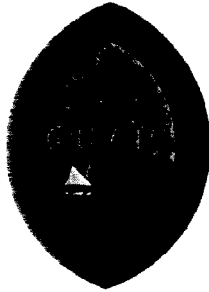


4

Bid Submittal

Pacific Data

Systems



INVITATION FOR BID

GSA-004-10

**Telephone Service & Equipment
Bureau of Statistics**

**November 13, 2009
10:00 a.m.**

Prepared By

PDS
Pacific Data Systems

Celebrating 40 Years On Guam!

ORIGINAL



INVITATION FOR BID

GSA-004-10

**Telephone Service & Equipment
Bureau of Statistics**

BID NO.: GSA-004-10
SUBMITTED BY: [Signature]
DATE: 11-13-09 **TIME:** 9:49
OPENING DATE: 11-13-09
RECEIVED BY: [Signature]

November 13, 2009
10:00 a.m.

Prepared By

PDS
Pacific Data Systems

AGREEMENT

ENDORSE CHECK HERE

1022068

X

Bank of Hawaii is issuing this cashier's check subject to the following:

1. Except as modified by this agreement, the cashier's check will be subject to all applicable provisions of Guam law, including the Guam Uniform Commercial Code.
2. If the cashier's check is not presented for payment within three (3) years of issuance, the check proceeds, less any costs and expenses due the bank as permitted by law, will be transferred to the Government of Guam for the benefit of the payee as required by law. Such proceeds shall escheat to the Territory of Guam if not claimed within five (5) years of the date of transfer.
3. Any provision of the Agreement in violation of applicable law shall be void but other provisions shall remain in effect.

DO NOT WRITE / SIGN / STAMP BELOW THIS LINE

DEPOSITORY BANK ENDORSEMENT

* * 0

~~XXXXXXXXXX~~
+ 350.00
+ 1,600.00
+ 4,500.00
+ 1,900.00
+ 800.00
+ 295.00
+ 395.00
+ 6,125.00
+ 7,104.00



INVITATION FOR BID

GSA-004-10

**Telephone Service & Equipment
Bureau of Statistics**

**November 13, 2009
10:00 a.m.**

Prepared By

PDS
Pacific Data Systems

Celebrating 40 Years On Guam!

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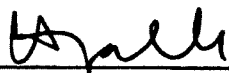


Section 1
AFFIDAVITS AND FORMS

INVITATION FOR BID

ISSUING OFFICE:

GENERAL SERVICES AGENCY
GOVERNMENT OF GUAM
P.O. BOX PG
AGANA, GUAM 96910



CLAUDIA S. ACFALLE
Chief Procurement Officer

DATE ISSUED: October 29, 2009

BID INVITATION NO: GSA-004-10

BID FOR: Telephone Service and Equipment

SPECIFICATION: See Attached Specifications

DESTINATION: Bureau of Statistics

REQUIRED DELIVERY DATE: To effectuate on November 17, 2009 thru September 30, 2010

INSTRUCTION TO BIDDERS:

INDICATE WHETHER: INDIVIDUAL PARTNERSHIP CORPORATION

INCORPORATED IN: December 1969

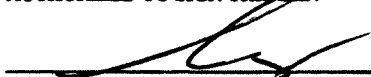
This bid shall be submitted in duplicate and sealed to the issuing office above no later than (Time) 10:00AM, Date: Nov. 13, 2009, and shall be publicly opened. Bid submitted after the time and date specified above shall be rejected. See attached General Terms and Conditions, and Sealed Bid Solicitation for details.

The undersigned offers and agrees to furnish within the time specified, the articles and services at the price stated opposite the respective items listed on the schedule provided, unless otherwise specified by the bidder. In consideration to the expense of the Government in opening, tabulating, and evaluating this and other bids, and other considerations, the undersigned agrees that this bid remain firm and irrevocable within 60 calendar days from the date opening to supply any or all the items which prices are quoted.

NAME AND ADDRESS OF BIDDER:

Pacific Data Systems
185 Ili Pog Dr., Suite 204A
Tamuning, GU 96913

SIGNATURE AND TITLE OF PERSON
AUTHORIZED TO SIGN THIS BID:



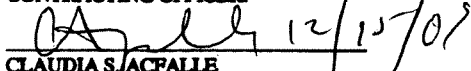
John Day, President

AWARD: CONTRACT NO.: GSA-004-10 AMOUNT: \$23,069.00 DATE: _____

ITEM NO(S). AWARDED: ITEM NO: 1.1 \$7104.00, 2.1 \$6125.00,
3.1 \$395.00, 4.1 \$295.00, 5.1 \$800.00, 6.1 \$1900.00, 7.1 \$4500.00

8.1 \$1600.00, 9.1 \$350.00

CONTRACTING OFFICER:




CLAUDIA S. ACFALLE
Chief Procurement Officer

NAME AND ADDRESS OF CONTRACTOR:

PACIFIC DATA SYSTEMS
185 ILIPOG DR., SUITE 204A
TAMUNING, GUAM 96913

SIGNATURE AND TITLE OF PERSON
AUTHORIZED TO SIGN THIS CONTRACT:



JOHN DAY, PRESIDENT

GSA GENERAL SERVICES AGENCY
(Ahensian Setbision Hinirat)
Government of Guam
148 Rt. 1 Marine Drive Piti, Guam 96915
Tel: 475-1713 * Telefax: 472-4217; 475-1716; 475-1727

Accountability * Impartiality * Competence * Openness * Value

INVITATION FOR BID (IFB) NO.: GSA-004-10

DESCRIPTION: Telephone Service and Equipment

SPECIFICATION REMINDER TO PROSPECTIVE BIDDERS

Bidders are reminded to read the Sealed Bid Solicitation and Instructions, and General Terms and conditions attached to the IFB to ascertain that all of the following requirements checked below are submitted in the bid enveloped, in duplicate, at the date and time for bid opening.

