventing bird entrance to the luminaire.
- 8.6 Terminal blocks shall accept a two (2) wire 120VAC input ranging from #14 awg to #10 awg.
- 8.7 Terminal blocks shall accept no smaller than a #2 screwdriver.
- 8.8 Installation of the luminaire shall only require the use of a screwdriver and standard hex head sockets.

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- 8.9 Termination of the light shall not require splicing and/or the use of wire nuts.
- 8.10 Terminations must be made on a terminal block in the luminaire. GPA's booms are pre-wired with #12 wires coming out of the boom.

9.0 QUALITY CONTROL

- 9.1 The Supplier shall have a quality control program to ensure compliance with the requirements of this specification. The program shall be documented and available for GPA's review if requested.
- 9.2 Documentation of the quality control program shall indicate where in the production and manufacturing process the quality checks are taken, describe the purpose of the checks, and describe the nature of the check, e.g. if check is visual only or if electrical or mechanical testing is used.

10.0 WARRANTY

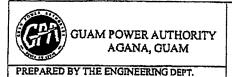
All products shall come with a minimum five (5) year warranty on all parts and labor associated with the product. At time of bid, Vendor shall submit with his/her bid the contact information for warranty implementation complete with a copy of any forms required to fulfill warranty requirements.

11.0 PACKING AND SHIPPING

- 9.1 The equipment shall be placed and crated with suitable material to prevent damage and injury during shipment and handling operations.
- 9.2 The equipment shall be securely blocked to prevent shifting during transit.
- 9.3 Instructions for handling, shipping, packaging, and storing shall be provided by the manufacturer to prevent damage, loss, deterioration, and substitution of the luminaires.

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Appendix A.

150 Watt HPS replacement LED Streetlight Luminaire Information Sheet NOTE: Please complete the product information and provide the required documents. Incomplete information

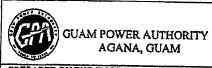
shall be cause for rejection.

Product Information NEMA Standard 3-terminal twist lock type PEC receptacle or PEC supplied with light 1. that is covered with the luminaire warranty. Yes No Mounting, Horizontal Tenon, 1-1/4"I.P.S (1-5/8" O.D.) to 2" O.D. LP.S. pipe Yes No Voltage (120VAC) Yes No Frequency (60Hz) Yes No **UL** Listed Yes No Manufacturer's Name 6. Brand Name Model # (Full detail with numbering logic sheet) Weight (<22lbs) Luminaire Wattage to include driver (<67W) Luminaire leveling adjustment (degrees) Initial Lumens (>7,000 lm) 12. 13. Drive Current 14. **Light Distribution** Correlated Color Temperature (CCT) Color Rendering Index (CRI) 17. Specify tools required for entry; type and size Specify tools require for mounting; type and size Specify tools required for termination of wires; type and size Applicable Accessories & Description (Provide Attachment if more space is needed)

	Required Documents		
1.	Product Literature (Product sheet for only the specified luminaires showing the electrical, photometric, and physical characteristics of only the light specified in this appendix.)	Yes	No
2.	Warranty	Yes	
3.	Isometric plots at 25 foot and 30 foot mounting heights as specified in section 5.7.	Yes	
4.	Certified Laboratory Test Results of Nominal Ratings and Photometric Data	Yes	
5.	Statement of compliance to current GPA Spec E-043	Yes	No

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Appendix B

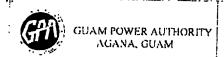
250 Watt HPS replacement LED Streetlight Luminaire Information Sheet NOTE: Please complete the product information and provide the required documents. Incomplete information

shall be cause for rejection.

Product Information NEMA Standard 3-terminal twist lock type PEC receptacle or PEC supplied with light that is covered with the luminaire warranty. Yes No Mounting, Horizontal Tenon, 1-1/4"I.P.S (1-5/8" O.D.) to 2" O.D. I.P.S. pipe Yes No Voltage (120VAC) Yes No Frequency (60Hz) Yes No **UL** Listed Yes No б. Manufacturer's Name 7. Brand Name Model # (Full detail with numbering logic sheet) Weight (<22lbs) 10. Luminaire Wattage to include driver (<120W) Luminaire leveling adjustment (degrees) 12. Initial Lumens (>11,500 lm) 13. Drive Current 14. Light Distribution 15. Correlated Color Temperature (CCT) 16. Color Rendering Index (CRI) 17. Specify tools required for entry; type and size Specify tools require for mounting; type and size 18. 19. Specify tools required for termination of wires; type and size Applicable Accessories & Description (Provide Attachment if more space is needed)