- (X) **BID GUARANTEE (15% of Bid Amount) May be in the form of;**
Reference #11 on the General Terms and Conditions
- a. Cashier's Check or Certified Check
 - b. Letter of Credit
 - c. Surety Bond - Valid only if accompanied by:
 - 1. Current Certificate of Authority issued by the Insurance Commissioner;
 - 2. Power of Attorney issued by the Surety to the Resident General Agent;
 - 3. Power of Attorney issued by two (2) major officers of the Surety to whoever is signing on their behalf.
- () STATEMENT OF QUALIFICATIONS
- () SAMPLES;
- (X) BROCHURES/DESCRIPTIVE LITERATURE;
- (X) AFFIDAVIT OF DISCLOSURE OF MAJOR SHAREHOLDERS - Must comply with the following requirements:
- a. The affidavit must be notarized and dated on the same month as the bid opening;
 - b. Date of signature of the person authorized to sign the bid and the notary date must be the same.
- (X) OTHER REQUIREMENTS:
Non-Collusion Affidate, U.S. D.O.L. Wage Determination & Sexual Offenders Affidate

This reminder must be signed and returned in the bid envelope together with the bid. Failure to comply with the above requirements will mean a disqualification and rejection of the bid.

On this 13th day of November, 2009, I, John Day
authorized representative of Pacific Data Systems acknowledge receipt of this special
reminder to prospective bidders with the above referenced IFB.


Bidder Representative's Signature

Felix P. Camacho

Governor



Lourdes M. Perez
Director, Dept. of Administration

GENERAL SERVICES AGENCY

(Ahensian Setbision Hinirat)
Government of Guam

P.O. Box FG, Agana, Guam 96910

Michael W. Cruz,

Lt. Governor

Joseph C. Manibusan
Deputy Director

FORM OF NON-COLLUSION AFFIDATE

AFFIDATE

(Prime Proposer)

STATE OF Guam)
) SS.
CITY OF Hagatna)

John Day, being first duly sworn

That he/she is President
(a Partner or Officer of the Firms of, etc.)

The party making the foregoing proposal or bid, that such proposal or bid is genuine and not collusive or sham, that said bidder has not colluded, conspired, connived or agreed, directly or indirectly, with any bidder or person, to put in a sham or to refrain from bidding, and has not in any manner, directly or indirectly, sought by agreement or collusion, or communication or conference, with any person, to fix the bid price of affiant or any other bidder, or to fix any overhead, profit or cost element of said bid price, or of that of any other bidder, or to secure any advantage against the General Services Agency or any person interested in the proposed contract, and that all statements in said proposal or bid are true.

Signature of Bidder

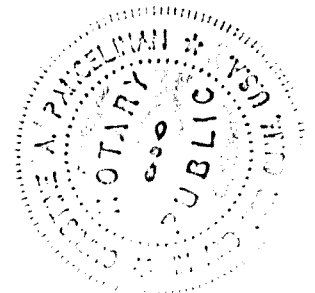
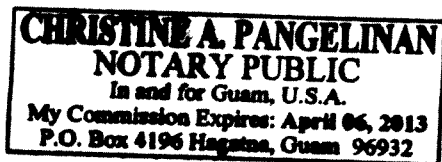
[Handwritten Signature]
Date 11/12/09

Proposer, if an individual;
Partner, if a partnership;
Officer, if a corporation.

Subscribed and sworn before me this 12 day of November, 2009.

Notary Public

[Handwritten Signature]



Felix P. Camacho

Governor



GENERAL SERVICES AGENCY

(Aghensian Setbision Hinirat)

Government of Guam

148 Route 1, Marine Drive
Piti, Guam 96925

Michael W. Cruz

Lt. Governor

Lourdes M. Perez
Director, Dept. of Administration

Joseph C. Manibusan
Deputy Director

FORM COMPLIANCE WITH
U.S. D.O.L. WAGE DETERMINATION AFFIDATE

AFFIDATE

(Prime Proposer)

STATE OF Guam)

CITY OF Hagatna)

) SS.

John Day

, being first duly sworn

That he/she is President/COO

(a Partner or Officer of the Firms of, etc.)

The party making the foregoing bid, that such bid is genuine and that said bidder agrees, that they are fully aware and is in compliance with Title 5 G.C.A. Chapter 5 §5801 and §5802 Wage Determination, and that the attached is the most recent issued by U.S. D.O.L. for the positions required to implement the required service as per specification on Bid No. GSA-004-10 for Telephone Services & Equipment services.

Therefore, under penalty of perjury, I certify that the facts stated above are true.

Signature of Bidder

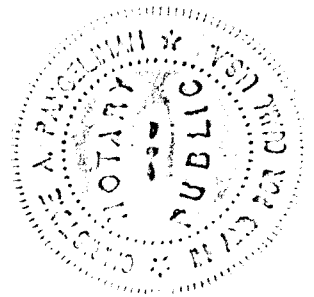
Date

Proposer, if an individual;
Partner, if a partnership;
Officer, if a corporation.

Subscribed and sworn before me this 12 day of November, 2009.

Notary Public

CHRISTINE A. PANGELINAN
NOTARY PUBLIC
In and for Guam, U.S.A.
My Commission Expires: April 06, 2013
P.O. Box 4196 Hagatna, Guam 96932



Note: Bidders are required to attach the most recent wage determination issued by the U.S. D.O. L. for Guam.

GOVERNMENT OF GUAM

GENERAL SERVICES AGENCY
148 Route 1, Marine Drive
Piti, Guam 96925

BID BOND

NO. _____

KNOW ALL MEN BY THESE PRESENTS that _____, as Principal Hereinafter called the Principal, and (Bonding Company), _____

A duly admitted insurer under the laws of the Territory of Guam, as Surety, hereinafter called the Surety are Held firmly bound unto the Territory of Guam for the sum of _____

Dollars (\$ _____), for

Payment of which sum will and truly to be made, the said Principal and the said Surety bind ourselves, our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

WHEREAS, the Principal has submitted a bid for (identify project by number and brief description)

NOW, THEREFORE, if the Territory of Guam shall accept the bid of the Principal and the Principal shall enter into a Contract with the Territory of Guam in accordance with the terms of such bid, and give such bond or bonds as may be specified in bidding or Contract Documents with good and sufficient surety for the faithful performance of such Contract and for the prompt payment of labor and materials furnished in the prosecution thereof, or in the event of the failure of the Principal to enter into the Contract and give such bond or bonds, if the Principal shall pay to the Territory of Guam the difference between the penalty hereof between the amounts specified in said bid and such larger amount for which the Territory of Guam may in good faith contract with another party to perform work covered by said bid, or an appropriate liquidated amount as specified in the Invitation for Bidding, this obligation shall be null and void, otherwise to remain full force and effect.

Signed and sealed this _____ day of _____ 20____.

NOVA

(PRINCIPAL)

(SEAL)

(WITNESS)

(TITLE)

(MAJOR OFFICER OF SURETY)

(TITLE)

(MAJOR OFFICER OF SURETY)


(TITLE)

(RESIDENT GENERAL AGENT)

SEE INSTRUCTIONS IN BACK PAGE FOR SUPPORTING DOCUMENTS REQUIRED.

of Guam from the payment of all sums of money by reason of all or any such accidents, injuries or damages that may occur upon or about such work, and fines, penalties and loss incurred for or by reasons of the violations of any territorial ordinance, regulations, or the laws of Guam or the United States, while the work is in progress. Contractor will carry insurance to indemnify the Government of Guam against any claim for loss, damage or injury to property or persons arising out of the performance of the Contractor or his employees and agents of the services covered by the contract and the use, misuse or failure of any equipment used by the contractor or his employees or agents, and shall provide certificates of such insurance to the Government of Guam when required.

- [X] 42. **CONTACT FOR CONTRACT ADMINISTRATION:** If your firm receives a contract as a result of this Solicitation, please designate a person whom we may contact for prompt administration.

Name: John Day  Title: President/COO

Address: Pacific Data Systems Telephone: 671-300-0202

185 Ilipog Dr., Suite 204A

Tamuning, GU 96913



DEPARTMENT OF REVENUE AND TAXATION
 GOVERNMENT OF GUAM
 P.O. Box 22807
 Hagåtña, Guam 96921

Homebased Business Association
 JUNE 30, 2010

EXPIRES:

BUSINESS LICENSE

SRL NO: 1008344

SERVICE R
 ACCOUNT NO 13-000010370-002

ISSUED TO:	PACIFIC DATA SYSTEMS
DOMING BUSINESS AS:	PDS
TYPE OF LICENSE:	TELECOMMUNICATION SERVICES
BUSINESS LOCATION:	LOT 1225 1 1224 1 11 BLDG 2 HAGATNA GUAM
MAILING ADDRESS:	4DC BLDG 185 ILIFOG DR STE204 UPPER TUMON GUAM
TELEPHONE:	HOME BUSINESS

PAID
 JUN 12 2009
 DEPT OF REV & TAX
 COLLECTION BRANCH - 03

FEE	50 00
PENALTY	00
TOTAL FEE	50 00

ZIP: 96913
 646-1361

6/02/09

Antonio B. Velazquez
 ARTEMIO B. VELAZQUEZ

DIRECTOR OF REVENUE AND TAXATION

KEEP POSTED IN A CONSPICUOUS PLACE.
 LICENSE MUST BE PRODUCED UPON
 DEMAND TO ANY AUTHORIZED GOVT
 OFFICIAL.



DEPARTMENT OF REVENUE AND TAXATION
 GOVERNMENT OF GUAM
 P.O. Box 20607
 Hagoña, Guam 96921

BUSINESS LICENSE

SRL NO: 1008345

DOMESTIC CORPORATION
 EXPIRES: JUNE 30, 2010

Retail
 ACCOUNT NO. 30-000010370-001

ISSUED TO:	PACIFIC DATA SYSTEMS	FEE	100.00
DOING BUSINESS AS:	POS	PENALTY	00
TYPE OF LICENSE:	SALE OF DATA PROCESSING/WORK	TOTAL FEE	100.00

PAID
 JUN 02 2008
 DEPT OF REV & TAX
 COLLECTION BRANCH - 03

BUSINESS LOCATION: LOT 1225 1 1224-1-11 BLOCK 2

JANE A. DUENAS BLDG HAGATNA GUAM

MAILING ADDRESS: 48C BLDG
 185 ILIPOG DR STE 204
 TAMUNING GUAM

ZIP: 96913
 640-4301

TELEPHONE: HOME BUSINESS 6702709

KEEP POSTED IN A CONSPICUOUS PLACE.
 LICENSE MUST BE PRODUCED UPON
 DEMAND TO ANY AUTHORIZED GOVT
 OFFICIAL.

Artemio B. Velasco
 ARTEMIO B. ILAGAN
 DIRECTOR OF REVENUE AND TAXATION



DEPARTMENT OF REVENUE AND TAXATION
GOVERNMENT OF GUAM
P.O. Box 22007
Dededo, Guam 96921

Wholesale
20-000010370-001
ACCOUNT NO.

EXPIRES:
JUNE 30, 2010

BUSINESS LICENSE

SRL HQ: 1008348

FEE	100 00
PENALTY	00
TOTAL FEE	100 00

ISSUED TO: PACIFIC DATA SYSTEMS

DOING BUSINESS AS: PACIFIC DATA SYSTEMS

TYPE OF LICENSE: WHOLESALE OF COMPUTER AND TELEPHONE EQUIPMENT

BUSINESS LOCATION: LOT 5165 2 PART HARMON GUAM

MAILING ADDRESS: 185 ILLINOIS DRIVE SUITE 204 TAMUNING GUAM

TELEPHONE: HOME BUSINESS ZIP: 96913 6/02/09

PAID

JUN 02 2009

DEPT OF REV & TAX
COLLECTION BRANCH - 03

KEEP POSTED IN A CONSPICUOUS PLACE.
LICENSE MUST BE PRODUCED UPON
DEMAND TO ANY AUTHORIZED GOVT
OFFICIAL.

Antonio B. Vllagan
ANTONIO B. VLLAGAN

DIRECTOR OF REVENUE AND TAXATION



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Section 2
BID FORMS

Item NO.	Description	QTY	UOM	Monthly PRICE	Annual PRICE
1.1	Telephone Service As per the following Specifications.	12	Mos.	\$ 592.00	\$ 7104.00

SPECIFICATIONS:

Telephone Services:

PBX-based service VOIP is strictly prohibited for this implementation

ISDN/PRI for PSTN trunking supporting 37 total extensions at time of highest utilization.

Unique telephone numbers for each of 37 extensions at the time of highest utilization.

Analog backup lines at times of higher utilization

Fax line with dedicated number

Main telephone line. Preferred extension: 671-642-2010.

Auto-attendant functionality for main line

Caller ID

Voice Mail

Native conference capability sufficient to accommodate up to six separate callers

Authentication code prompt for all long distance calling. (Single code for all users)

Detailed billing of long distance usage on all lines to support management audits/reviews.