	Required Documents		
1.	Product Literature (Product sheet for only the specified luminaires showing the electrical, photometric, and physical characteristics of only the light specified in this appendix.)	Yes	No
2.	Warranty	-	
		Yes	No
3.	Isometric plots at 25 foot and 30 foot mounting heights as specified in section 5.7.	Yes	No
4,	Certified Laboratory Test Results of Nominal Ratings and Photometric Data	Yes	
5.	Statement of compliance to current GPA Spec E-043	Yes	

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GUAM POWER AUTHORITY P.O. BOX 2977 AGANA, GUAM 96932

TRANSMISSION & DISTRIBUTION SPECIFICATION
SPECIFICATION NO. E-005

FOR

HIGH PRESSURE SODIUM LUMINAIRES
AND MAST ARMS

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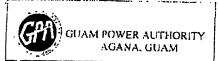
HIGH PRESSURE SODIUM LUMINARES AND MAST ARMS

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1.0 SCOPE

- 1.1 This specification covers GPA requirements for High Pressure Sodium (HPS) luminaires and mast arms used for street lighting and private outdoor lighting.
- 1.2 The High Pressure Sodium (HPS) luminaires and mast arms are intended for use in tropical weather conditions with a corrosive sea air atmosphere, sustained winds of 155 miles per hour with gusts to 180 miles per hour and subject to moderate to severe earthquakes.

2.0 APPLICABLE PUBLICATIONS

The equipment covered by this specification shall be designed, manufactured, assembled, and tested in accordance with ANSI-IESRP-8-1998, IES LM-31, ANSI C33.31, and NEMA SH-17-1998 standards.

3.0 DEVIATIONS AND NON-CONFORMANCE REQUIREMENTS

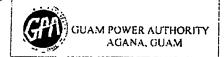
- Deviations from this specification or changes in the material or design after the purchase order has been placed must be approved by the GPA Engineering department and acknowledged by a Purchase Order Amendment issued by GPA.
- 3.2 Units received with deviations or non-conformances that are not acknowledged per Section 3.1 are subject to rejection. The Supplier of rejected units is responsible for any corrective action including but not limited to materials, labor and transportation necessary to dispose of or make the units conform to the specification.
- 3.3 Notification of defective units discovered before or after installation that are believed to be inherent to manufacturing problems or workmanship shall be made and forwarded to the Supplier. The description of the item, documentation of the problem and the described information, disposition and/or follow-up (as appropriate) that GPA expects from the Supplier will be specified. The Supplier's response shall be made within thirty (30) days unless an extension is acknowledged and approved in writing by the GPA Manager of Engineering.

4.0 RATINGS

Ratings of the HPS luminaires and lamps shall be as specified in the following table:

	150 Watt HPS Luminaire	250 Wan HPS Luminaire
BASE	MOGUL	MOGUL
BULB COATING	Clear	Clear
NOMINAL RATING	150 Watts	250 Warts
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	150 Watt HPS Luminaire	250 Watt HPS Luminaire
BURNING POSITION	Horizontal	Horizontal
INITIAL LUMENS	16,000	30,000
MEAN LUMENS	14,400	27,000
RATED LIFE	24.000 hours	24.000 hours
ARC TUBE VOLTAGE	55 Vults	100 Volts
BALLAST (Type)	HPF reactor	Autoregulator
BALLAST (Volts)	120 + 5%	120 + 10%
LIGHT TYPE	IES II	IES IV

5.0 DESIGN AND CONSTRUCTION

5.1 Luminaire Housing

- 5.1.1 Luminaire housings, both upper and lower (lens holder), shall be made of precision diecast aluminum with weather-resistant baked-on enamel finish applied by an electrostatic process.
- 5.1.2. The upper housing shall include a slip-fitter capable of accepting 1 ¼ inch to 2 inch IPS pipe without the need for a separate attachment or for rearrangement of mounting parts. The slip-fitter shall be provided with an approved stop or method to prevent contact of the pipe with electrical components inside the luminaire.
- 5.1.3 The upper and lower housings shall be joined by means of hinging and latching. Hinging shall incorporate a safety device to prevent accidental disengagement of the lower housing. Latching and unlatching shall be designed for ease of operation without the need for tools. The lens holder shall automatically align to the upper housing.
- 5.1.4 The ballast assembly module shall be connected to the upper housing by means of hinges and an interlock device. Hinging shall have provisions to prevent accidental disengagement from upper housing. The locking device shall be stainless steel.
- 5.1.5 The upper housing shall have a receptacle for connecting the twist-lock photo-electric control unit.
- 5.1.6 The design shall provide for an effective method of preventing bird entrance to the luminaire.