BIDDING ON/REMARKS:

As specified

As specified

As specified

As specified

As specified

To be determined at time of order

As specified

As specified

As specified

As specified

As specified

As specified

Telephone Equipment:

ITEM NO.	Description	QTY	UOM	UNIT PRICE	EXTENDED PRICE	
2.1	Digital business Phone systems	35	Ea.	\$ <u>175.00</u>	\$ <u>6125.00</u>	Aastra 480 with Personal Call Manager
3.1	Digital business conference (Speaker) system	1	Ea.	\$ <u>395.00</u>	\$ <u>395.00</u>	Polycom Voice Station 300
4.1	Operator console digital business phone system with appropriate expansion unit(s).	1	Ea.	\$ <u>295.00</u>	\$ <u>295.00</u>	Aastra 480 with Operator Call Manager

Schedule and Scalability Considerations:

5.1	November 16, 2009 through January 15, 2010 Analog lines supporting 12 digital business phone systems, 1 digital business conference (speaker) system, 1 operator console digital business phone system, and including 1 fax line with dedicated number. (Locations to be determined.)	1 Lot	\$ <u>800.00</u>	\$ <u>800.00</u> *
6.1	January 15, 2010 through March 15, 2010 ISDN/PRI for trunking supporting 24 digital business phone systems, 1 digital business conference (speaker) system, 1 operator console digital business phone system, and including 1 fax line with dedicated number. (Locations to be determined.)	1 Lot	\$ <u>1900.00</u>	\$ <u>1900.00</u> *
7.1	March 5, 2010 through June 30, 2010 ISDN/PRI for thinking supporting 35 digital Business phone systems, 1 digital business Conference (speaker) system, 1 operator console Digital business phone system, and including 1 fax line with dedicated number. (Locations to be determined.)	1 Lot	\$ <u>4500.00</u>	\$ <u>4500.00</u> *

- 8.1 June 30, 2010 through August 31, 2010 ISDN/PRI 1 Lot \$ 1600.00 \$ 1600.00 *
for thinking supporting 24 digital Business phone systems, 1 digital business Conference (speaker) system, 1 operator console Digital business phone system, and including 1 fax line with dedicated number. (Locations to be determined.)
- 9.1 September 1, 2010 through September 30, 2010 5 1 Lot \$ 350.00 \$ 350.00 *
analog lines supporting 12 digital business phone systems, 1 digital business conference (speaker) system, 1 operator console digital business phone system, and including 1 fax line with dedicated number. (Locations to be determined.)

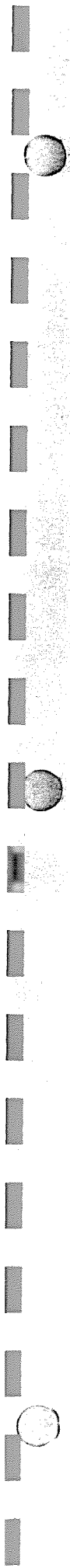
* Prices shown include all cost associated with providing the specified Telco services for the dates shown including cost for installation, local and federal charges (USF, SLC, 911, etc).

Lead time to provide services is 5 to 10 business days after receipt of purchase order and LOA.

7,104.00+
6,125.00+
395.00+
295.00+
800.00+
1,900.00+
4,500.00+
1,600.00+
350.00+

~~21,074.00~~

0.*



Section 3
COMPETENCY OF BIDDER



CORPORATE OVERVIEW

From its origins in 1969 as a training institute for data processing professionals, Pacific Data Systems (PDS) has played a leading role in the development, deployment and support of state of the art data, information and office automation technologies. Now approaching its 40th year of continuous operations, PDS has a well-established reputation for consistently being the first to identify and introduce new technologies and the solutions these technologies enable to island businesses and government organizations. PDS has sustained its position as a preeminent supplier of leading edge solutions based on the latest technology and systems. And, because PDS has long demonstrated its commitment to support and maintain all of the systems we sell, every customer knows they can rely on PDS as a long term partner who takes a real interest and is committed to playing an active role in its customer' success.

Today, PDS is extending its tradition of market leadership with new product and service initiatives in the area of IP based, converged networks and services. The goal is to offer simultaneous delivery of voice, data and advanced virtual private network services over multi-megabit network connections for commercial, government and individual customers. In 2002 PDS was appointed as the authorized reseller and service provider for ShoreTel, a leading manufacturer of Enterprise VoIP based PBX systems. PDS is the ShoreTel reseller for Hawaii, Guam, Saipan, and American Samoa. Over the last 6 years PDS has installed over 60 ShoreTel systems representing a combined user population of almost 10,000 users. Most recently ShoreTel and Pacific Data Systems were selected by the Bank of Hawaii for the Bank's Next Generation VoIP PBX Project. Over the course of this 2 year project, PDS will install ShoreTel VoIP systems in all 95 of the Bank's Offices and branches located in 10 different islands. PDS is also providing the Bank of Hawaii with the required WAN and local data circuits to support connectivity between the Bank of Hawaii Oahu processing center and the Bank's 8 branches in Guam and Saipan.

PDS is not just a provider of the latest IP Technology, PDS is also a network operator providing TDM and IP based Network services in Hawaii, Guam, and the CNMI. In Guam, PDS operates as an Internet Service Provider (ISP), Inter-Exchange Carrier (IXC), and Competitive Local Exchange Carrier (CLEC). These capabilities give PDS a tremendous amount of experience and know-how when it comes to designing and implementing systems or services for our customers.

PDS currently has offices in Hawaii, Guam, and the CNMI with plans to open another office in American Samoa in 2010. PDS maintains local network facilities and staff in each of the areas we operate in order to provide same day service and support to our customers. Additionally we have network technicians and support staff available 24x7 to support our network services and products.

Pacific Data Systems

185 Ilipog Drive, HBC Suite 204A, Tamuning, GU 96913
Main: (671) 300-0200 | Fax: (671) 300-0265 | www.pdsguam.com



CORPORATE INFORMATION

Incorporated: 1969

Full Time Employees: 21

D&B Number: 77-890-8459

Offices: Hawaii, Guam, Saipan

Revenues: FY2004 - \$1,618,000
FY2005 - \$2,941,148
FY2006 - \$3,461,289
FY2007 - \$2,742,207
FY2008 - \$3,228,561
FY2009 - \$3,750,000 (Projected)

Markets: 50% Commercial/Enterprise Accounts
40% Local Government
10% Federal/GSA

Products: CISCO SYSTEMS - LAN/WAN Communications Systems
DELL – Servers and Computers
SHORETEL – IP based Phone Systems
MICROSOFT - PC Software
PITNEY BOWES - Mailing Systems

Services: Training - Support - Installation- IP Based Telecom Services

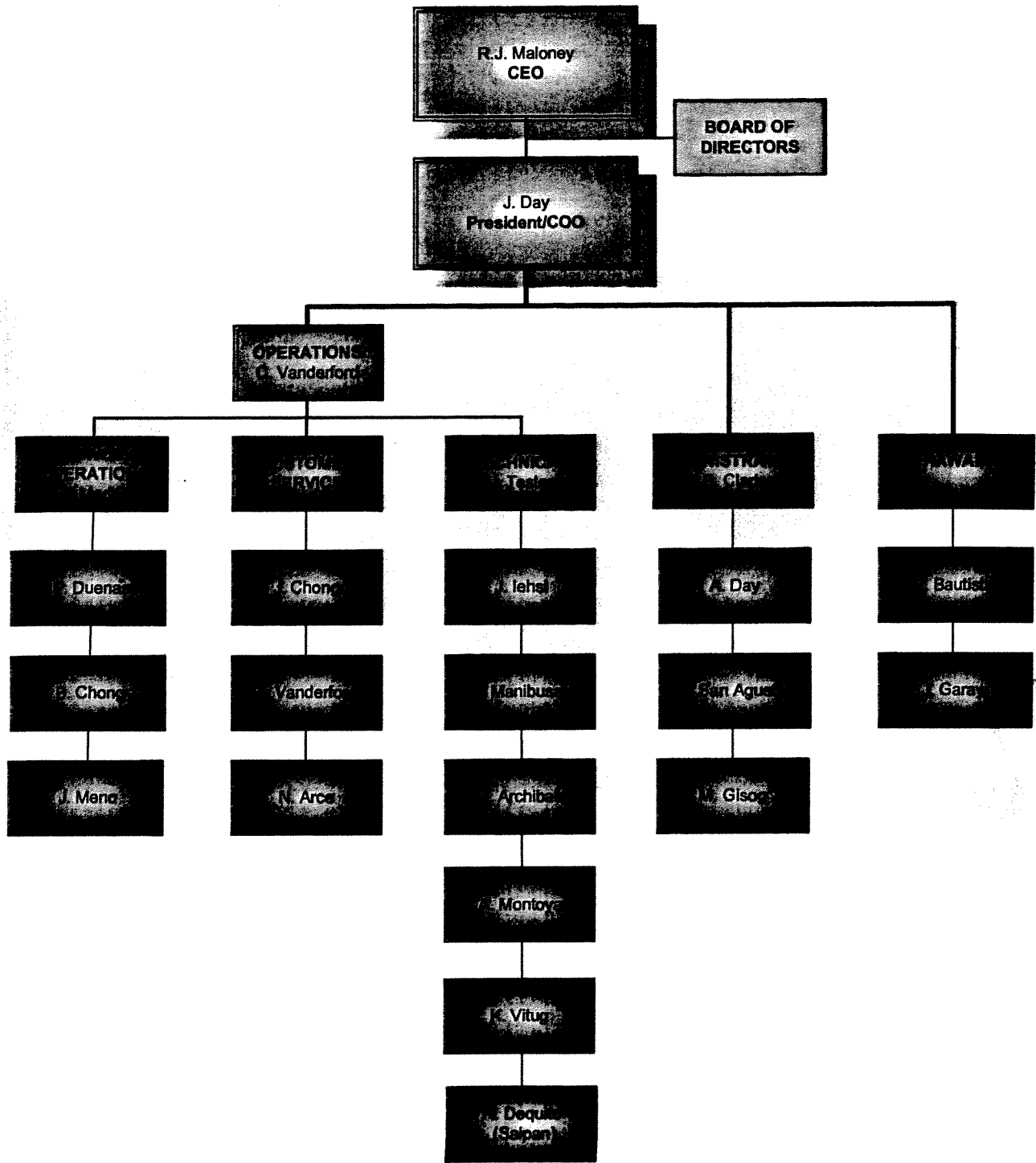
Litigation: None

Strategy: To provide our customers with single source for Total Systems Solution to meet their system requirements.

Pacific Data Systems

185 Ilipog Drive, HBC Suite 204A, Tamuning, GU 96913
Main: (671) 300-0200 | Fax: (671) 300-0265 | www.pdsguam.com

ORGANIZATION CHART





STAFF PROFILES

Robert J. Maloney – Chairman & CEO

A long time resident of Guam for over 25 years, Mr Maloney moved to Oahu in 2001 to start up PDS' operations in the State of Hawaii. Mr Maloney graduated from Chaminade University in 1972 and joined Pacific Data Systems in 1978. In 1981 Mr. Maloney was elected Director of Pacific Data Systems and became President of the company shortly thereafter. Throughout the mid 1980's Mr. Maloney presided over the largest business expansion in the company's history personally directing the growth of the company throughout Guam, the CNMI, the Republic of Palau, the Federated States of Micronesia and the Republic of the Marshall Islands. With the advent of undersea fiber optic cable connectivity into Guam and the first generation of digital data voice and fax compression technologies Mr. Maloney continued to expand the company's capabilities to include a full suite of state of the art telecommunications services including Internet services in the mid 1990s. In 2001 Mr. Maloney saw a significant opportunity to leverage Pacific Data Systems' long established market leadership position in the design, installation and support of local area networks with the Internet and an entirely new generation of Internet Protocol ("IP") based networking technologies and IP based applications. The company is now moving aggressively in this direction significantly out pacing and differentiating itself from its competitors. As Pacific Data Systems begins its 39th year of continuous operations Ms. Maloney remains steadfast in his commitment to continue the evolution of the company in pace with the leading edge of technology.

John Day – President & COO

Mr. Day grew up on Guam, graduating from George Washington High School and the University of Guam. Mr. Day's academic background is in Computer Sciences and Business Administration. Mr. Day joined the staff of Pacific Data Systems in 1977, supervising production computer systems in the company's Commercial Computer Service Bureau. Following the acquisition of PCI in 1988, Mr. Day assumed the responsibilities of Vice President of PCI and played an active role in planning and executing the expansion of PCI's business interests in the areas of private network and long distance services. In 1994 Mr. Day was appointed President and Chief Operating Officer of PCI with primary responsibility for managing the day-to-day affairs of the Company. Following Startec Global Communications Corporation's acquisition of PCI in 1998, Mr. Day continued managing the day-to-day operations of Startec as Director, Asia Pacific. Effective November 2002, Mr. Day left PCI and resumed his position of President of both Pacific Systems Corporation and Pacific Data Systems.