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5.2 Optical Assembly

- 5.2.1 The HPS luminaire shall include an enclosed optical assembly which provides the light distribution pattern as specified in Section 4.0, Light Type. The assembly shall consist of a reflector, refractor, gasket, and filter. The optical assembly shall be sealed and filtered. Breathing shall be only through the gasket.
- 5.2.2 The reflector shall be hard, highly polished anodic surfaced aluminum secured with spring latches for easy removal and accurate and easy positioning.
- 5.2.3 The refractor shall be prismatic borosilicate glass or polycarbonate with minimum transmittance of 90% and secured with spring latches.
- 5.2.4 The gasket shall be made of high temperature polyester fiber to filter air entering the optical assembly.

5.3 Lamp Sucket

The lamp socket shall be porcelain enclosed multiple mogul-type. The lamp socket support shall be adjustable to permit changes in the light distribution pattern. The lamp socket and support shall be pre-set by the supplier to provide the light distribution pattern specified on the Purchase Order.

5.4 Lamp

- 5.4.1 The lamps shall be a 150 or 250 watt, 120V mogul base High Pressure Sodium vapor lamp as specified on the GPA Purchase Order.
- 5.4.2 The lamp shall come equipped with a scratch pad feature for tracking the installation date, removal date, and shall be marked with the purchase order number.

5.5 Ballast Assembly

- 5.5.1 The HPS luminaire shall include the ballast assembly module which may be attached to or detached from the upper housing with a screwdriver.
- 5.5.2 The ballast assembly shall be removable and replaceable by use of quick disconnect plugs.
- 5.5.3 Ballasts shall be pre-wired at the factory for 120-Volt AC operation, suitable for high ambient temperature and with a high power factor of 90%+.

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5.6 Photoelectric Control

- 5.6.1 The receptacle connection for the twist lock external photoelectric control unit shall include rigid weatherproof electrical and mechanical connections.
- 5.6.2 The external photoelectric control shall be an EEI-NEMA standard three-terminal, polarized, twist lock type,
- 5.6.3 The photoelectric control shall come equipped with a scratch pad feature for tracking installation date, removal date, and shall be marked with the purchase order number.

5.7 Terminal Strip

The terminal strip attached to the upper housing shall be connected so that the incoming conductors will not be in contact with the ballast assembly when the luminaire is in operation.

5.8 Mast Arm and Hardware

- 5.8.1 All hardware used shall be corrosion resistant.
- 5.8.2 The mast arm shall be a tapered oval type design using an aluminum extrusion "tongue and groove" locking system to maximize strength. The arm shall be designed to exceed the ANSI C136.13 standard specification for metal brackets for poles used in roadway lighting. (See Figure 1)

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Luminaire Unit Outline

> See Mounting Plate Detail

1 1.4" (.P.S. Slipfitter (1 5/8" O.D) Minimum 5" long, one Continuous Piece (No Welding)

> Aluminum Mast Arm Wire Entry Hole Minimum 1" Diameter

Concrete Power Pole Outline

Mast Arm Elevation Detail Figure 1

5.8.3 The mounting bracket shall be aluminum extrusion providing for maximum surface contact with the pole to increase vertical and horizontal stability. The plate shall have one 2" keyhole and one 3/4" hole for 5/8" machine holts. (See Figure 2).

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Mounting Plate Detail Figure 2

- 5.8.4 The mast arm shall be made of three 6063-T6 aluminum alloy extrusion. The mounting plate shall be made of one 6063-T6 aluminum extrusion. The finish shall be a natural aluminum finish.
- 5.8.5 The wire entry hole location shall be through the bottom of the arm two inches from the pole mounting plate. The edges of the hole must be rounded to protect the wire from damage.
- 5.8.6 All weld connections shall be full penetration.

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5.9 Nameplate

The manufacturer shall furnish with each luminaire a nameplate attached to and inside of the upper housing. The nameplate shall include the following data:

- a. Manufacturer's name
- b. Catalog number
- c. Lamp type and ANSI code
- d. Wattage
- e. Voltage
- f. Starting and running current
- Complete connection diagram

6.0 QUALITY CONTROL

The Supplier shall have a quality control program to ensure compliance with the requirements of this specification. The program shall be documented and available for GPA's review if requested.

Documentation of the quality control program shall indicate where in the production and manufacturing process the quality checks are taken, describe the purpose of the checks, and describe the nature of the check, e.g. if check is visual only or if electrical or mechanical testing is used.

7.0 PACKING AND SHIPPING

- 7.1 The equipment shall be placed and crated with suitable material to prevent damage and injury during shipment and handling operations.
- 7.2 The equipment shall be securely blocked to prevent shifting during transit.
- 7.3 Instructions for handling, shipping, packaging, and storing shall be provided by the manufacturer to prevent damage, loss, deterioration, and substitution of the units.

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