Pacific Data Systems

185 Ilipog Drive, HBC Suite 204A, Tamuning, GU 96913
Main: (671) 300-0200 | Fax: (671) 300-0265 | www.pdsguam.com



Cork Vanderford – CTO

Mr. Vanderford has over 17 years of system design, network engineering and implementation of leading edge technology consultancy expertise. He has extensive experience in IVR/CTI, Internetworking and program design/ development over a wide variety of platforms and systems. Mr. Vanderford has been instrumental in helping companies such as Startec Global Communications Corporation, Nova Bus/Volvo, PCI Communications, Inc., Word Telecommunications, Inc., Universal Communication and Daye Auctioneers expand their business models. His most recent accomplishment was the design, development and implementation of an ISP platform contained on a single CD for Startec Global Communications Corporation in Maryland. He co-authored patent applications that are currently pending. Prior to Startec, Mr. Vanderford consulted for Nova Bus/Volvo as a senior network engineer where he designed and deployed Volvo's international corporate network video conferencing system using Polycom products.

Jeff Tester – Manager – Field Operations

Mr. Tester was an Aviation Electronics Technician in the U.S. Navy from 1983-1995. He was a Master Training Specialist for Basic Electricity and Electronics, Transistor Theory and Radio Wave Propagation. He worked as an Electronics Technician for US Aerospace from 1990-1991. He has a total of 18 years in the Data Processing Field with a vast knowledge of Computers and associated equipment as well as Networking. Mr. Tester has been with Pacific Data Systems since 1995.

Pancho Madrid – Manager – Network Operations

Mr. Madrid joined Pacific Data Systems in November 1991 as a programmer. He has received training in Microsoft Windows NT, Microsoft SQL, Clarent and Telemagic, and holds a Bachelor of Arts degree from University of the Philippines. Mr. Madrid builds, develops, maintains and administers Computer Telephony Systems such as Auto-attendant, Voice Mail applications using Intel-Dialogic hardware and Expert Systems and Parity/VOS software. Mr. Madrid is a Microsoft SQL Server Administrator, has trained in Microsoft Windows NT/2000 Support and is certified to sell, service and support VoIP Solutions and ShoreTel Phone Systems.

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Peter Paul Duenas – Network Operations

Mr. Duenas attended Marquette University and University of Guam majoring in Computer Science. Mr. Duenas joined PDS in June of 2003 after working for 3 years at PCI Communications, where he provided Third-Level Support to Residential and Enterprise customers with dial-up, ISDN, and DSL connections. Mr. Duenas holds industry compliant certification as an ETA-Certified Category-5 Data Cabling Installer (DCIC) and an ETA-Certified Fiber Optics Installer (FOI). Mr. Duenas is also certified to sell, service and support ShoreTel Phone Systems. Mr. Duenas performs pre-sale site surveys, installations, continuing support, and product research & development.

Joey San Agustin – OSS Administrator

Ms. San Agustin joined Pacific Data Systems in 1978. She has worked in various departments and has held many positions. She started as a keypunch operator in the company's Commercial Computer Service Bureau. Other positions held were Receptionist, Service Bureau Representative, Computer Operator, Administrative Assistant, Customer Service Manager and Technical Services Manager. Ms. San Agustin responsibilities as Data Base Administrator is for billing of Communication Services and Carrier Bills, preparation of the FCC USAC reported filings, issuance of the local and SLD Erate Invoices, administers the TeleCount Billing System, perform recurring billing, chargeable SR billing. She is also responsible for reconciliation of invoices from communications carriers.

Norma Arce – Network Operations

Ms. Arce has over 14 years experience in desktop networking and client/server technologies as well as a wide range of internet and multimedia technologies. Ms. Arce has been involved in the analysis, design, implementation and testing of system upgrades and has provided support to department users and PC equipment. Responsible for deployment of new desktops, software upgrades, needs analysis, and recommending solutions to management. Norma joined PDS in 1991 then moved over to PCI Communications in 1994, and rejoined PDS in late 2005.

James lehsi – Customer Service Engineer

Mr. lehsi has an Associates Degree in Electronic Engineering from the University of Northern Arizona. He is trained in the repair of Xerox Copiers and Pitney Bowes Mailing systems. He has worked in the Data Processing field for the last 12 years and has a vast knowledge of computer repair and networking. Mr. lehsi holds industry compliant certification as an ETA-Certified Category-5 Data Cabling Installer (DCIC). Mr. lehsi has been with Pacific Data Systems since 1990.

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David Manibusan – Customer Service Engineer

Mr. Manibusan has worked in the Data Processing field for the last 2 years and has a good knowledge of computer repair and networking. Recently he successfully completed industry compliant certification for ETA-Certified Category-5 Data Cabling Installer (DCIC). David has been with Pacific Data Systems since 2005 and has been an important member in several large projects. Mr. Manibusan has proven himself by leading small teams in medium size projects.

Ralph Bautista – Customer Support Manager

Mr. Bautista joined Pacific Data Systems in 1988. Prior to joining PDS Ralph was a Network Technician at the Bank of Hawaii. In 1996 Ralph relocated to Hawaii where he has been providing network and customer support for PDS. In 2006 Ralph attended ShoreTel product training and was certified for implementation and support of the ShoreTel IP PBX System.

Chris “Jay” Garay – Customer Service Engineer

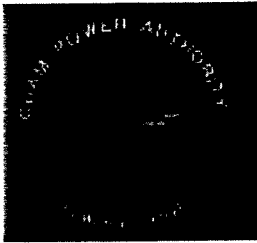



Mr. Garay joined Pacific Data Systems in August 2007. Jay grew up in Hawaii and prior to joining PDS, he spent 7 years working as a Computer Service Technician at Circuit City. Jay has a good working knowledge of computer repair and has been an important member in several ShoreTel installations. Jay currently holds the following ShoreTel IP PBX certifications; ShoreTel Certified Installer, ShoreTel Advance Troubleshooting. Jay also holds an CompT1A A+ Certification and is currently working towards completing his ComT1A A++ certification.

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Pacific Data Systems (PDS) has been in business since 1969 and over the course of the last 39 years has implemented a wide variety of technologies and systems for customers in Hawaii, Guam, Saipan and the islands of Micronesia.

	<p>Guam Power Authority P.O. Box 2977 Hagatna, GU 96932 Contact: Roel Cahinhinan, SPORD Project Manager Tel: 671-648-3100 Email: racahinhinan@guampowerauthority.com Tel: 671-648-3100 Fax: 671-477-4921 300 users 6 locations</p>
	<p>GHURA 117 Bien Venida Avenue Sinajana, GU 96910 Contact: Julie Ann Lujan Tel: 671-477-9851 Email: juls@ghura.org 95 users 6 locations</p>
	<p>Judiciary of Guam Northern Court Guam Judicial Center Procurement Section 120 West O'Brien Drive Hagatna, GU 96910 Contact: Galo Perez Tel: 671-300-7086 Email: gallop@mail.justice.gov.gu 25 users 2 locations</p>
	<p>GPSS P. O. Box DE Hagatna, GU 96910 Eunice Aflague Email: ejraflague@gdoe.net Tel: 671-300-1540 3000 users 40 locations</p>

Pacific Data Systems

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PDS

 Bank of Hawaii	<p>Bank of Hawaii 909 Dillingham Blvd. Honolulu, HI 96817 Doug Shackelford Email: Doug.Shackelford@boh.com Tel: 808-694-5870 Fax: 808-694-5311 3000 users 100 locations</p>
	<p>Bank of Guam 111 Chalan Santo Papa Hagatna, GU 96910 Contact: Ernest Villaverde, VP of IT Tel: 671-472-5259 Email: ernest.villaverde@bankofguam.com 500 users 16 locations</p>
	<p>Marianas CableVision / Kuentos 600 A Harmon Loop Road Dededo, GU 96929 Contact: John Rhee, GM/Systems Admin Tel: 671-635-4MCV Fax: 671-632-1500 Email: johnr@kuentos.guam.net 150 users 3 locations</p>
	<p>Calvo Insurance P.O. Box CI Hagatna, GU 96932 Contact: Ray Schnabel Tel: 671-479-7930 Email: raymond.schnabel@calvosinsurance.com 120 users 3 locations</p>
	<p>Docomo Pacific 219 South Marine Corps Drive Suite 206 Century Plaza Tamuning, GU 96913 Contact: Jay Shedd Tel: 671-688-2355 Email: jshed@guamcell.com 150 users 8 locations</p>

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Section 4
PRODUCT LITERATURE

You need effective
business communication,
so we simplified the
process without sacrificing
functionality.



Model 390
Model 480e

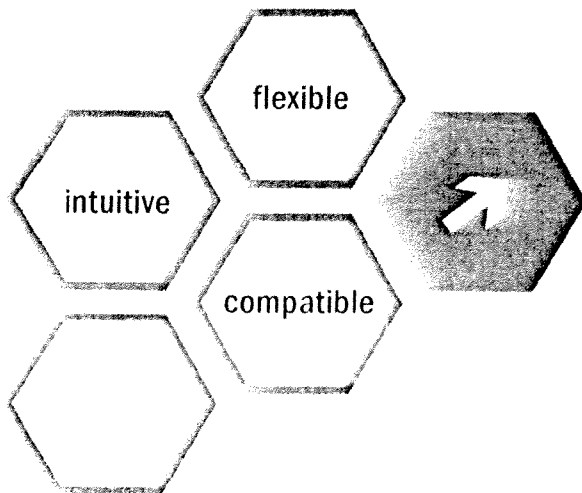
Screen Telephones

Features

- Large 3.5" x 2.25" backlit display with six customized softkeys
- Save up to 200 numbers or speed dials in your directory for fast, convenient dialing
- Caller list has a 100-name and number memory capacity
- Place calls without lifting the handset, or return calls directly from your call log and copy the Caller ID information directly into the Directory
- Quality speaker with mute
- Ten number redial
- Current date and time display
- Quality business set with ergonomic design
- Ringer and receiver volume controls with ring tone options
- Multi-functional FSK message waiting indicator (for Incoming Call, Extension-in-Use, Message Waiting, and Hold)

Special 480 Features

- Enhanced Headset mode activated with the touch of a button without losing the ability to use speakerphone or handset
- Fax/Modem data port
- FSK and Voltage compatible message waiting indicator
- Security Number Protection



ASTRA

SOLUTIONS FOR TODAY'S COMPETITIVE BUSINESSES

SCREEN

VALUE

ASTRA TELECOM - BUILDING A WORLD OF BUSINESS TELEPHONE SOLUTIONS

Building success with the business telephone leader

VIEW AASTRA'S PHONES ON THE INTERNET AT

Customizing Scripts

By taking advantage of the Asterisk System's built-in ADSI scripting tool, developers can build their own scripts to download into 390 and 480e phones directly from your Asterisk System. Create softkeys and build menus and instructions that display for various states, such as when the phone is idle, connected to a caller, or when call waiting caller ID information is sent to the phone*.

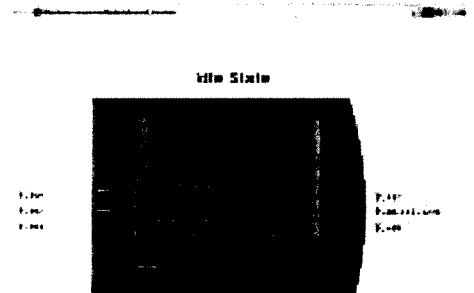
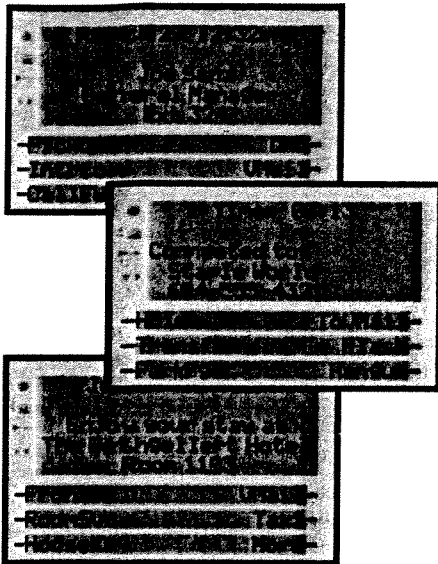
For additional information:

<http://www.digium.com/index.php?menu=adsi>

<http://www.sayson.com/dealer/downloads>

For a quick and easy way to create softkeys and text within a predefined menu structure, try using the web configuration services. For additional information, go to:

http://www.sayson.com/dealer/web_config.htm



Note: Only 390 and 480e phones with part numbers TEV-24211 or TES-24211 are compatible for web services and developer information for this market.

* Functionality of some features assumes availability and customer subscription to service provider offerings.

480e Technical Specifications

- 9.875" W x 6" H x 7" D
- 2 lbs.
- Power: 16 VAC, 250 mA transformer
- 3.5" x 2.25" backlit display with contrast control
- 6 customizable softkeys

- Modular RJ22 and 2.5mm standard jacks for headset connection, compatible with amplified business headsets
- Hearing aid compatible handset
- Quality speaker
- Multi-function CLASS/FSK and Voltage indicator light
- Data Port

390 Technical Specifications

- 9.5" W x 6" H x 7" D
- 2 lbs.
- Power: 16 VAC, 250 mA transformer
- 3.5" x 2.25" backlit display with contrast control

- 6 customizable softkeys
- Hearing aid compatible handset
- Multi-function FSK indicator light
- Quality speaker

Where to Buy

Cylogistics

Web: www.cylogistics.com

NetXUSA

Web: www.netxusa.com

Product Part numbers for the Asterisk platform

TEV-24211 480e (charcoal)

TES-24211 390 (charcoal)

Package Contents

Phone, desk stand, user guide, and power adapter.

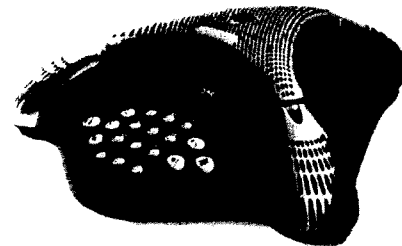
For more information, contact Aastra at (800) 574-1611

AASTRA

Aastra Telecom Inc. • 155 Snow Blvd., Concord, Ontario, Canada. L4K 4N9 • sales@aastra.com • www.aastra.com

► Polycom® VoiceStation® 300

Crystal-clear conferencing
for smaller rooms and desktops



The quality of Polycom designed for offices and small meeting spaces

The Polycom VoiceStation 300 is a small conference phone ideally suited for desktops, offices, and other small rooms. With a microphone range of up to seven feet, the VoiceStation 300 is ideal for small conferences with three to four participants. Plus its compact industrial design fits well on a desk or small table, making it a great solution for offices. The VoiceStation 300 provides Polycom's legendary voice quality at an affordable price.

Featuring Polycom's award-winning Acoustic Clarity Technology, the VoiceStation 300 delivers significantly improved voice quality over the previous-generation VoiceStation 100. The VoiceStation 300 features three sensitive microphones that offer 360-degree room coverage. Smart technology, such as Dynamic Noise Reduction (DNR), provides maximum microphone sensitivity, while reducing distracting room and background noise. It also features technology that resists interference from mobile phones and other wireless devices, delivering clear communications with no distractions. Plus, Polycom's legendary full-duplex technology ensures that everyone on the call can be heard.

Convenient controls for volume, mute, redial, flash and hold are located on an intuitive, easy-to-use keypad. A handset phone can be plugged in for private calls, or simply switch back to the VoiceStation 300 for hands-free conversations.

Benefits

- **More productive calls** – Polycom's patented Acoustic Clarity Technology allows simultaneous, natural, free-flowing conversation
- **360-degree room coverage** – A powerful, digitally-tuned custom speaker and three sensitive microphones provide uniform coverage from up to 7 feet away
- **Hands-free calls** – A great hands-free conferencing solution for home offices and small businesses
- **Resists interference from mobile phones** – Clearer calls with no distracting noise from wireless devices
- **Easy to use and install** – Connects into any analog phone jack
- **Secondary phone options** – Plug in a fax machine or computer modem, or plug in a handset for private calls

► Polycom® VoiceStation® 300 Specifications

Conference Areas

VoiceStation 300 is ideal for basic conferencing in offices and small conference rooms, accommodating 4 or fewer meeting participants

Features and Functions

VoiceStation 300 is easy-to-use, with its universal keypad and intuitive functions.

Console Size

- 9.5 in x 9.25 in x 3.0 in
- (24.2 cm x 23.5 cm x 7.6 cm) (L, W, H)

Weight

- 1.25 lbs (0.57 kg)

Power

- 110V 60Hz AC / 220V 50Hz AC (depending on country)

Network Interface

- Analog PBX or public switched telephone

3.1

Keypad

- 19-key telephone keypad including:
 - On-hook/Off-hook
 - Flash, Redial, Mute
 - Volume Up, Volume Down

LEDs

- Off-Hook
- Active Call,
- Hold
- Mute

Console Loudspeaker

- Frequency response: 300 to 3300 Hz
- Volume: Adjustable to 86 dBA SPL (peak) volume at 0.5 m

Console Microphone

- 3 cardioid microphones 300 to 3500 Hz

Audio

- Polycom Acoustic Clarity full duplex (IEEE 1329 Type 1)
- Up to 7 ft. microphone pickup range
- Gated microphones with intelligent microphone mixing
- Dynamic Noise Reduction

Regulatory Compliance

- NA CI/C-UL
- FCC Part 68
- FCC Part 15 Class B
- Canadian ICES-003
- CE Mark (R & TTE Directive)
- VCCI Class B (Japan)

Environmental Requirements

- Operating Temperature: 40° -104° F (5° to 40° C) operating
- Relative Humidity: 20% to 85% (non-condensing)
- Storage Temperature: 22°-131° F (30°-55° C)

Recommended Room Conditions

- Room Size: 225 sq. ft or 15 ft by 15 ft (<25 m² or 5m X 5m)
- Reverberation Time: <0.4 seconds
- Noise Level: <48 dBA

VoiceStation 300 Ships With

- Telephone console unit
- Power module
- 21 ft (6.4 m) cord to console
- 7 ft (2.1 m) telco cable to RJ-11 telephone jack
- User Guide

Warranty

- 12 months

Polycom Worldwide Headquarters
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www.polycom.com



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